

# **Venture Capital Advisor**

BUILD is an innovative and successful college readiness non-profit organization. Through entrepreneurship based, experiential learning, BUILD ignites the potential of youth from under-resourced communities and equips them for high school, college and career success. By helping students develop and run their own small business, BUILD supplements traditional school with critical skill-building for the future.

### ROLE OF VENTURE CAPITAL ADVISOR

VC Advisors meet with a team of students in person to listen to their business presentation, make a funding recommendation up to \$1,000 and offer guidance in running the business. During the initial meeting, Advisors should ask probing questions and offer suggestions on how to improve the business plan. VC Advisors can offer additional support in an ongoing capacity throughout the year. Student business teams set goals, create operating calendars, contact vendors, sell product and maintain financial records. This provides students hands-on experience in growing and managing their own businesses.

The VC Advisor acts as an agent of BUILD and releases start-up capital to the business teams based on the feasibility of their business plans. It is our goal to have VC Advisors build important and lasting relationships with our young entrepreneurs and help them grow professionally and personally.

### RESPONSIBILITIES

- Serve as a VC Advisor for at least one BUILD student business team.
- Host one initial in-person meeting with the business team and their mentors where students will pitch their business executive summary and request feedback for initial VC investment.
- Review progress reports and financial viability updates up to a dozen times over the course of the year, including a midyear and annual report.

### **DESIRED SKILLS**

- Desire to work with under-resourced youth with enormous potential.
- Ability to communicate effectively with diverse groups of people.
- Patient, flexible and able to convey information in a way students will comprehend.
- Reliable, dedicated and able to model professionalism for students.
- Working knowledge of business concepts, including financial statements.

## **AVAILABLE DATES**

Please fill out the inquiry form at <a href="www.build.org/volunteer">www.build.org/volunteer</a> to get in touch with one of our Community Engagement Managers to learn more about specific site details.

- Bay Area (Oakland + Peninsula)
- Boston
- Metro DC
- NYC
- Coming Soon: Los Angeles





