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PLEASE FILE IN A SAFE PLACE

ARMANINO^{LLP}

12657 Alcosta Blvd., Suite 500 San Ramon, CA 94583 ph 925.790.2600 fx 925.790.2601

| Form 990 |
|-----------------|
|-----------------|

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private founda

Do not enter social security numbers on this form as it may be made public.

Department of the Treasury Internal Revenue Service

| , | OMB No. 1545-0047 |
|---------------------|------------------------------|
| \ itions) | 2015 |
| | Open to Public Inspection |

| Internal Revenue Service Information about Form 990 and its instructions is at WWW.irs.gov | | | | | | | | | Inspection | | | | |
|--|---|---|-----------------------------------|---------------------------|---------------------|--------------------|-----------|--------|--|---------|---------------------------------------|--|--|
| AF | or the | e 2015 calend | ar year, or tax year b | peginning | JUL 1, 201 | 5 an | d ending | g JU | N 30, 2016 | | | | |
| B c | heck if pplicable Addre chang Name | ^{e:} BUSINE ss DEVELO | | | ENDING & | | | | D Employer ide | | | | |
| | chang | ange Doing business as BOILD | | | | | | | | 4-33 | 86695 | | |
| | return Final return/ | Um Number and street (or P.U. box if mail is not delivered to street address) Room/suite E Telephone n | | | | | | | | | umber 550) 688-5840 | | |
| | termin ated | City or t | own, state or province | e, country, a | and ZIP or foreiç | gn postal code | | | G Gross receipts \$ | | 13,304,632. | | |
| | Ameno return | KEDWOO | D CITY, CA 9406 | | | | | | H(a) Is this a gro | oup ret | turn | | |
| | Applic tion pendir | | nd address of principa C ABOVE | al officer: St | JZANNE MCKEC | HNIE KLAHR | | | for subordi H(b) Are all subordi | | | | |
| | | | | | | | | | | | ist. (see instructions) | | |
| | | te: 🕨 WWW.BU | | | | | / | | H(c) Group exer | | · · · · · · · · · · · · · · · · · · · | | |
| | | | x Corporation | Trust | Association | Other 🕨 | L | | f formation: 1999 | | State of legal domicile; CA | | |
| | nrt I | Summary | | | | | | | | | <u> </u> | | |
| | 1 | Briefly describ | e the organization's n | nission or n | nost significant a | activities: BUILD | 's MIS | SION | IS TO USE | | | | |
| Se | | | JRSHIP TO EXCITE | | | | | | | | | | |
| nan | | Check this bo | | | | perations or dispo | | | han 25% of its n | et asse | ats | | |
| veri | | | ing members of the g | | | | | | | 3 | 11 | | |
| Governance | | | lependent voting men | | | | | | | 4 | 10 | | |
| | | | | | | | | | | 5 | 187 | | |
| Activities & | | | | | | | | | | 6 | 1317 | | |
| ž | 7 a Total unrelated business revenue from Part VIII, column (C), line 12 | | | | | | | | | 7a | 0. | | |
| Ă | | | business taxable inco | | | | | | | 7b | 0. | | |
| | | | | | <u></u> | | | | Prior Year | 1.2 | Current Year | | |
| | 8 | Contributions | and grants (Part VIII, | line 1h) | | | | | 9,302,3 | 362. | 12,422,056. | | |
| Revenue | | | ce revenue (Part VIII, | | | | | | 40,0 | | 72,250. | | |
| svel Š | | | come (Part VIII, colum | | | | | | | 168. | -3,702. | | |
| ä | | | (Part VIII, column (A) | | | | | | -442,7 | 775. | -556,099. | | |
| | | | - add lines 8 through | | | | | | 8,900,1 | L02. | 11,934,505. | | |
| | | | | | | | | | 101,2 | | 76,187. | | |
| | | Grants and similar amounts paid (Part IX, column (A), lines 1-3)1 Benefits paid to or for members (Part IX, column (A), line 4) | | | | | | 0. | 0. | | | | |
| 6 | 40 | | | | | | 6,265,6 | 578. | 7,259,197. | | | | |
| Ise | 16a | | undraising fees (Part I | - | | | | | | 0. | 0. | | |
| Expenses | b | | ng expenses (Part IX, | | | | | | | | | | |
| щ | 17 | | es (Part IX, column (A) | | | | | | 2,330,5 | 524. | 2,747,842. | | |
| | | | s. Add lines 13-17 (mi | | | | | | 8,697,4 | 126. | 10,083,226. | | |
| | | | expenses. Subtract li | - | | | | | 202,6 | | 1,851,279. | | |
| or | | | • | | | | | Beg | inning of Current ` | Year | End of Year | | |
| Assets or d Balances | 20 | Total assets (F | Part X, line 16) | | | | | | 3,553,5 | | 5,546,301. | | |
| Ass | 21 | - | | | | | | | 339,4 | 166. | 480,762. | | |
| Net, | | | fund balances. Subtra | | | | | | 3,214,2 | | 5,065,539. | | |
| _ | rt II | Signature | | | | | | | • | | · · · | | |
| Und | er pena | alties of perjury, | I declare that I have exar | mined this re | turn, including acc | companying schedul | es and st | atemer | nts, and to the best | of my | knowledge and belief, it is | | |

true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

| Sign | Signature of officer | | D | ate | | | | | |
|-------------|---|-----------------------------------|------|---------------------|-------------------|-------|--|--|--|
| Here | SUZANNE MCKECHNIE KLAHR, CEO & FO | | | | | | | | |
| | Type or print name and title | | | | | | | | |
| | Print/Type preparer's name | Preparer's signature | Date | Check | PTIN | | | | |
| Paid | KATY BROWN | | | it self-employed | P00650274 | | | | |
| Preparer | Firm's name ARMANINO LLP | | Fi | rm's EIN 🕨 | 94-6214841 | | | | |
| Use Only | Firm's address 12657 ALCOSTA BLVD. | | | | | | | | |
| | SAN RAMON, CA 94583-4600 Phone no.925-7 | | | | | | | | |
| May the I | RS discuss this return with the preparer shown abov | ve? (see instructions) | | | X Yes | No | | | |
| 532001 12-1 | 6-15 LHA For Paperwork Reduction Act Notic | e, see the separate instructions. | | | Form 990 (| 2015) | | | |

SEE SCHEDULE O FOR ORGANIZATION MISSION STATEMENT CONTINUATION



| orm | BUSINESS UNITED IN INVESTING LENDING & | | |
|------------------|--|----------------------|---------------|
| | 1990 (2015) DEVELOPMENT | 94-3386695 | Page 2 |
| Pa | rt III Statement of Program Service Accomplishments | | |
| | Check if Schedule O contains a response or note to any line in this Part III | | X |
| 1 | Briefly describe the organization's mission: | | |
| | BUILD'S MISSION IS TO USE ENTREPRENEURSHIP TO EXCITE AND PROPEL | | |
| | LOW-INCOME, DISENGAGED YOUTH THROUGH HIGH SCHOOL TO COLLEGE SUCCESS. | | |
| | BUILD IS COMMITTED TO HELPING DISADVANTAGED YOUTH IN AMERICA'S MOST | | |
| | UNDERSERVED COMMUNITIES GAIN THE KNOWLEDGE AND ABILITY TO PERSEVERE IN | | |
| 2 | Did the organization undertake any significant program services during the year which were not listed on | | |
| - | | | es 🛛 No |
| | the prior Form 990 or 990-EZ? If "Yes," describe these new services on Schedule O. | | |
| | | | es 🛛 No |
| } | Did the organization cease conducting, or make significant changes in how it conducts, any program services? | T | |
| | If "Yes," describe these changes on Schedule O. | | |
| ŀ | Describe the organization's program service accomplishments for each of its three largest program services, as m | | |
| | Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others | , the total expenses | and |
| | revenue, if any, for each program service reported. | | |
| а | (Code:) (Expenses \$2, 455, 873. including grants of \$) (Revenue | \$ | 59,079.) |
| | ENTREPRENEURS 1 (E1) - FRESHMAN YEAR - PLANNING A BUSINESS. FRESHMEN | | |
| | ENROLL IN RIGOROUS, CREDIT BEARING CLASS FOR THE ENTIRE ACADEMIC YEAR. | | |
| | STUDENTS LEARN THE TENETS OF TIME MANAGEMENT, GOAL SETTING AND | | |
| | PROFESSIONAL COMMUNICATION ETIQUETTES. IN TEAMS OF 3-5 MEMBERS, | | |
| | STUDENTS DEVELOP COMPREHENSIVE 20-30 PAGE BUSINESS PLANS BASED ON IDEAS | | |
| | THEY CREATE. THE YEAR CULMINATES WITH PARTICIPATION IN BUILD'S YOUTH | | |
| | BUSINESS PLAN COMPETITION HELD AT UNIVERSITY GRADUATE SCHOOLS OF | | |
| | BUSINESS IN OUR THREE REGIONS. | | |
| | | | |
| | | | |
| | | | |
| | | | |
| ŀb | (Code:) (Expenses \$1,718,270. including grants of \$) (Revenue | \$ |) |
| | ENTREPRENEURS 2 (E2) - SOPHOMORE YEAR - RUNNING A BUSINESS. SOPHOMORES | φ |) |
| | MEET AFTER SCHOOL FOR UP TO 6 HOURS PER WEEK, FOR THE ENTIRE ACADEMIC | | |
| | YEAR. IN BUILD'S YOUTH BUSINESS AND ACADEMIC INCUBATOR, THEY BEGIN TO | | |
| | OPERATE SMALL BUSINESSES WHILE LEARNING NEGOTIATION, BUSINESS ETHICS, | | |
| | VENTURE CAPITAL, AND MORE. TEAMS ARE ASSIGNED VENTURE CAPITAL ADVISORS, | | |
| | WHO ACT ON BUILD'S BEHALF TO FINANCE STUDENT BUSINESS WITH FUNDING FROM | | |
| | | | |
| | BUILD. SIMULTANEOUSLY, SOPHOMORES RECEIVE ACADEMIC COACHING, ADVISING | | |
| | AND TUTORING TO ENSURE THEY GET ON TRACK TO GRADUATE HIGH SCHOOL | | |
| | | | |
| | ELIGIBLE FOR COLLEGE. | | |
| | ELIGIBLE FOR COLLEGE. | | |
| | ELIGIBLE FOR COLLEGE. | | |
| | | | |
| ċ | (Code:) (Expenses \$824,683. including grants of \$) (Revenue | \$ |) |
| c | | \$ |) |
| c | (Code:) (Expenses \$824,683. including grants of \$) (Revenue | \$ |) |
| c | (Code:) (Expenses \$824,683. including grants of \$) (Revenue ENTREPRENEURS 3 (E3) - JUNIOR YEAR - PREPARING FOR COLLEGE. JUNIORS | \$ |) |
| c | (Code:) (Expenses \$ | \$ |) |
| c | (Code:) (Expenses \$ | \$ |) |
| c | (Code:)(Expenses\$ | \$ |) |
| c | (Code:)(Expenses\$ | \$ |) |
| ç | (Code:) (Expenses \$ | \$ |) |
| c | (Code:) (Expenses \$ | \$ |) |
| Ċ | (Code:) (Expenses \$ | \$ |) |
| c | (Code:) (Expenses \$ | \$ |) |
| - L C | (Code:) (Expenses \$ | \$ |)) |
| ŀc | (Code:) (Expenses \$ | \$ |) |
| | (Code:) (Expenses \$ 824,683. including grants of \$) (Revenue ENTREPRENEURS 3 (E3) - JUNIOR YEAR - PREPARING FOR COLLEGE. JUNIORS MEET AFTER SCHOOL AND ARE TRAINED ON ADVANCED TOPICS RELATING TO COLLEGE SELECTION. STUDENTS CONTINUE TO OPERATE THEIR BUSINESSES, BUT NOW FOCUS MORE ON DEVELOPING COLLEGE READINESS SKILLS SO THEY WILL BE PREPARED TO ATTEND THE COLLEGE OF THEIR CHOICE. IN PREPARATION FOR COLLEGE, STUDENTS ARE TRAINED ON ESSAY WRITING, INTERVIEWING, FINANCIAL AID, AND STANDARDIZED TESTING. TO ASSIST STUDENTS IN THE COLLEGE SELECTION PROCESS, BUILD STAFF MEMBERS ACCOMPANY STUDENTS ON COLLEGE TOURS IN VARIOUS PARTS OF THE COUNTRY. Other program services (Describe in Schedule O.) | \$ |) |
| | (Code:) (Expenses \$ | \$ \$ |) |

| 1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? I X 2 Is the organization required to complete Schedule B, Schedule of Contributors? I X 3 Did the organization required to complete Schedule C, Part I 3 X 4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "yes," complete Schedule C, Part II 3 X 4 Section 501(c)(3) organizations. Did the organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "yes," complete Schedule C, Part II 5 X 6 Did the organization maintain any donor advised funds or any similar funds or accounts? If "yes," complete Schedule D, Part II 5 X 7 Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "yes," complete Schedule D, Part II 5 X 8 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit conseling, debt management, credit repair, or debt negotiation services? 10 X 10 Did the organization is answer to any of the following questions i | |
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| If "Yes," complete Schedule A 1 X 2 Is the organization required to complete Schedule B, Schedule of Contributors? 2 X 3 Did the organization required to complete Schedule C, Part I 3 X 4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part I 4 X 5 Is the organization a sectine 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98:19? If "Yes," complete Schedule C, Part II 5 X 6 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historical treasures, or other similar assets? If "Yes," complete Schedule D, Part II 7 X 8 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide credit conseling, debt management, credit repair, or debt negotiation services? 9 X 10 Did the organization's answer to any of the following questions is "Yes," then complete Schedule D, Part IV 10 X 11 If the organization report an amount for land, buildings, and equipment in Part X, line 12 that is 5% or more of its total 10 X | lo |
| In these organization required to complete Schedule B, Schedule of Contributors? 2 X 3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I 3 X 4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II 4 X 5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part II 5 X 6 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II 6 X 7 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X, or provide arefate organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part IV 8 X 10 If the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI 10 X 11 If the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X | |
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| similar amounts as defined in Revenue Procedure 98-19? <i>If</i> "Yes," <i>complete Schedule C, Part III</i> Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If</i> "Yes," <i>complete Schedule D, Part I</i> Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If</i> "Yes," <i>complete Schedule D, Part II</i> Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If</i> "Yes," <i>complete Schedule D, Part III</i> Bid the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If</i> "Yes," <i>complete Schedule D, Part IV</i> Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments? <i>If</i> "Yes," <i>complete Schedule D, Part V</i> If the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If</i> "Yes," <i>complete Schedule D, Part VI</i> Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? <i>If</i> "Yes," <i>complete Schedule D, Part VI</i> Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total | <u> </u> |
| 6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If</i> "Yes," <i>complete Schedule D, Part I</i> 7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If</i> "Yes," <i>complete Schedule D, Part II</i>. 8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If</i> "Yes," <i>complete Schedule D, Part III</i>. 9 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If</i> "Yes," <i>complete Schedule D, Part IV</i> 10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? <i>If</i> "Yes," <i>complete Schedule D, Part V</i> 11 If the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If</i> "Yes," <i>complete Schedule D, Part VI</i> b Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? <i>If</i> "Yes," <i>complete Schedule D, Part VI</i> b Did the organization report an amount for investments - other securities in Part X, line 13 that is 5% or more of its total | _ |
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| B Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If</i> "Yes," <i>complete Schedule D, Part III</i> | |
| Schedule D, Part III 8 X 9 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? 9 X 10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V 9 X 11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable. 10 X a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI 11a X b Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total 11b X c Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total 11b X | <u>:</u> |
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| If "Yes," complete Schedule D, Part IV 9 X 10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V 10 X 11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable. 10 X a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI 11a X b Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VI 11b X c Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total 11b X | |
| 10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? <i>If</i> "Yes," <i>complete Schedule D, Part V</i> 11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable. a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If</i> "Yes," <i>complete Schedule D, Part VI</i> b Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? <i>If</i> "Yes," <i>complete Schedule D, Part VII</i> c Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total | |
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| 11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable. Image: Complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable. a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI Image: Complete Schedule D, Part VI b Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII Image: Complete Schedule D, Part VII c Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total Image: Complete Schedule D, Part VII | |
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| c Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total | |
| c Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total | 2 |
| | |
| assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII | ζ |
| d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in | |
| Part X, line 16? If "Yes," complete Schedule D, Part IX | ζ |
| e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X | 5 |
| f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses | |
| the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X | |
| 12a Did the organization obtain separate, independent audited financial statements for the tax year? <i>If</i> "Yes." <i>complete</i> | |
| Schedule D, Parts XI and XII | |
| b Was the organization included in consolidated, independent audited financial statements for the tax year? | |
| If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional | ζ |
| 13 Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E | 5 |
| 14a Did the organization maintain an office, employees, or agents outside of the United States? | 5 |
| b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, | |
| investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 | |
| or more? If "Yes," complete Schedule F, Parts I and IV | ζ |
| 15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any | |
| foreign organization? If "Yes," complete Schedule F, Parts II and IV | 2 |
| 16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to | |
| or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV | 2 |
| 17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, | |
| column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I | ζ |
| 18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines | |
| 1c and 8a? If "Yes," complete Schedule G, Part II | |
| 19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If</i> "Yes." | |
| complete Schedule G. Part III 19 X | 2 |

Form 990 (2015)

| Form | 990 (2015) DEVELOPMENT 94-33866 | 95 | Р | _{age} 4 |
|------|---|-----|-----|------------------|
| Par | t IV Checklist of Required Schedules (continued) | | | |
| | | | Yes | No |
| 20a | Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H | 20a | | x |
| b | If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? | 20b | | |
| 21 | Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or | | | |
| | domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II | 21 | | x |
| 22 | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on | | | |
| | Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III | 22 | Х | |
| 23 | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current | | | |
| | and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete | | | |
| | Schedule J | 23 | Х | |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the | | | |
| | last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete | | | |
| | Schedule K. If "No", go to line 25a | 24a | | x |
| b | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | 24b | | |
| с | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease | | | |
| | any tax-exempt bonds? | 24c | | |
| d | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? | 24d | | |
| 25a | Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit | | | |
| | transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I | 25a | | х |
| b | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and | | | |
| | that the transaction has not been reported on any of the organization's prior Forms 990 or 990 EZ? If "Yes." complete | | | |
| | Schedule L. Part I | 25b | | x |
| 26 | Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or | | | |
| | former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? // "Yes." | | | |
| | complete Schedule L, Part II | 26 | | x |
| 27 | Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial | | | |
| | contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member | | | |
| | of any of these persons? If "Yes," complete Schedule L, Part III | 27 | | x |
| 28 | Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV | | | |
| | instructions for applicable filing thresholds, conditions, and exceptions): | | | |
| а | A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i> | 28a | | x |
| | A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV | 28b | | x |
| | An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, | | | |
| | director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV | 28c | | x |
| 29 | Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M | 29 | Х | |
| 30 | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation | | | |
| | contributions? If "Yes," complete Schedule M | 30 | | x |
| 31 | Did the organization liquidate, terminate, or dissolve and cease operations? | | | |
| ••• | If "Yes," complete Schedule N, Part I | 31 | | x |
| 32 | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete | | | |
| 02 | Schedule N, Part II | 32 | | x |
| 33 | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations | | | |
| 00 | sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I | 33 | | x |
| 34 | Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and | | | |
| 04 | Part V, line 1 | 34 | | x |
| 35a | Did the organization have a controlled entity within the meaning of section 512(b)(13)? | 35a | | x |
| | If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity | 000 | | |
| 5 | within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2 | 35b | | |
| 36 | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? | 000 | | <u> </u> |
| 00 | | 36 | | x |
| 27 | <i>If</i> "Yes," <i>complete Schedule R, Part V, line 2</i> Did the organization conduct more than 5% of its activities through an entity that is not a related organization | 30 | | <u> </u> |
| 37 | | 37 | | x |
| 20 | and that is treated as a partnership for federal income tax purposes? <i>If</i> "Yes," <i>complete Schedule R, Part VI</i> | 31 | | <u> </u> |
| 38 | Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? | 20 | х | |
| | Note. All Form 990 filers are required to complete Schedule O | 38 | ~ | I |

Form **990** (2015)

| | BUSINESS UNITED IN INVESTING LENDING & | | | |
|----------|--|------------|-----|------------------|
| Form | 990 (2015) DEVELOPMENT 94-3386695 | ; | Р | _{age} 5 |
| Par | t V Statements Regarding Other IRS Filings and Tax Compliance | | | |
| | Check if Schedule O contains a response or note to any line in this Part V | | | |
| | | | Yes | No |
| 1a | Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable 1a 55 | | | |
| | Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable 1b 0 | | | |
| С | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming | | | |
| | (gambling) winnings to prize winners? | 1c | X | |
| | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, | | | |
| | filed for the calendar year ending with or within the year covered by this return 2a 187 | | | |
| b | If at least one is reported on line 2a, did the organization file all required federal employment tax returns? | 2b | X | |
| | Note. If the sum of lines 1a and 2a is greater than 250, you may be required to <i>e-file</i> (see instructions) | | | |
| | | 3a | | X |
| | | 3b | | |
| | At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a | | | |
| | financial account in a foreign country (such as a bank account, securities account, or other financial account)? | 4a | | X |
| | If "Yes," enter the name of the foreign country: | | | |
| | See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR). | - | | v |
| | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? | 5a | | X X |
| | , , , , , , , , , , , , , , , , , , , | 5b | | |
| | · · · · · · · · · · · · · · · · · · · | 5c | | |
| 6a | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit | 6 | | x |
| h | any contributions that were not tax deductible as charitable contributions? | 6a | | |
| b | | 6b | | |
| 7 | Organizations that may receive deductible contributions under section 170(c). | 00 | | |
| | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? | 7a | х | |
| | | 7b | X | |
| | If "Yes," did the organization notify the donor of the value of the goods or services provided? Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required | 10 | | |
| Ŭ | to file Form 8282? | 7c | | x |
| d | If "Yes," indicate the number of Forms 8282 filed during the year | | | |
| | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? | 7e | | х |
| | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? | 7f | | х |
| | If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? | 7g | | |
| - | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? | 7h | | |
| 8 | Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the | | | |
| | sponsoring organization have excess business holdings at any time during the year? | 8 | | |
| 9 | Sponsoring organizations maintaining donor advised funds. | | | |
| а | Did the sponsoring organization make any taxable distributions under section 4966? | 9a | | |
| b | Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? | 9b | | |
| 10 | Section 501(c)(7) organizations. Enter: | | | |
| а | Initiation fees and capital contributions included on Part VIII, line 12 10a | | | |
| b | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b | | | |
| 11 | Section 501(c)(12) organizations. Enter: | | | |
| | Gross income from members or shareholders | | | |
| b | Gross income from other sources (Do not net amounts due or paid to other sources against | | | |
| | amounts due or received from them.) | | | |
| | | 12a | | |
| | If "Yes," enter the amount of tax-exempt interest received or accrued during the year | | | |
| 13 | Section 501(c)(29) qualified nonprofit health insurance issuers. | | | |
| а | | 13a | | |
| - | Note. See the instructions for additional information the organization must report on Schedule O. | | | |
| b | Enter the amount of reserves the organization is required to maintain by the states in which the | | | |
| | organization is licensed to issue qualified health plans | | | |
| | Enter the amount of reserves on hand | 14- | | x |
| | F F | 14a 14b | | |
| <u> </u> | in red, had it model a rom rzo to report mode paymento: II NO, provide an explanation in Schedule O | 1 TN | | L |

| Form 990 | (2015) |
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| | BUSINESS UNITED IN INVESTING LENDING & | | | |
|------|---|----------|--------|--------|
| Form | 990 (2015) DEVELOPMENT 94-33866 | | Р | Page 6 |
| Par | t VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a | "No" re | espons | se |
| | to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions. | | | |
| | Check if Schedule O contains a response or note to any line in this Part VI | | | X |
| Sec | tion A. Governing Body and Management | | | |
| | | | Yes | No |
| 1a | Enter the number of voting members of the governing body at the end of the tax year 1a1 | - | | |
| | If there are material differences in voting rights among members of the governing body, or if the governing | | | |
| | body delegated broad authority to an executive committee or similar committee, explain in Schedule O. | | | |
| b | Enter the number of voting members included in line 1a, above, who are independent 1b 10 | <u> </u> | | |
| 2 | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other | | | |
| | officer, director, trustee, or key employee? | 2 | | X |
| 3 | Did the organization delegate control over management duties customarily performed by or under the direct supervision | | | |
| | of officers, directors, or trustees, or key employees to a management company or other person? | 3 | | X |
| 4 | Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? | 4 | | X |
| 5 | Did the organization become aware during the year of a significant diversion of the organization's assets? | 5 | | X |
| 6 | Did the organization have members or stockholders? | 6 | | X |
| 7a | Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or | | | |
| | more members of the governing body? | 7a | | X |
| b | Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or | | | |
| | persons other than the governing body? | 7b | | X |
| 8 | Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: | | | |
| а | The governing body? | 8a | Х | |
| b | Each committee with authority to act on behalf of the governing body? | 8b | Х | |
| 9 | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the | | | |
| | organization's mailing address? If "Yes." provide the names and addresses in Schedule O | 9 | | X |
| Sec | tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.) | | | |
| | | | Yes | No |
| 10a | Did the organization have local chapters, branches, or affiliates? | 10a | Х | |
| | If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, | | | |
| | and branches to ensure their operations are consistent with the organization's exempt purposes? | 10b | Х | |
| 11a | Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? | 11a | Х | |
| b | Describe in Schedule O the process, if any, used by the organization to review this Form 990. | | | |
| 12a | Did the organization have a written conflict of interest policy? If "No," go to line 13 | 12a | Х | |
| b | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? | 12b | Х | |
| с | Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe | | | |
| | in Schedule O how this was done | 12c | х | |
| 13 | Did the organization have a written whistleblower policy? | 13 | Х | |
| 14 | Did the organization have a written document retention and destruction policy? | 14 | Х | |
| 15 | Did the process for determining compensation of the following persons include a review and approval by independent | | | |
| | persons, comparability data, and contemporaneous substantiation of the deliberation and decision? | | | |
| а | The organization's CEO, Executive Director, or top management official | 15a | х | |
| b | Other officers or key employees of the organization | 15b | Х | |
| | If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions). | | | |
| 16a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a | | | |
| | taxable entity during the year? | 16a | | x |
| b | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation | | | |
| | in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's | | | |
| | exempt status with respect to such arrangements? | 16b | | |
| Sec | tion C. Disclosure | | | · |
| 17 | List the states with which a copy of this Form 990 is required to be filed ECA, MD, MA, NY, PA, VA, DC | | | |
| 18 | Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) a | vailable | e | |
| | for public inspection. Indicate how you made these available. Check all that apply. | | | |
| | X Own website Another's website X Upon request Other (explain in Schedule O) | | | |
| 19 | Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and | l financ | ial | |
| | statements available to the public during the tax year. | | | |
| 20 | State the name, address, and telephone number of the person who possesses the organization's books and records: | | | |
| 20 | ANGELICA JUAREZ - (650) 631-4971 | | | |
| | 2385 BAY RD., REDWOOD CITY, CA 94063 | | | |

| 1 01111 0 0 0 | | | ~ 90 |
|---------------|--|----------------------------|------|
| Part VII | Compensation of Officers, Directors, Trustees, Key Emplo | oyees, Highest Compensated | |
| | Employees, and Independent Contractors | | |
| | Check if Schedule O contains a response or note to any line in this Part VII | | |
| | | | |

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

• List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.

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• List all of the organization's current key employees, if any. See instructions for definition of "key employee."

• List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.

• List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.

• List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

| (A) | (B) (C) | | | | (D) | (E) | (F) | | | |
|----------------------------------|----------------------|--------------------------------|---------------------------|--|--------------|---------------------------------|--------|---------------------------------|-----------------|--------------------------|
| Name and Title | Average | (do | not c | Pos | ition |) than (| ane | Reportable | Reportable | Estimated |
| | hours per | box | , unle | t check more than one nless person is both ar and a director/trustee | | | | compensation | compensation | amount of |
| | week | | cer ar | | Irecto | r/trus | tee) | from | from related | other |
| | (list any | Individual trustee or director | | | | | | the | organizations | compensation |
| | hours for related | e or d | tee | | | sated | | organization (W-2/1099-MISC) | (W-2/1099-MISC) | from the organization |
| | organizations | rustee | l trus | | /ee | npen | | (00-2/1099-00130) | | and related |
| | below | dual t | utiona | L | m ploy | st col | 5 | | | organizations |
| | line) | Indivi | In stit utio nal tru stee | Officer | Key employee | Highest compensated employee | Former | | | 5 |
| (1) DAVID MARSTON | 2.00 | | | | | | | | | |
| CHAIRMAN | | х | | x | | | | 0. | Ο. | 0. |
| (2) AJAY AGARWAL | 1.00 | | | | | | | | | |
| BOARD TREASURER | | Х | | х | | | | 0. | 0. | 0. |
| (3) JEAN KOVACS | 1.00 | | | | | | | | | |
| BOARD SECRETARY | | Х | | х | | | | 0. | 0. | 0. |
| (4) DAVID BOHIGIAN (THRU 6/1/16) | 1.00 | | | | | | | | | |
| BOARD MEMBER | | X | | | | | | ٥. | 0. | 0. |
| (5) DOUG BRIEN | 1.00 | | | | | | | | | |
| BOARD MEMBER | | Х | | | | | | 0. | 0. | 0. |
| (6) EMILY CHANG | 1.00 | | | | | | | | | |
| BOARD MEMBER | | Х | | | | | | 0. | 0. | 0. |
| (7) BRIAN COHEN | 1.00 | | | | | | | | | |
| BOARD MEMBER | | X | | | | | | ٥. | 0. | 0. |
| (8) JACK DORSEY (THRU 6/1/16) | 1.00 | | | | | | | | | |
| BOARD MEMBER | | Х | | | | | | 0. | 0. | 0. |
| (9) LIANE HORNSEY (THRU 6/1/16) | 1.00 | | | | | | | | | |
| BOARD MEMBER | | Х | | | | | | 0. | 0. | 0. |
| (10) KARL JACOB | 1.00 | | | | | | | | | |
| BOARD MEMBER | | Х | | | | | | 0. | 0. | 0. |
| (11) MIKE O'BRIEN | 1.00 | | | | | | | | | |
| BOARD MEMBER | | Х | | | | | | 0. | 0. | 0. |
| (12) JOANNA REES | 1.00 | | | | | | | | | |
| BOARD MEMBER | | Х | | | | | | 0. | 0. | 0. |
| (13) BARATUNDE THURSTON | 1.00 | | | | | | | | | |
| BOARD MEMBER | | Х | | | | | | 0. | 0. | 0. |
| (14) SUZANNE M. KLAHR | 50.00 | | | | | | | | | |
| CEO & FOUNDER | | Х | | х | | | | 233,000. | 0. | 16,507. |
| (15) CHARLES SALTER | 50.00 | | | | | | | | | |
| PRESIDENT | | | | х | | | | 223,500. | 0. | 13,347. |
| (16) CHRISTOPHER BROWN | 50.00 | | | | | | | | | |
| VP OF ORIGINAL MGMT. | ļ | | | | | x | | 157,794. | 0. | 9,332. |
| (17) JUDY MADDEN | 50.00 | | | | | | | | | |
| VP OF PROGRAMS AND EVAL. | | | | | | X | | 150,152. | 0. | 0. |

| BUSINESS | UNITED | IN | INVESTING | LENDING | & |
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| | | | | | |

| Form 990 (2015) DEVELOPMENT | | | | | | | | | 94-338 | 8669 | 5 | P | age 8 |
|--|--|--------------------------------|-----------------------|-------------------------|----------------|----------------------------------|--------|---|--|-------|-------------------------|--|----------------|
| Part VII Section A. Officers, Directors, Tru | istees, Key Em | ploy | ees, | and | l Hig | ghes | t C | ompensated Employee | s (continued) | | | | |
| (A) Name and title | (B) Average hours per week | box | not c , unle: | Pos heck i ss per | more rson i | l than o s both r/trust | an | (D) Reportable compensation from | (E) Reportable compensatior from related | n | an | (F) stimate nount other | |
| | (list any hours for related organizations below line) | Individual trustee or director | Institutional trustee | Officer | Key employee | Highest compensated employee | Former | the organization (W-2/1099-MISC) | organizations (W-2/1099-MIS | | com fr org and | pensa om th anizat d relat anizati | e ion ed |
| (18) AYELE SHAKUR | 50.00 | | | | | | | 101.050 | | | | 1.0 | 005 |
| REGIONAL EXECUTIVE DIRECTOR (19) ANGELICA JUAREZ | 50.00 | | - | | | X | | 121,979. | | 0. | | 12, | 297. |
| SENIOR DIRECTOR OF FINANCE | | | | | | x | | 115,405. | | ٥. | | 8, | 895. |
| (20) BRYCE JACOBS | 50.00 | | | | | | | , . | | - | | / | |
| REGIONAL EXECUTIVE DIRECTOR | | | | | | x | | 116,604. | | ٥. | | 3, | 434. |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | - | | | | | | | | | | | |
| 1b Sub-total | | | | | · | I | • | 1,118,434. | | ٥. | | 63, | 812. |
| c Total from continuation sheets to Part | | | | | | | | 0. | | ٥. | | | ٥. |
| d Total (add lines 1b and 1c) | | | | | | | | 1,118,434. | | 0. | | 63, | 812. |
| 2 Total number of individuals (including but compensation from the organization ► | not limited to th | iose | liste | d ab | ove |) who | o re | eceived more than \$100, | 000 of reportable | | | | 7 |
| | | | | | | | | | | , | | Yes | No |
| 3 Did the organization list any former office | r, director, or tru | ustee | e, ke | y en | nplo | yee, | or l | highest compensated er | nployee on | | | | |
| line 1a? If "Yes," complete Schedule J for | | | | | | | | | | | 3 | | х |
| 4 For any individual listed on line 1a, is the | - | | | | | | | - | - | | 4 | х | |
| and related organizations greater than \$1Did any person listed on line 1a receive or | , | | • | | | | | | | | 4 | | |
| rendered to the organization? <i>If "Yes," co</i> | | | | | | | | | | | 5 | | х |
| Section B. Independent Contractors | | | | | | | | | | | | | |
| 1 Complete this table for your five highest of the organization. Report compensation for | • | • | | | | | | | • | ensat | ion fro | m | |
| (A) Name and busines | s address | | | | | | | (B) Description of s | ervices | C |) | ;) nsatio | n |
| ACCENTURE LLP | | | | | | | | FEASIBILITY STUDIE | | | ompe | 15410 | |
| 161 NORTH CLARK, CHICAGO, IL 60601 | | | | | | | | NATIONAL GROWTH | | | | 150, | 000. |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |
| | | | | | | | | | | | | | |

Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization

DEVELOPMENT

Page 9 Form 990 (2015) Part VIII Statement of Revenue Check if Schedule O contains a response or note to any line in this Part VIII (D) Revenue excluded from tax under (B) (C) (A) Unrelated Related or Total revenue exempt function business sections 512 - 514 revenue revenue Contributions, Gifts, Grants and Other Similar Amounts 1 a Federated campaigns 1a 1b **b** Membership dues c Fundraising events 2,412,595. 1c d Related organizations 1d 310,139. e Government grants (contributions) 1e f All other contributions, gifts, grants, and similar amounts not included above 9,699,322. 1f 706,447. **g** Noncash contributions included in lines 1a-1f: \$ 12,422,056. h Total. Add lines 1a-1f ► Business Code 2 a PROGRAM SERVICE FEES 900099 39,000 39,000 Program Service Revenue **b** OTHER PROGRAM REVENUE 900099 33,250 33,250 С d е f All other program service revenue 72,250. g Total. Add lines 2a-2f ► 3 Investment income (including dividends, interest, and other similar amounts) 2,402 2,402. ► 4 Income from investment of tax-exempt bond proceeds ► 5 Royalties (i) Real (ii) Personal 6 a Gross rents **b** Less: rental expenses c Rental income or (loss) **d** Net rental income or (loss) ► (ii) Other 7 a Gross amount from sales of (i) Securities 673,697. assets other than inventory b Less: cost or other basis 679,530. 271 and sales expenses -5,833. -271. c Gain or (loss) -6,104. -6,104. d Net gain or (loss) ► 8 a Gross income from fundraising events (not Other Revenue including \$ 2,412,595. of contributions reported on line 1c). See 147,398. Part IV, line 18 a 690,326, **b** Less: direct expenses h -542,928 -542,928 c Net income or (loss) from fundraising events ► 9 a Gross income from gaming activities. See Part IV, line 19a **b** Less: direct expenses b c Net income or (loss) from gaming activities ► 10 a Gross sales of inventory, less returns and allowances а b Less: cost of goods sold b c Net income or (loss) from sales of inventory Miscellaneous Revenue Business Code 11 a INCUBATOR INCOME 900099 -13,171, -13.171 b С d All other revenue -13,171. e Total. Add lines 11a-11d ► -546,630, 11,934,505. 59,079. Ο. Total revenue. See instructions. 12 ►

94-3386695

| | t IX Statement of Functional Expense | | | | |
|---------------|---|----------------|-----------------------------|---|-------------------------|
| ecti | on 501(c)(3) and 501(c)(4) organizations must comple | | • | nplete column (A). | Г |
| | Check if Schedule O contains a respons | (A) | (B) | (C) | <u>(</u> D) |
| | not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII. | Total expenses | Program service expenses | Management and general expenses | Fundraising expenses |
| 1 | Grants and other assistance to domestic organizations | | | | |
| | and domestic governments. See Part IV, line 21 | | | | |
| 2 | Grants and other assistance to domestic | | | | |
| | individuals. See Part IV, line 22 | 76,187. | 76,187. | | |
| 3 | Grants and other assistance to foreign | | | | |
| | organizations, foreign governments, and foreign | | | | |
| | individuals. See Part IV, lines 15 and 16 | | | | |
| ł | Benefits paid to or for members | | | | |
| 5 | Compensation of current officers, directors, | | | | |
| | trustees, and key employees | 568,709. | 318,477. | 139,334. | 110,8 |
| 6 | Compensation not included above, to disqualified | | | | |
| | persons (as defined under section 4958(f)(1)) and | | | | |
| | persons described in section 4958(c)(3)(B) | | | | |
| | Other salaries and wages | 5,562,329. | 4,489,108. | 372,741. | 700,4 |
| ; | Pension plan accruals and contributions (include | | | | |
| | section 401(k) and 403(b) employer contributions) | | | | |
|) | Other employee benefits | 642,817. | 504,058. | 52,433. | 86,3 |
|) | Payroll taxes | 485,342. | 380,575. | 40,601. | 64,1 |
| I | Fees for services (non-employees): | | | | |
| а | Management | | | | |
| b | Legal | | | | |
| | Accounting | 31,971. | | 31,971. | |
| | Lobbying | | | | |
| | Professional fundraising services. See Part IV, line 17 | | | | |
| f | Investment management fees | | | | |
| g | Other. (If line 11g amount exceeds 10% of line 25, | | | | |
| 5 | column (A) amount, list line 11g expenses on Sch O.) | 806,996. | 202,189. | 448,438. | 156,3 |
| 2 | Advertising and promotion | 42,090. | 20,297. | 25. | 21,7 |
| | Office expenses | 46,769. | 38,288. | 6,391. | 2,0 |
| | Information technology | , - | , . | , | , |
| ; | Royalties | | | | |
| ; | | 621,871. | 519,459. | 33,439. | 68,9 |
| | Occupancy | 350,014. | 205,473. | 94,515. | 50,0 |
| , , | Payments of travel or entertainment expenses | | | | |
| , | for any federal, state, or local public officials | 312,294. | 182,327. | 106,165. | 23,8 |
| | Conferences, conventions, and meetings | , | | | 20,0 |
| | | | | | |
|) | Interest | | | | |
| | Payments to affiliates | 106,398. | 81,193. | 9,220. | 15,9 |
| <u>}</u> } | Depreciation, depletion, and amortization | 24,525. | 16,161. | 5,528. | 2,8 |
| | Insurance | 24,525. | 10,101. | 5,520. | 2,0 |
| | Other expenses. Itemize expenses not covered above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0.) | | | | |
| а | SUPPLIES | 197,415. | 161,319. | 28,165. | 7,9 |
| b | TELEPHONE | 68,164. | 48,008. | 10,666. | 9,4 |
| č | PRINTING & PUBLICATION | 43,844. | 27,516. | 3,019. | 13,3 |
| d | DUES AND SUBSCRIPTIONS | 29,759. | 8,126. | 16,896. | 4,7 |
| - | All other expenses | 65,732. | 26,692. | 32,000. | 7,0 |
| C | Total functional expenses. Add lines 1 through 24e | 10,083,226. | 7,305,453. | 1,431,547. | 1,346,2 |
| | Joint costs. Complete this line only if the organization | , , | , , | , - , - , - , - , - , - , - , - , - , - | -,,- |
| 5 | reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. | | | | |

Check here

if following SOP 98-2 (ASC 958-720)

| | Balance Sheet | | | | | 86695 Page |
|-----|--|----------------|----------------|---------------------------------|----------|---------------------------|
| | Check if Schedule O contains a response or note | to any line in | this Part X | | | |
| | | | | (A) Beginning of year | | (B) End of year |
| 1 | Cash - non-interest-bearing | | | 418,697. | 1 | 3,044,12 |
| 2 | Savings and temporary cash investments | | | 1,573,559. | 2 | 839,92 |
| 3 | Pledges and grants receivable, net | | | 1,322,310. | 3 | 1,447,88 |
| 4 | Accounts receivable, net | | | | 4 | |
| 5 | Loans and other receivables from current and for | | | | | |
| | trustees, key employees, and highest compensate | | | | | |
| | Part II of Schedule L | | | | 5 | |
| 6 | Loans and other receivables from other disqualifie | | | | | |
| | section 4958(f)(1)), persons described in section 4 | - | | | | |
| | employers and sponsoring organizations of section | | | | | |
| | employees' beneficiary organizations (see instr). C | | | | 6 | |
| 7 | Notes and loans receivable, net | | | | 7 | |
| 8 | Inventories for sale or use | | | | 8 | |
| 9 | Prepaid expenses and deferred charges | | | 15,650. | 9 | 8,39 |
| | Land, buildings, and equipment: cost or other | I | | , | 3 | - , |
| 104 | - | 100 | 613,074. | | | |
| h | basis. Complete Part VI of Schedule D | 10a | 461,952. | 190,356. | 10c | 151,1 |
| | Less: accumulated depreciation Less: accumulated depreciati | | , , | 190,000. | 11 | |
| 11 | | ····· | | 12 | | |
| 13 | Investments - other securities. See Part IV, line 11 Investments - program-related. See Part IV, line 1 | | | 13 | | |
| | | | | | | |
| 14 | Intangible assets | | 33,154. | 14 | 54,8 | |
| 15 | Other assets. See Part IV, line 11 | | | 3,553,726. | 15 16 | 5,546,30 |
| 16 | Total assets. Add lines 1 through 15 (must equal | | 339,466. | | 480,70 | |
| 17 | Accounts payable and accrued expenses | | 555,400. | 17 | 400,7 | |
| 18 | Grants payable | | | 18 | | |
| 19 | Deferred revenue | | | 19 | | |
| 20 | Tax-exempt bond liabilities | | | 20 | | |
| 21 | Escrow or custodial account liability. Complete Pa | | | | 21 | |
| 22 | Loans and other payables to current and former of | | | | | |
| | key employees, highest compensated employees | , and disquali | fied persons. | | | |
| | Complete Part II of Schedule L | | | | 22 | |
| 23 | Secured mortgages and notes payable to unrelate | | | | 23 | |
| 24 | Unsecured notes and loans payable to unrelated | | | | 24 | |
| 25 | Other liabilities (including federal income tax, pay | | | | | |
| | parties, and other liabilities not included on lines | 17-24). Comp | lete Part X of | | | |
| | Schedule D | | | 220 466 | 25 | 400 5 |
| 26 | Total liabilities. Add lines 17 through 25 | | | 339,466. | 26 | 480,7 |
| | Organizations that follow SFAS 117 (ASC 958), | | ► <u>×</u> and | | | |
| | complete lines 27 through 29, and lines 33 and | | | 1 701 007 | | 2 202 0 |
| 27 | Unrestricted net assets | | | 1,701,927. | 27 | 3,202,9 |
| 28 | Temporarily restricted net assets | | ····· - | 1,512,333. | 28 | 1,862,62 |
| 29 | | | | | 29 | |
| 1 | Organizations that do not follow SFAS 117 (AS | C 958), chec | k here 🕨 🗌 | | | |
| | and complete lines 30 through 34. | | | | | |
| 30 | Capital stock or trust principal, or current funds | | | | 30 | |
| 31 | Paid-in or capital surplus, or land, building, or equ | | | | 31 | |
| 32 | Retained earnings, endowment, accumulated inco | | | | 32 | |
| 33 | Total net assets or fund balances | | | 3,214,260. | 33 | 5,065,53 |
| 34 | Total liabilities and net assets/fund balances | | | 3,553,726. | 34 | 5,546,30 |

| | BUSINESS UNITED IN INVESTING LENDING & | | | | |
|------|--|-----------|---------|-------|------------------|
| Form | 990 (2015) DEVELOPMENT | 94-33866 | € | Pa | _{ge} 12 |
| Pa | rt XI Reconciliation of Net Assets | | | | |
| | Check if Schedule O contains a response or note to any line in this Part XI | <u></u> | <u></u> | | |
| | | | | | |
| 1 | Total revenue (must equal Part VIII, column (A), line 12) | 1 | | ,934, | |
| 2 | Total expenses (must equal Part IX, column (A), line 25) | 2 | 10 | ,083, | 226. |
| 3 | Revenue less expenses. Subtract line 2 from line 1 | 3 | 1 | ,851, | 279. |
| 4 | Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A)) | 4 | 3 | ,214, | 260. |
| 5 | Net unrealized gains (losses) on investments | 5 | | | |
| 6 | Donated services and use of facilities | 6 | | | |
| 7 | Investment expenses | 7 | | | |
| 8 | Prior period adjustments | 8 | | | |
| 9 | Other changes in net assets or fund balances (explain in Schedule O) | 9 | | | 0. |
| 10 | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33, | | | | |
| | column (B)) | 10 | 5 | ,065, | 539. |
| Pa | rt XII Financial Statements and Reporting | | | | |
| | Check if Schedule O contains a response or note to any line in this Part XII | | | | |
| | | | | Yes | No |
| 1 | Accounting method used to prepare the Form 990: Cash X Accrual Other | | | | |
| | If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule C | Э. | | | |
| 2a | Were the organization's financial statements compiled or reviewed by an independent accountant? | | 2a | | X |
| | If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed | on a | | | |
| | separate basis, consolidated basis, or both: | | | | |
| | Separate basis Consolidated basis Both consolidated and separate basis | | | | |
| b | Were the organization's financial statements audited by an independent accountant? | | 2b | X | |
| | If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate | basis, | | | |
| | consolidated basis, or both: | | | | |
| | X Separate basis Consolidated basis Both consolidated and separate basis | | | | |
| с | If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the | | | v | |
| | review, or compilation of its financial statements and selection of an independent accountant? | | 2c | X | |
| | If the organization changed either its oversight process or selection process during the tax year, explain in Sched | | | | |
| 3a | As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Sing | gle Audit | | | v |
| | Act and OMB Circular A-133? | | 3a | | X |
| b | If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the require | | | | |
| | or audits, explain why in Schedule O and describe any steps taken to undergo such audits | | 3b | 000 | |

Form **990** (2015)

| (Form S | EDULE A 990 or 990-EZ) t of the Treasury venue Service | Co ▶ Informati | rm990. | OMB No. 1545-0047 | | | | | |
|-------------|---|-----------------------|-------------------------|--|---------------------------|---------------------------|---------------------|---------------|-------------------------------------|
| Name o | f the organizati | | | VESTING LENDING & | | | | | identification number |
| | | DEVELC | | | | | | | 94-3386695 |
| Part I | Reason | for Public (| Charity Status (/ | All organizations must co | omplete thi | is part.) Se | e instructions | 6. | |
| The orga | anization is not a | private found | ation because it is: (I | For lines 1 through 11, c | heck only o | one box.) | | | |
| 1 | A church, cor | nvention of ch | urches, or associatio | n of churches described | l in sectio | on 170(b)(1 |)(A)(i). | | |
| 2 | A school des | cribed in sect | ion 170(b)(1)(A)(ii). (| Attach Schedule E (Forn | n 990 or 99 | 90-EZ).) | | | |
| 3 | A hospital or | a cooperative | hospital service orga | anization described in s | ection 170 | (b)(1)(A)(iii | i). | | |
| 4 | A medical res | earch organiz | ation operated in cor | njunction with a hospital | described | in sectio | n 170(b)(1)(A |)(iii). Enter | the hospital's name, |
| | city, and state | | | | | | | | |
| 5 | | - | | llege or university owned | l or operate | ed by a go | vernmental u | nit describe | ed in |
| | section 170(b)(1)(A)(iv). (Complete Part II.) | | | | | | | | |
| 6 | 7 | - | - | nental unit described in | | | | | |
| 7 X | _ · · · · · · · · · · · · · · · · · · · | | - | ntial part of its support f | rom a gove | ernmental ı | unit or from th | ne general p | oublic described in |
| o [| - | | omplete Part II.) | | | | | | |
| 8 | - · | | | (1)(A)(vi). (Complete Par | | antribution | | ain face on | d areas ressints from |
| 9 | - | | • • • • | than 33 1/3% of its sup ct to certain exceptions, | | | | - | • |
| | | | | (less section 511 tax) fro | | | | | - |
| | | | mplete Part III.) | | | | | Janization a | |
| 10 | 7 | | | vely to test for public sa | fetv. See | section 50 | 9(a)(4). | | |
| 11 | 7 - | • | - | vely for the benefit of, to | • | | | rry out the | purposes of one or |
| | - | • | - | d in section 509(a)(1) d | | | | • | |
| | lines 11a thro | ugh 11d that | describes the type of | f supporting organization | n and com | plete lines | 11e, 11f, and | l 11g. | |
| a [| Type I. A si | upporting orga | anization operated, s | upervised, or controlled | by its supp | oorted orga | anization(s), t | ypically by g | giving |
| | the support | ed organizatio | on(s) the power to req | gularly appoint or elect a | majority o | of the direc ⁻ | tors or truste | es of the su | pporting |
| _ | organizatio | n. You must d | complete Part IV, Se | ections A and B. | | | | | |
| b | | | | or controlled in connect | | | - | | - |
| | | | | anization vested in the s | ame perso | ns that cor | ntrol or mana | ge the supp | oorted |
| F | ~ | ., | t complete Part IV, | | | | | | |
| c L | | - | | g organization operated | | | | ly integrate | d with, |
| . L | | 0 | |). You must complete | - | | | | |
| d L | | | | orting organization oper | | | | | |
| | | | • • | ation generally must sat | | - | | i an allentiv | eness |
| еГ | | | , | written determination fro | | | | II Type III | |
| υL | | 0 | | nally integrated supporti | | | турст, турс | n, rype m | |
| f Er | iter the number of | | | | | | | | |
| | | | n about the supporte | | | | | | |
| | (i) Name of suppo | orted | (ii) EIN | (iii) Type of organization | (iv) Is the o listed i | | (v) Amount o | - | (vi) Amount of |
| | organization | I | | (described on lines 1-9 above (see instructions)) | governing o | | support instruct | | other support (see instructions) |
| | | | | | Yes | No | Instruct | 10115) | |
| | | | | | | | | | |
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| Total | | | | | | | | | |
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| | BUSINESS | UNITED | IN | INVESTING | LENDING | & |
|--|----------|--------|----|-----------|---------|---|
|--|----------|--------|----|-----------|---------|---|

Schedule A (Form 990 or 990-EZ) 2015 DEVELOPMENT

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization

fails to qualify under the tests listed below, please complete Part III.)

| Sec | ction A. Public Support | | | | | | | |
|------|--|----------------------------|-----------------------------|----------------------------|---------------------|---------------------------------|-------------------|--|
| Cale | ndar year (or fiscal year beginning in) 🕨 | (a) 2011 | (b) 2012 | (c) 2013 | (d) 2014 | (e) 2015 | (f) Total | |
| 1 | Gifts, grants, contributions, and | | | | | | | |
| | membership fees received. (Do not | | | | | | | |
| | include any "unusual grants.") | 5,743,411. | 6,483,898. | 7,801,054. | 9,302,362. | 12,422,056. | 41,752,781. | |
| 2 | Tax revenues levied for the organ- | | | | | | | |
| | ization's benefit and either paid to | | | | | | | |
| | or expended on its behalf | | | | | | | |
| 3 | The value of services or facilities | | | | | | | |
| | furnished by a governmental unit to | | | | | | | |
| | the organization without charge | | | | | | | |
| 4 | Total. Add lines 1 through 3 | 5,743,411. | 6,483,898. | 7,801,054. | 9,302,362. | 12,422,056. | 41,752,781. | |
| 5 | The portion of total contributions | | | | | | | |
| | by each person (other than a | | | | | | | |
| | governmental unit or publicly | | | | | | | |
| | supported organization) included | | | | | | | |
| | on line 1 that exceeds 2% of the | | | | | | | |
| | amount shown on line 11, | | | | | | | |
| | column (f) | | | | | | 6,369,855. | |
| | Public support. Subtract line 5 from line 4. | | | | | | 35,382,926. | |
| Sec | ction B. Total Support | | | | | | | |
| Cale | ndar year (or fiscal year beginning in) 🕨 | (a) 2011 | (b) 2012 | (c) 2013 | (d) 2014 | (e) 2015 | (f) Total | |
| 7 | Amounts from line 4 | 5,743,411. | 6,483,898. | 7,801,054. | 9,302,362. | 12,422,056. | 41,752,781. | |
| 8 | Gross income from interest, | | | | | | | |
| | dividends, payments received on | | | | | | | |
| | securities loans, rents, royalties | | | | | | | |
| | and income from similar sources | 4,568. | 559. | 617. | 21,419. | 2,402. | 29,565. | |
| 9 | Net income from unrelated business | | | | | | | |
| | activities, whether or not the | | | | | | | |
| | business is regularly carried on | | | | | | | |
| 10 | Other income. Do not include gain | | | | | | | |
| | or loss from the sale of capital | | | | | | | |
| | assets (Explain in Part VI.) | | | | | | | |
| 11 | Total support. Add lines 7 through 10 | | | | | | 41,782,346. | |
| 12 | Gross receipts from related activities, | etc. (see instructio | ns) | | | 12 | 120,503. | |
| 13 | First five years. If the Form 990 is for | the organization's | first, second, third | , fourth, or fifth ta | x year as a sectior | 1 501(c)(3) | | |
| - | organization, check this box and stop | | | | | | ····· > | |
| Sec | ction C. Computation of Publi | c Support Per | centage | | | | | |
| 14 | Public support percentage for 2015 (li | ine 6, column (f) div | vided by line 11, co | olumn (f)) | | 14 | 84.68 % | |
| 15 | Public support percentage from 2014 | Schedule A, Part I | II, line 14 | | | 15 | 99.91 % | |
| 16a | 33 1/3% support test - 2015. If the c | organization did no | t check the box on | line 13, and line 1 | 4 is 33 1/3% or m | ore, check this bo | | |
| | $\ensuremath{ \text{stop}}$ here. The organization qualifies | as a publicly suppo | orted organization | | | | X | |
| b | 33 1/3% support test - 2014. If the c | organization did no | t check a box on li | ne 13 or 16a, and | line 15 is 33 1/3% | or more, check thi | s box | |
| | and stop here. The organization qual | ifies as a publicly s | upported organiza | tion | | | | |
| 17a | 10% -facts-and-circumstances test | - 2015. If the org | anization did not c | heck a box on line | 13, 16a, or 16b, a | nd line 14 is 10% o | or more, | |
| | and if the organization meets the "fac | ts-and-circumstanc | es" test, check thi | s box and stop h | ere. Explain in Pa | t VI how the organ | ization | |
| | meets the "facts-and-circumstances" | test. The organizat | ion qualifies as a p | ublicly supported | organization | | | |
| b | 10% -facts-and-circumstances test | - 2014. If the org | anization did not c | heck a box on line | 13, 16a, 16b, or 1 | 7a, and line 15 is [.] | 10% or | |
| | more, and if the organization meets th | ne "facts-and-circur | nstances" test, che | eck this box and | stop here. Explain | in Part VI how the | • | |
| | organization meets the "facts-and-circ | umstances" test. 7 | The organization qu | alifies as a public | y supported orgar | nization | | |
| 18 | Private foundation. If the organizatio | <u>n did not check</u> a l | <u>oox on line 13, 1</u> 6a | <u>, 16b, 17a, or 1</u> 7b | , check this box ar | <u>nd see instructio</u> ns | > | |
| | | | | | | dulo A (Earm 990 | | |

Schedule A (Form 990 or 990-EZ) 2015

Schedule A (Form 990 or 990-EZ) 2015 DEVELOPMENT

Part III Support Schedule for Organizations Described in Section 509(a)(2)

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(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

| Se | ction A. Public Support | | , | | | | | | |
|-----------|---|----------------------|-----------------------|------------------------|----------------------|----------------------|-----------|--|--|
| Cale | ndar year (or fiscal year beginning in) 🕨 | (a) 2011 | (b) 2012 | (c) 2013 | (d) 2014 | (e) 2015 | (f) Total | | |
| 1 | Gifts, grants, contributions, and membership fees received. (Do not | | | | | | | | |
| | include any "unusual grants.") | | | | | | | | |
| 2 | Gross receipts from admissions, merchandise sold or services per- formed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose | | | | | | | | |
| 3 | Gross receipts from activities that | | | | | | | | |
| | are not an unrelated trade or bus- iness under section 513 | | | | | | | | |
| 4 | Tax revenues levied for the organ- ization's benefit and either paid to or expended on its behalf | | | | | | | | |
| 5 | The value of services or facilities furnished by a governmental unit to the organization without charge | | | | | | | | |
| 6 | Total. Add lines 1 through 5 | | | | | | | | |
| 78 | Amounts included on lines 1, 2, and 3 received from disqualified persons | | | | | | | | |
| Ł | Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year | | | | | | | | |
| c | Add lines 7a and 7b | | | | | | | | |
| | Public support. (Subtract line 7c from line 6.) | | | | | | | | |
| Se | ction B. Total Support | • | • | • | • | • | | | |
| Cale | ndar year (or fiscal year beginning in) 🕨 | (a) 2011 | (b) 2012 | (c) 2013 | (d) 2014 | (e) 2015 | (f) Total | | |
| 9 | Amounts from line 6 | | | | | | | | |
| 10a | a Gross income from interest, dividends, payments received on securities loans, rents, royalties and income from similar sources | | | | | | | | |
| k | • Unrelated business taxable income | | | | | | | | |
| | (less section 511 taxes) from businesses acquired after June 30, 1975 | | | | | | | | |
| | Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on | | | | | | | | |
| 12 | Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.) | | | | | | | | |
| | Total support. (Add lines 9, 10c, 11, and 12.) | | | | | | | | |
| 14 | First five years. If the Form 990 is for | r the organization's | s first, second, thin | d, fourth, or fifth ta | ax year as a sectior | n 501(c)(3) organiza | ation, | | |
| 0.0 | | | | | | | | | |
| | ction C. Computation of Publi | | ` | | | | | | |
| 15 | | | | | | 15 | % | | |
| <u>16</u> | Public support percentage from 2014 | | | | | 16 | % | | |
| | Section D. Computation of Investment Income Percentage | | | | | | | | |
| | Investment income percentage for 2015 (line 10c, column (f) divided by line 13, column (f)) 17 Investment income percentage from 2014 Schedule A, Part III, line 17 18 | | | | | | | | |
| 18 | | | | | | 18 | % | | |
| 198 | a 33 1/3% support tests - 2015. If the | | | | | | | | |
| k | more than 33 1/3%, check this box ar 33 1/3% support tests - 2014. If the | | | | | | | | |
| | | | | | | | | | |
| 20 | line 18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions | | | | | | | | |

Schedule A (Form 990 or 990-EZ) 2015 DEVELOPMENT

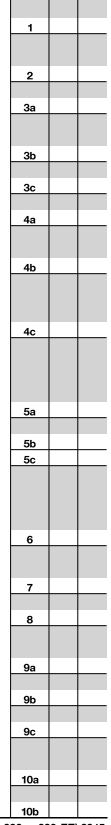
(Complete only if you checked a box in line 11 on Part I. If you checked 11a of Part I, complete Sections A and B. If you checked 11b of Part I, complete Sections A and C. If you checked 11c of Part I, complete Sections A, D, and E. If you checked 11d of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No" describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? *If* "Yes," and *if you checked 11a or 11b in Part I, answer (b) and (c) below.*
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? *If* "Yes," *describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.*
- **c** Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? *If* "Yes," *explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.*
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b Type I or Type II only.** Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- **6** Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? *If "Yes," provide detail in Part VI.*
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? *If* "Yes," *complete Part I of Schedule L (Form 990 or 990-EZ).*
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? *If "Yes." complete Part I of Schedule L (Form 990 or 990-EZ).*
- **9a** Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? *If* "Yes," *provide detail in Part VI.*
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? *If* "Yes," *provide detail in Part VI.*
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- **10a** Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? *If* "Yes," *answer 10b below.*
 - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

Yes

No



| | | -3386695 | Pa | age 5 |
|----------|--|-----------------|-----|--------------|
| Pa | rt IV Supporting Organizations (continued) | | | |
| | | | Yes | No |
| 11 | Has the organization accepted a gift or contribution from any of the following persons? | | | |
| а | A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) | | | |
| | below, the governing body of a supported organization? | 11a | | |
| b | A family member of a person described in (a) above? | 11b | | |
| | A 35% controlled entity of a person described in (a) or (b) above? If "Yes" to a. b. or c. provide detail in Part VI. | 11c | | |
| | tion B. Type I Supporting Organizations | | | |
| | | | Yes | No |
| 4 | Did the directory tructory or membership of one or more supported prespirations have the newer to | | 163 | |
| 1 | Did the directors, trustees, or membership of one or more supported organizations have the power to | | | |
| | regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the | | | |
| | tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or | | | |
| | controlled the organization's activities. If the organization had more than one supported organization, | | | |
| | describe how the powers to appoint and/or remove directors or trustees were allocated among the supported | | | |
| | organizations and what conditions or restrictions, if any, applied to such powers during the tax year. | 1 | | |
| 2 | Did the organization operate for the benefit of any supported organization other than the supported | | | |
| | organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in | | | |
| | Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, | | | |
| | supervised, or controlled the supporting organization. | 2 | | |
| Sec | tion C. Type II Supporting Organizations | • | | |
| | | | Yes | No |
| 1 | Were a majority of the organization's directors or trustees during the tax year also a majority of the directors | | 100 | 110 |
| • | | | | |
| | or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control | | | |
| | or management of the supporting organization was vested in the same persons that controlled or managed | | | |
| <u>.</u> | the supported organization(s). | 1 | | |
| Sec | tion D. All Type III Supporting Organizations | | - | |
| | | | Yes | No |
| 1 | Did the organization provide to each of its supported organizations, by the last day of the fifth month of the | | | |
| | organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax | | | |
| | year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the | | | |
| | organization's governing documents in effect on the date of notification, to the extent not previously provided? | 1 | | |
| 2 | Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported | | | |
| | organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how | | | |
| | the organization maintained a close and continuous working relationship with the supported organization(s). | 2 | | |
| 3 | By reason of the relationship described in (2), did the organization's supported organizations have a | | | |
| Ŭ | significant voice in the organization's investment policies and in directing the use of the organization's | | | |
| | | | | |
| | income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's | | | |
| <u></u> | supported organizations played in this regard. | 3 | | |
| Sec | tion E. Type III Functionally-Integrated Supporting Organizations | | | |
| 1 | Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instruction | ons): | | |
| а | The organization satisfied the Activities Test. <i>Complete line 2 below.</i> | | | |
| b | The organization is the parent of each of its supported organizations. <i>Complete line 3 below.</i> | | | |
| С | The organization supported a governmental entity. Describe in Part VI how you supported a government entity (se | e instructions) | | |
| 2 | Activities Test. Answer (a) and (b) below. | | Yes | No |
| а | Did substantially all of the organization's activities during the tax year directly further the exempt purposes of | | | |
| | the supported organization(s) to which the organization was responsive? If "Yes." then in Part VI identify | | | |
| | those supported organizations and explain how these activities directly furthered their exempt purposes, | | | |
| | | | | |
| | how the organization was responsive to those supported organizations, and how the organization determined | 00 | | |
| | that these activities constituted substantially all of its activities. | <u>2a</u> | | |
| b | Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more | | | |
| | of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the | | | |
| | reasons for the organization's position that its supported organization(s) would have engaged in these | | | |
| | activities but for the organization's involvement. | 2b | | |
| 3 | Parent of Supported Organizations. Answer (a) and (b) below. | | | |
| а | Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or | | | |
| | trustees of each of the supported organizations? Provide details in Part VI. | 3a | | |
| b | Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each | | | |
| 5 | of its supported exercise a substantial degree of direction over the policies, programs, and activities of each | 26 | | |

of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard.

3b

| Sob | edule A (Form 990 or 990-EZ) 2015 DEVELOPMENT | | | 94-3386695 Page 6 |
|------|---|----------|----------------------|--------------------------------|
| | rt V Type III Non-Functionally Integrated 509(a)(3) Supporting | Orga | nizations | 94-3386695 Page 6 |
| 1 | Check here if the organization satisfied the Integral Part Test as a qualifying | - | | tructions All |
| ' | other Type III non-functionally integrated supporting organizations must con | | | |
| | other Type in non-iunctionally integrated supporting organizations must con | ipiete S | ections A through E. | (B) Current Year |
| Sect | ion A - Adjusted Net Income | | (A) Prior Year | (optional) |
| 1 | Net short-term capital gain | 1 | | |
| 2 | Recoveries of prior-year distributions | 2 | | |
| 3 | Other gross income (see instructions) | 3 | | |
| 4 | Add lines 1 through 3 | 4 | | |
| 5 | Depreciation and depletion | 5 | | |
| 6 | Portion of operating expenses paid or incurred for production or | | | |
| 0 | | | | |
| | collection of gross income or for management, conservation, or | 6 | | |
| | maintenance of property held for production of income (see instructions) | | | |
| 7 | Other expenses (see instructions) | 7 | | |
| 8 | Adjusted Net Income (subtract lines 5, 6 and 7 from line 4) | 8 | | |
| Sect | ion B - Minimum Asset Amount | | (A) Prior Year | (B) Current Year (optional) |
| 1 | Aggregate fair market value of all non-exempt-use assets (see | | | |
| | instructions for short tax year or assets held for part of year): | | | |
| a | Average monthly value of securities | 1a | | |
| b | Average monthly cash balances | 1b | | |
| C | Fair market value of other non-exempt-use assets | 1c | | |
| d | Total (add lines 1a, 1b, and 1c) | 1d | | |
| е | Discount claimed for blockage or other | | | |
| | factors (explain in detail in Part VI): | | | |
| 2 | Acquisition indebtedness applicable to non-exempt-use assets | 2 | | |
| 3 | Subtract line 2 from line 1d | 3 | | |
| 4 | Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, | | | |
| | see instructions). | 4 | | |
| 5 | Net value of non-exempt-use assets (subtract line 4 from line 3) | 5 | | |
| 6 | Multiply line 5 by .035 | 6 | | |
| 7 | Recoveries of prior-year distributions | 7 | | |
| 8 | Minimum Asset Amount (add line 7 to line 6) | 8 | | |
| Sect | ion C - Distributable Amount | | | Current Year |
| 1 | Adjusted net income for prior year (from Section A, line 8, Column A) | 1 | | |
| 2 | Enter 85% of line 1 | 2 | | |
| 3 | Minimum asset amount for prior year (from Section B, line 8, Column A) | 3 | | |
| 4 | Enter greater of line 2 or line 3 | 4 | | |
| 5 | Income tax imposed in prior year | 5 | | |
| 6 | Distributable Amount. Subtract line 5 from line 4, unless subject to | | | |
| _ | emergency temporary reduction (see instructions) | 6 | | |
| | | | | |

7 Check here if the current year is the organization's first as a non-functionally-integrated Type III supporting organization (see instructions).

Schedule A (Form 990 or 990-EZ) 2015

| | BUSINESS UNITED IN I | INVESTING LENDING & | | |
|--------------|--|------------------------------|--|---|
| | (Form 990 or 990-EZ) 2015 DEVELOPMENT | | | 94-3386695 Page 7 |
| Part V | Type III Non-Functionally Integrated 509(| a)(3) Supporting Orga | nizations (continued) | |
| Section D | - Distributions | | | Current Year |
| 1 Amou | unts paid to supported organizations to accomplish exer | mpt purposes | | |
| 2 Amo | unts paid to perform activity that directly furthers exemp | t purposes of supported | | |
| orgar | nizations, in excess of income from activity | | | |
| 3 Admi | nistrative expenses paid to accomplish exempt purpose | s of supported organizations | 6 | |
| 4 Amo | unts paid to acquire exempt-use assets | | | |
| 5 Quali | fied set-aside amounts (prior IRS approval required) | | | |
| 6 Othe | r distributions (describe in Part VI). See instructions. | | | |
| 7 Tota | annual distributions. Add lines 1 through 6. | | | |
| 8 Distri | butions to attentive supported organizations to which th | e organization is responsive | | |
| (prov | ide details in Part VI). See instructions. | | | |
| 9 Distri | butable amount for 2015 from Section C, line 6 | | | |
| 10 Line | 8 amount divided by Line 9 amount | | | |
| Section E | - Distribution Allocations (see instructions) | (i) Excess Distributions | (ii) Underdistributions Pre-2015 | (iii) Distributable Amount for 2015 |
| 1 Distri | butable amount for 2015 from Section C, line 6 | | | |
| | erdistributions, if any, for years prior to 2015 | | | |
| | onable cause required-see instructions) | | | |
| | ss distributions carryover, if any, to 2015: | | | |
| a | | | | |
| b | | | | |
| C | | | | |
| d From | 2013 | | | |
| e From | | | | |
| | l of lines 3a through e | | | |
| | ed to underdistributions of prior years | | | |
| | ed to 2015 distributions of phot years | | | |
| | | | | |
| | vover from 2010 not applied (see instructions) | | | |
| | ainder. Subtract lines 3g, 3h, and 3i from 3f. | | | |
| | butions for 2015 from Section D, | | | |
| line 7 | | | | |
| | ed to underdistributions of prior years | | | |
| | ed to 2015 distributable amount | | | |
| | ainder. Subtract lines 4a and 4b from 4. | | | |
| | aining underdistributions for years prior to 2015, if | | | |
| - | Subtract lines 3g and 4a from line 2 (if amount | | | |
| | er than zero, see instructions). | | | |
| | aining underdistributions for 2015. Subtract lines 3h | | | |
| | 1b from line 1 (if amount greater than zero, see | | | |
| | uctions). | | | |
| 7 Exce | ss distributions carryover to 2016. Add lines 3j 4c. | | | |
| 8 Breal | kdown of line 7: | | | |
| а | | | | |
| b | | | | |
| c Exce | ss from 2013 | | | |
| d Exce | ss from 2014 | | | |
| e Exce | ss from 2015 | | | |
| | | | | |

Schedule A (Form 990 or 990-EZ) 2015

| Schedule A | (Form 990 or 990-EZ) 2015 DEVELOPMENT | 94-3386695 | Page 8 |
|------------|---|---|---------------|
| Part VI | Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a of Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a and 3b; Part V, line 1; Part V Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additio (See instructions.) | and 2; Part IV, Sectior , Section B, line 1e; Pa | ۱C, |
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** PUBLIC DISCLOSURE COPY **

| Schedule B (Form 990, 990-EZ, or 990-PF) Department of the Treasury Internal Revenue Service | Schedule of Contributors ► Attach to Form 990, Form 990-EZ, or Form 990-PF. ► Information about Schedule B (Form 990, 990-EZ, or 990-PF) and its instructions is at www.irs.gov/form990. | омв No. 1545-0047 2015 |
|--|--|----------------------------------|
| Name of the organizat | ion | Employer identification number |
| | BUSINESS UNITED IN INVESTING LENDING & DEVELOPMENT | 94-3386695 |
| Organization type (che | ck one): | |
| Filers of: | Section: | |
| Form 990 or 990-EZ | X 501(c)(³) (enter number) organization | |
| | 4947(a)(1) nonexempt charitable trust not treated as a private foundation | |
| | 527 political organization | |
| Form 990-PF | 501(c)(3) exempt private foundation | |
| | 4947(a)(1) nonexempt charitable trust treated as a private foundation | |
| | 501(c)(3) taxable private foundation | |

Check if your organization is covered by the General Rule or a Special Rule.

Note. Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.

General Rule

For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.

Special Rules

For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000 or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h, or (ii) Form 990-EZ, line 1. Complete Parts I and II.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I, II, and III.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Do not complete any of the parts unless the **General Rule** applies to this organization because it received *nonexclusively* religious, charitable, etc., contributions totaling \$5,000 or more during the year for an exclusively religious. La contribution totaling \$5,000 or more during the year for an exclusively religious.

Caution. An organization that is not covered by the General Rule and/or the Special Rules does not file Schedule B (Form 990, 990-EZ, or 990-PF), but it **must** answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it does not meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990, 990-EZ, or 990-PF. Schedule B (Form 990, 990-EZ, or 990-PF) (2015)

| Schedule B | (Form 990, | 990-EZ, | or 990-PF) | (2015) |
|------------|------------|---------|------------|--------|
|------------|------------|---------|------------|--------|

Name of organization

BUSINESS UNITED IN INVESTING LENDING &

Employer identification number

94-3386695

DEVELOPMENT

| Part I | t I Contributors (see instructions). Use duplicate copies of Part I if additional space is needed. | | | | | | |
|------------|--|----------------------------|--|--|--|--|--|
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution | | | | |
| 1 | | \$2,013,983. | Person X Payroll Noncash (Complete Part II for noncash contributions.) | | | | |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution | | | | |
| 2 | | \$1,333,333. | Person X Payroll Noncash (Complete Part II for noncash contributions.) | | | | |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution | | | | |
| 3 | | \$943,420. | Person X Payroll Noncash (Complete Part II for noncash contributions.) | | | | |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution | | | | |
| | | \$750,000. | Person X Payroll Noncash (Complete Part II for noncash contributions.) | | | | |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution | | | | |
| 5 | | \$628,000. | Person X Payroll Noncash (Complete Part II for noncash contributions.) | | | | |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution | | | | |
| 6 | | \$450,000. | Person X Payroll Noncash (Complete Part II for noncash contributions.) | | | | |

523452 10-26-15

Schedule B (Form 990, 990-EZ, or 990-PF) (2015)

Name of organization

BUSINESS UNITED IN INVESTING LENDING & DEVELOPMENT

Employer identification number 94-3386695

Page **2**

Part I Contributors (see instructions). Use duplicate copies of Part I if additional space is needed.

| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
|------------|-----------------------------------|----------------------------|--|
| 7 | | \$437,900. | Person X Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 8 | | \$290,773. | Person X Payroll Noncash X (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| 9 | | \$302,002. | Person Payroll Noncash X (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$ | Person Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$ | Person Payroll Noncash (Complete Part II for noncash contributions.) |
| (a) No. | (b) Name, address, and ZIP + 4 | (c) Total contributions | (d) Type of contribution |
| | | \$ | Person Payroll Noncash (Complete Part II for noncash contributions.) |

| Schedule B (Form 990, 990-EZ, or 990-PF) (2015) | Page | | | |
|---|--------------------------------|--|--|--|
| Name of organization | Employer identification number | | | |
| BUSINESS UNITED IN INVESTING LENDING & | | | | |
| DEVELOPMENT | 94-3386695 | | | |

Noncash Property (see instructions). Use duplicate copies of Part II if additional space is needed.

(a) (c) No. (b) (d) FMV (or estimate) from Description of noncash property given Date received (see instructions) Part I 1,157 SHARES OF AMGN 8 170,773. 06/30/16 \$__ (a) (c) No. (b) (d) FMV (or estimate) from Description of noncash property given **Date received** (see instructions) Part I 548 SHARES OF AMZN 9 302,002. 06/30/16 \$ (a) (c) No. (b) (d) FMV (or estimate) from Description of noncash property given Date received (see instructions) Part I \$ (a) (c) No. (b) (d) FMV (or estimate) from Description of noncash property given Date received (see instructions) Part I \$ (a) (c) No. (b) (d) FMV (or estimate) Description of noncash property given from Date received (see instructions) Part I \$ (a) (c) No. (b) (d) FMV (or estimate) from Description of noncash property given Date received (see instructions) Part I

Part II

\$

Schedule B (Form 990, 990-EZ, or 990-PF) (2015)

| | (Form 990, 990-EZ, or 990-PF) (2015) | | Page 4 | | | | | |
|---------------------------|---|--|---|--|--|--|--|--|
| Name of orga | | | Employer identification number | | | | | |
| BUSINESS | UNITED IN INVESTING LENDING & | | | | | | | |
| DEVELOPME | | | 94-3386695 | | | | | |
| Part III | Exclusively religious, charitable, etc., contri the year from any one contributor. Complete co completing Part III, enter the total of exclusively religious, | plumns (a) through (e) and the followi | section 501(c)(7), (8), or (10) that total more than \$1,000 for ng line entry. For organizations s for the year. (Enter this info. once.) \$\$ | | | | | |
| | Use duplicate copies of Part III if additiona | l space is needed. | | | | | | |
| (a) No. from Part I | (b) Purpose of gift | (c) Use of gift | (d) Description of how gift is held | | | | | |
| | | | | | | | | |
| ŀ | | (e) Transfer of gift | | | | | | |
| F | Transferee's name, address, an | d ZIP + 4 | Relationship of transferor to transferee | | | | | |
| (a) No. | | | | | | | | |
| from Part I | (b) Purpose of gift | (c) Use of gift | (d) Description of how gift is held | | | | | |
| | | | | | | | | |
| - | | | | | | | | |
| | (e) Transfer of gift | | | | | | | |
| - | Transferee's name, address, an | d ZIP + 4 | Relationship of transferor to transferee | | | | | |
| | | | | | | | | |
| (a) No. from Part I | (b) Purpose of gift | (c) Use of gift | (d) Description of how gift is held | | | | | |
| | | | | | | | | |
| F | | (e) Transfer of gift | | | | | | |
| F | Transferee's name, address, an | <u>d ZIP + 4</u> | Relationship of transferor to transferee | | | | | |
| | | | | | | | | |
| (a) No. from Part I | (b) Purpose of gift | (c) Use of gift | (d) Description of how gift is held | | | | | |
| | | | | | | | | |
| ŀ | | (e) Transfer of gift | | | | | | |
| - | Transferee's name, address, ar | ld ZIP + 4 | Relationship of transferor to transferee | | | | | |
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Schedule B (Form 990, 990-EZ, or 990-PF) (2015)

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| | | . | | | OMB No. 1545-0047 |
|--------|-----------------------|---|--|-----------------------------|---------------------------------|
| | HEDULE D n 990) | Complete if the org | al Financial Statements anization answered "Yes" on Form 990, , 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. | | 2015 |
| | ment of the Treasury | | Attach to Form 990. | | Open to Public Inspection |
| _ | Revenue Service | Information about Schedule D (For BUSINESS UNITED IN INVESTIN | | loyer identification number | |
| Nam | e of the organizatio | DEVELOPMENT | | | 94-3386695 |
| Par | t I Organiza | tions Maintaining Donor Advise | d Funds or Other Similar Funds or Ac | count | S. Complete if the |
| | organizatior | n answered "Yes" on Form 990, Part IV, lin | e 6. | | |
| | | | (a) Donor advised funds | (b) Func | Is and other accounts |
| 1 | Total number at en | d of year | | | |
| 2 | Aggregate value of | contributions to (during year) | | | |
| 3 | | grants from (during year) | | | |
| 4 | | end of year | | | |
| 5 | - | | writing that the assets held in donor advised fund | | |
| ~ | | | exclusive legal control? | | Yes No |
| 6 | • | | dvisors in writing that grant funds can be used o r donor advisor, or for any other purpose conferr | • | |
| | | | | 0 | Yes 🗌 No |
| Par | | | ganization answered "Yes" on Form 990, Part IV, | | |
| 1 | | ervation easements held by the organization | | | |
| | | of land for public use (e.g., recreation or e | · · · · · · · · · · · · · · · · · · · | / importa | ant land area |
| | Protection of | f natural habitat | Preservation of a certified hi | storic st | tructure |
| | Preservation | of open space | | | |
| 2 | Complete lines 2a | through 2d if the organization held a qualif | ied conservation contribution in the form of a co | nservati | on easement on the last |
| | day of the tax year | | | | Held at the End of the Tax Year |
| а | Total number of co | nservation easements | | 2a | |
| b | • | | | 2b | |
| С | | | ucture included in (a) | 2c | |
| d | | | after 8/17/06, and not on a historic structure | | |
| | listed in the Nation | 2d | | | |
| 3 | | , , | eased, extinguished, or terminated by the organi | zation d | luring the tax |
| 4 | year | | poment is leasted | | |
| 4 5 | | vhere property subject to conservation eas ion have a written policy regarding the per | | | |
| 5 | | procement of the conservation easements it | | | Yes No |
| 6 | | | handling of violations, and enforcing conservation | | |
| - | • | 5, 1 5, | 5 | | 5 |
| 7 | Amount of expense | es incurred in monitoring, inspecting, hand | lling of violations, and enforcing conservation eas | sements | during the year |
| | ►\$ | | | | |
| 8 | Does each conserv | vation easement reported on line 2(d) abov | e satisfy the requirements of section 170(h)(4)(B) | (i) | |
| | and section 170(h) | | | | |
| 9 | | • | on easements in its revenue and expense statem | | , |
| | · • • | • | tion's financial statements that describes the org | anizatio | n's accounting for |
| Dai | conservation easer | | Art, Historical Treasures, or Other S | imilar | Accote |
| 1 01 | | the organization answered "Yes" on Form | | innar | A33013. |
| 10 | | * | GC 958), not to report in its revenue statement an | d balan | co shoot works of art |
| ia | | | nibition, education, or research in furtherance of | | |
| | | note to its financial statements that descril | | 00000 | |
| b | | | C 958), to report in its revenue statement and ba | alance s | heet works of art, historical |
| | - | | ducation, or research in furtherance of public ser | | |
| | relating to these ite | - | • | | |
| | - | | | ▶ \$ | i |
| | | | | | |
| 2 | If the organization | received or held works of art, historical trea | asures, or other similar assets for financial gain, | provide | |
| | - | ints required to be reported under SFAS 1 | | | |
| а | Revenue included | on Form 990, Part VIII, line 1 | | ▶ \$ | i |

| b | Assets included in Form 990, Part X |
|-------------------------|-------------------------------------|
| LHA 532051 11-02- | |

Schedule D (Form 990) 2015

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| | BUSINESS UN | NITED IN INVESTI | ING LENDING & | | | | | |
|------|---|-------------------------|-------------------------|-------------------|------------|------------------|------------------------|---------------|
| Sche | dule D (Form 990) 2015 DEVELOPMEN | | | | | | 386695 | Page 2 |
| Par | t III Organizations Maintaining C | ollections of Ar | t, Historical Tre | asures, or O | ther S | imilar Asse | ets _{(contir} | nued) |
| 3 | Using the organization's acquisition, accessi | on, and other record | s, check any of the f | ollowing that are | a signif | icant use of its | s collection | items |
| | (check all that apply): | | | | | | | |
| а | Public exhibition | d | Loan or exc | hange programs | | | | |
| b | Scholarly research | е | Other | 0.0 | | | | |
| с | Preservation for future generations | | | | | | | |
| 4 | Provide a description of the organization's co | ollections and explain | how they further th | e organization's | exempt | purpose in Pa | art XIII. | |
| 5 | During the year, did the organization solicit o | • | | • | • | • • | | |
| Ŭ | to be sold to raise funds rather than to be ma | | | | | | Yes | No No |
| Par | t IV Escrow and Custodial Arran | | | | | | | |
| | reported an amount on Form 990, Pa | | | | 011101 | 111 000, 1 urt 1 | v, iirio 0, or | |
| 12 | Is the organization an agent, trustee, custodi | | iany for contribution | or other assets | not inclu | Ided | | |
| ia | on Form 990, Part X? | | | | | _ | Yes | No |
| h | If "Yes," explain the arrangement in Part XIII | | | | | L | 163 | |
| D | | and complete the for | iowing table. | | | | Amoun | + |
| | Designing belongs | | | | | 10 | Amoun | ι |
| C | Beginning balance | | | | | 1c | | |
| d | Additions during the year | | | | | 1d | | |
| e | Distributions during the year | | | | | 1e | | |
| f | Ending balance | | | | | | | |
| | Did the organization include an amount on F | | | | - | L | Yes | No |
| Par | If "Yes," explain the arrangement in Part XIII. | Check here if the ex | planation has been | provided on Part | XIII | | | |
| Fai | TV Endowment Funds. Complete | | | | | | | |
| | | (a) Current year | (b) Prior year | (c) Two years ba | | Three years bac | | years back |
| 1a | Beginning of year balance | 226,126. | 223,253. | 217,43 | | 210,411 | | 192,323. |
| b | Contributions | | 5,000. | 9,94 | | 10,148 | | 21,218. |
| С | Net investment earnings, gains, and losses | 26. | 23. | 2 | 27. | 22 | 2. | 20. |
| d | Grants or scholarships | | | | | | | |
| е | Other expenditures for facilities | | | | | | | |
| | and programs | 5,000. | 2,000. | 4,00 | | 3,000 | | 3,000. |
| f | Administrative expenses | 150. | 150. | 15 | 50. | 150 |). | 150. |
| g | End of year balance | 221,002. | 226,126. | 223,25 | 53. | 217,431 | L. | 210,411. |
| 2 | Provide the estimated percentage of the curr | rent year end balance | e (line 1g, column (a) |) held as: | | | | |
| а | Board designated or quasi-endowment | 100.00 | _% | | | | | |
| b | Permanent endowment | % | | | | | | |
| с | Temporarily restricted endowment | % | | | | | | |
| | The percentages on lines 2a, 2b, and 2c sho | uld equal 100%. | | | | | | |
| 3a | Are there endowment funds not in the posse | ssion of the organiza | tion that are held ar | d administered f | or the o | rganization | | |
| | by: | | | | | | | Yes No |
| | (i) unrelated organizations | | | | | | | Х |
| | (ii) related organizations | | | | | | | Х |
| b | If "Yes" on line 3a(ii), are the related organiza | tions listed as require | ed on Schedule R? | | | | | |
| 4 | Describe in Part XIII the intended uses of the | | | | | | | I |
| | t VI Land, Buildings, and Equipm | | | | | | | |
| | Complete if the organization answere | d "Yes" on Form 990 |). Part IV. line 11a. S | ee Form 990. Pa | rt X. line | 10. | | |
| | Description of property | (a) Cost or o | | | | mulated | (d) Boo | k value |
| | 2000 pion of property | basis (investn | • • • | (other) | depred | | (4) 000 | |
| 19 | Land | | , | | P. 5 | | | |
| | Land | | | | | | | |
| | Buildings | | | 104,899. | | 86,377. | | 18,522. |
| | Leasehold improvements | | | 396,910. | | 284,405. | | 112,505. |
| | Equipment | | | | | | | - |
| е | Other | 1 | 1 | 111,265. | | 91,170. | | 20,095. |

Total. Add lines 1a through 1e. (Column (d) must equal Form 990. Part X. column (B), line 10c.) 151, 122.

Schedule D (Form 990) 2015

DEVELOPMENT 94-3386695 Page 3 Schedule D (Form 990) 2015 Part VII Investments - Other Securities. Complete if the organization answered "Yes" on Form 990, Part IV, line 11b. See Form 990, Part X, line 12 (c) Method of valuation: Cost or end-of-year market value (a) Description of security or category (including name of security) (b) Book value (1) Financial derivatives (2) Closely-held equity interests (3) Other (A) (B) (C) (D) (E) (F) (G) (H) Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) Part VIII Investments - Program Related. Complete if the organization answered "Yes" on Form 990, Part IV, line 11c. See Form 990, Part X, line 13. (a) Description of investment (b) Book value (c) Method of valuation: Cost or end-of-year market value (1) (2) (3) (4) (5) (6) (7) (8) (9) Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) Part IX Other Assets. Complete if the organization answered "Yes" on Form 990, Part IV, line 11d. See Form 990, Part X, line 15. (a) Description (b) Book value (1) (2) (3) (4) (5) (6) (7) (8) (9) Total. (Column (b) must equal Form 990. Part X. col. (B) line 15.) ► Part X Other Liabilities. Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25. (a) Description of liability (b) Book value 1. (1) Federal income taxes (2)(3) (4) (5) (6) (7) (8) (9) ► Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.) 2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII

Schedule D (Form 990) 2015

| BUSINESS | UNITED | IN | INVESTING | LENDING | & |
|----------|--------|----|-----------|---------|---|
| | | | | | |

| | BUSINESS UNITED IN INVESTING LEND | ING & | | | |
|----|---|------------------|----------------|--------|--------------------|
| | edule D (Form 990) 2015 DEVELOPMENT | | | 94-338 | 6695 Page 4 |
| Pa | rt XI Reconciliation of Revenue per Audited Financial Sta | | evenue per Ret | urn. | |
| | Complete if the organization answered "Yes" on Form 990, Part IV, I | ine 12a. | | | |
| 1 | Total revenue, gains, and other support per audited financial statements | | | 1 | 12,379,322. |
| 2 | Amounts included on line 1 but not on Form 990, Part VIII, line 12: | | | | |
| а | 3 () | | | | |
| b | Donated services and use of facilities | | 444,817. | | |
| С | Recoveries of prior year grants | 2c | | | |
| d | Other (Describe in Part XIII.) | 2d | | | |
| е | Add lines 2a through 2d | | | 2e | 444,817. |
| 3 | Subtract line 2e from line 1 | | | 3 | 11,934,505. |
| 4 | Amounts included on Form 990, Part VIII, line 12, but not on line 1: | | | | |
| а | Investment expenses not included on Form 990, Part VIII, line 7b | 4a | | | |
| b | Other (Describe in Part XIII.) | 4b | | | |
| с | Add lines 4a and 4b | | | 4c | 0. |
| 5 | Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12 | <u>2.)</u> | | 5 | 11,934,505. |
| Pa | rt XII Reconciliation of Expenses per Audited Financial St | tatements With E | xpenses per R | eturn. | |
| | Complete if the organization answered "Yes" on Form 990, Part IV, I | ine 12a. | | | |
| 1 | Total expenses and losses per audited financial statements | | | 1 | 10,528,043. |
| 2 | Amounts included on line 1 but not on Form 990, Part IX, line 25: | | | | |
| а | Donated services and use of facilities | 2a | 444,817. | | |
| b | Prior year adjustments | | | | |
| с | Other losses | 2c | | | |
| d | | | | | |
| е | Add lines 2a through 2d | | | 2e | 444,817. |
| 3 | Subtract line 2e from line 1 | | | 3 | 10,083,226. |
| 4 | Amounts included on Form 990, Part IX, line 25, but not on line 1: | | | | |
| а | Investment expenses not included on Form 990, Part VIII, line 7b | 4a | | | |
| b | Other (Describe in Part XIII.) | 4b | | | |
| с | Add lines 4a and 4b | | | 4c | 0. |
| 5 | Total expenses. Add lines 3 and 4c. (This must equal Form 990. Part I. line | | | 5 | 10,083,226. |
| Pa | rt XIII Supplemental Information. | • | | | |

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

PART V, LINE 4:

THE ORGANIZATION'S POLICY IS TO BUILD THE ENDOWMENT AND ONLY TO PAY OUT

FOR WILLIAM LAZIER SCHOLARSHIPS EACH YEAR OUT OF ITS BOARD DESIGNATED

ENDOWMENT. ANNUALLY, ADDITIONAL FUNDS ARE DEPOSITED INTO THE ACCOUNT TO

OFFSET THESE SCHOLARSHIP PAYMENTS TO ENSURE THE ORGANIZATION PROTECTS AND

GROWS THE PRINCIPLE INVESTMENT. IN ESTABLISHING THIS POLICY, THE

ORGANIZATION CONSIDERED THE LONG TERM EXPECTED RETURN ON ITS ENDOWMENT.

ACCORDINGLY, OVER THE LONG TERM, THE ORGANIZATION EXPECTS TO GROW THE

GENERAL ENDOWMENT FUND AT AN AVERAGE CONSERVATIVE RETURN OF 1% TO 3%

ANNUALLY. THIS IS CONSISTENT WITH THE ORGANIZATION'S OBJECTIVE TO MAINTAIN

THE PURCHASING POWER OF THE ENDOWMENT ASSETS AS WELL AS TO PROVIDE MODEST

RETURNS ON INVESTMENT WITH THE GOAL OF CAPITAL PRESERVATION.

Schedule D (Form 990) 2015 DEVELOPMENT Part XIII Supplemental Information (continued)

PART X, LINE 2

BUSINESSES UNITED IN INVESTING, LENDING AND DEVELOPMENT IS EXEMPT FROM

FEDERAL INCOME TAXES UNDER SECTION 501(C)(3) OF THE INTERNAL REVENUE CODE

AND EXEMPT FROM STATE INCOME TAXES UNDER VARIOUS STATE CODES AND STATUES

OF CALIFORNIA, MASSACHUSETTS, MARYLAND, VIRGINIA, NEW YORK, PENNSYLVANIA

AND WASHINGTON D.C.. ACCORDINGLY, NO PROVISION FOR INCOME TAXES HAS BEEN

MADE IN THE ACCOMPANYING STATEMENTS.

| SCHEDULE G | Supplama | ntal Information Regarding | | Iraici | na or Gomina A | otiv | ition | OMB No. 1545-0047 |
|---|---|---|--|--|---|---------------|--|--|
| (Form 990 or 990-EZ) Department of the Treasury Internal Revenue Service | Complete if the | organization answered "Yes" on organization entered more than \$ Attach to Form 99 | , or if the | 2015 Open to Public Inspection | | | | |
| Name of the organizatior | | bout Schedule G (Form 990 or 990-EZ | | instru | ctions is at <u>www.irs.c</u> | <u>qov/fo</u> | prm990. | entification number |
| Nume of the organization | DEVELOPMEN | | a. | | | | 94-33866 | |
| Fundrais | | Complete if the organization answ | orod "V | 'es" or | Form 990 Part IV I | ine 1 | | |
| | complete this part | | | 00 01 | 11 onn 000, 1 uit 10, 1 | | | |
| a Mail solicitat b Internet and c Phone solicitat d In-person so 2 a Did the organization key employees list | ions email solicitations tations licitations on have a written o ed in Form 990, Pa n highest paid indi | f Solicita g Specia or oral agreement with any individua art VII) or entity in connection with p viduals or entities (fundraisers) purs | ation of ation of Il fundra Il (inclue profess | non-g gover aising o ding of | overnment grants nment grants events ficers, directors, trus undraising services? | | Ye: | |
| (i) Name and addres or entity (func | | (ii) Activity | have or con | Did raiser ustody ntrol of utions? | (iv) Gross receipts from activity | tò (o | Amount paid or retained by) fundraiser ted in col. (i) | (vi) Amount paid to (or retained by) organization |
| | | | Yes | No | | | | |
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| | | L | 1 | I | | | | |
| Total | | | | | | | | |
| 3 List all states in whi or licensing. | ch the organizatio | n is registered or licensed to solicit | contrib | utions | or has been notified | it is (| exempt from re | egistration |
| | | | | | | | | |
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Schedule G (Form 990 or 990-EZ) 2015 DEVELOPMENT

94-3386695 Page **2**

Part II Fundraising Events. Complete if the organization answered "Yes" on Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000.

| | | | (a) Event #1 | (b) Event #2 | (c) Other events | (d) Total events |
|---|----|---|-------------------|--------------|------------------|---|
| | | | NATIONAL GALA | BOSTON GALA | 5 | (add col. (a) through col. (c)) |
| Ð | | | (event type) | (event type) | (total number) | |
| | 1 | Gross receipts | 1,628,248. | 442,632. | 489,113. | 2,559,993 |
| | 2 | Less: Contributions | 1,557,661. | 416,334. | 438,600. | 2,412,595 |
| | 3 | Gross income (line 1 minus line 2) | 70,587. | 26,298. | 50,513. | 147,398 |
| | 4 | Cash prizes | | | | |
| | 5 | Noncash prizes | | | | |
| | 6 | Rent/facility costs | 55,144. | 30,000. | 20,450. | 105,594 |
| | 7 | Food and beverages | 123,192. | 45,577. | 4,826. | 173,595 |
| _ | 8 | Entertainment | 34,690. | | 4,420. | 39,110. |
| | 9 | Other direct expenses | 247,886. | 29,015. | 95,126. | 372,027. |
| | 10 | | n 9 in column (d) | | > | 690,326. |
| | 11 | Net income summary. Subtract line 10 from I | ine 3, column (d) | | > | -542,928. |

Part III Gaming. Complete if the organization answered "Yes" on Form 990, Part IV, line 19, or reported more than

\$15,000 on Form 990-EZ, line 6a.

| enue | | | (a) Bingo | (b) Pull tabs/instant bingo/progressive bingo | (c) Other gaming | (d) Total gaming (add col. (a) through col. (c)) |
|-----------------|-----|--|-------------------------|--|------------------|---|
| Revenue | 1 | Gross revenue | | | | |
| ŝ | 2 | Cash prizes | | | | |
| Direct Expenses | 3 | Noncash prizes | | | | |
| lirect E | 4 | Rent/facility costs | | | | |
| | 5 | Other direct expenses | | | | |
| | 6 | Volunteer labor | └── Yes % └── No | └── Yes % └── No | Yes % | |
| | 7 | Direct expense summary. Add lines 2 through | 5 in column (d) | | | |
| | 8 | Net gaming income summary. Subtract line 7 | from line 1, column (d) | | | |
| 9 | Ent | ter the state(s) in which the organization condu | cts gaming activities: | | | |
| | | he organization licensed to conduct gaming ac No," explain: | | | | Yes No |
| | _ | | | | | |
| | | ere any of the organization's gaming licenses re Yes," explain: | | | ear? | Yes No |
| | | · · · | | | | |

Schedule G (Form 990 or 990-EZ) 2015

| Sch | edule G (Form 990 or 990-EZ) 2015 DEVELOPMENT 9 | 4-3386695 | Page 3 |
|-----|--|---------------------|---------|
| | Does the organization conduct gaming activities with nonmembers? | Yes | No |
| | Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed | | |
| | to administer charitable gaming? | Yes | No No |
| 13 | Indicate the percentage of gaming activity conducted in: | | |
| | a The organization's facility | 13a | % |
| | o An outside facility | | % |
| | Enter the name and address of the person who prepares the organization's gaming/special events books and records: | | |
| | Name | | |
| 15a | a Does the organization have a contract with a third party from whom the organization receives gaming revenue? | Yes | No |
| | o If "Yes," enter the amount of gaming revenue received by the organization ▶ \$ and the amount of gaming revenue retained by the third party ▶\$ | | |
| | Name | | |
| | Address | | |
| 16 | Gaming manager information: | | |
| | Name | | |
| | Gaming manager compensation 🕨 💲 | | |
| | Description of services provided | | |
| | | | |
| | Director/officer Employee Independent contractor | | |
| 17 | Mandatory distributions: | | |
| | a Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license? b Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year | | No No |
| Pa | Supplemental Information. Provide the explanations required by Part I, line 2b, columns (iii) and (v); and Part 15c, 16, and 17b, as applicable. Also provide any additional information (see instructions). | II, lines 9, 9b, 10 | b, 15b, |
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| Schedule (| a (Form 990 or 990-EZ) Supplemental Info | DEVELOPMENT | | 94-3386695 | Page 4 |
|------------|---|--------------------|------|------------|--------|
| Part IV | Supplemental Info | mation (continued) | | | |
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| SCHEDULE IGrants and Other Assistance to Organizations,(Form 990)Governments, and Individuals in the United States | | | | | | | F | OMB No. 1545-0047 | | | | |
|--|--|---------------------|--|---------------------------------|--|---|--|-------------------|---------------------------|------------|--|--|
| (Form 990) | | GO | vernments, an ete if the organization | | S IN THE UNIT | ted States | | | 20 ⁻ | 15 | | |
| Department of the Treasury | | Compa | | Attach to For | | | | | Open to F | | | |
| Internal Revenue Service | Inspection | | | | | | | | | | | |
| Name of the organizat | ION BUSINESS UNIT DEVELOPMENT | ED IN INVESTIN | G LENDING & | | | · | | Employer ide | entification 94-33866 | | | |
| Part I General II | nformation on Grants a | nd Assistance | | | | | | I | | | | |
| 1 Does the organiz | zation maintain records t | o substantiate the | amount of the grants | or assistance, the | grantees' eligibility | for the grants or assis | stance, and the select | ion | | | | |
| criteria used to a | award the grants or assis | stance? | | | | ~ | | 2 | Yes | 🗌 No | | |
| | IV the organization's pro | | | | | | | | | | | |
| Part II Grants an | d Other Assistance to I | Domestic Organiz | ations and Domestic | Governments. C | complete if the orga | anization answered "Y | es" on Form 990, Par | t IV, line 21, fo | r any | | | |
| recipient t | hat received more than \$ | 5,000. Part II can | be duplicated if addition | onal space is need | ed. | | | | - | | | |
| ., | ddress of organization vernment | (b) EIN | (c) IRC section if applicable | (d) Amount of cash grant | (e) Amount of non-cash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of non-cash assistance | | rpose of gr assistance | | | |
| | | | | | | | | | | | | |
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| | | | | | | | | | | | | |
| | per of section 501(c)(3) and the section 501(c)(3) and the sections of other organizations of other organizations of the section of the secti | | 4 - 1 - 1 - | e line 1 table | | | | ······ • | | | | |
| LHA For Paperwork | Reduction Act Notice, | see the Instruction | ons for Form 990. | | | | | Schedul | e I (Form 9 | 90) (2015) | | |

Schedule I (Form 990) (2015)

DEVELOPMENT

94-3386695

Page 2

Part III Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22. Part III can be duplicated if additional space is needed.

| (a) Type of grant or assistance | (b) Number of recipients | (c) Amount of cash grant | (d) Amount of non- cash assistance | (e) Method of valuation (book, FMV, appraisal, other) | (f) Description of non-cash assistance |
|--|--------------------------|-----------------------------|---------------------------------------|--|--|
| | | | | | |
| BUSINESS PLAN COMPETITION AWARDS & DIVIDEND AWARDS | 104 | 7,894. | 0. | | COMPETITION AWARDS |
| | | | | | |
| BUILD COLLEGE SCHOLARSHIP | 161 | 60,418. | 0. | | SCHOLARSHIP |
| | | | | | |
| LAZIER SCHOLARSHIP | 4 | 4,000. | 0. | | SCHOLARSHIP |
| | | | | | |
| YOUTH TEAM BUSINESS FUNDING | 113 | 3,875. | 0. | | INCUBATOR TEAM FUNDING |
| | | | | | |
| | | | | | |

Part IV Supplemental Information. Provide the information required in Part I, line 2, Part III, column (b), and any other additional information.

PART I, LINE 2:

BUILD PROVIDES SCHOLARSHIPS TO QUALIFIED STUDENTS WHO PARTICIPATE IN THE

PROGRAM. EACH STUDENT IS REQUIRED TO COMPLETE AN APPLICATION AND MEET

CERTAIN CRITERIA BEFORE RECEIVING THE SCHOLARSHIP. BUILD ALSO PROVIDES

AWARDS TO STUDENT TEAMS PARTICIPATING IN THE PROGRAM IN ORDER FOR THE TEAM

TO EXPLORE AND EXPERIENCE OUR PROGRAM/CURRICULUM.

| SCHEDULE J | 0 | MB No. 1 | 545-004 | 17 | | | | |
|----------------------------|---|--|------------------|---------------|--------|----------|--|--|
| (Form 990) | _ | tion Information , Trustees, Key Employees, and Highest | | ົງກ | 16 | | | |
| | | isated Employees | | 20 | IJ |) | | |
| Department of the Treasury | Department of the Treasury Complete if the organization answered "Yes" on Form 990, Part IV, line 23. | | | | | | | |
| Internal Revenue Service | | 90) and its instructions is at <u>www.irs.gov/for</u> | m990. |). Inspection | | | | |
| Name of the organization | BUSINESS UNITED IN INVESTING | LENDING & | Employer ident | ificatio | on nur | nber | | |
| | DEVELOPMENT | | 94-3386 | 695 | | | | |
| Part I Question | s Regarding Compensation | | | | | | | |
| | | | | | Yes | No | | |
| | ate box(es) if the organization provided any of t | | 3 90, | | | | | |
| Part VII, Section A, | line 1a. Complete Part III to provide any relevar | nt information regarding these items. | | | | | | |
| First-class or c | harter travel | Housing allowance or residence for persor | nal use | | | | | |
| Travel for com | | Payments for business use of personal res | | | | | | |
| | ation and gross-up payments | Health or social club dues or initiation fees | | | | | | |
| Discretionary : | pending account | Personal services (e.g., maid, chauffeur, cl | nef) | | | | | |
| | | | | | | | | |
| • | on line 1a are checked, did the organization foll | | | | | | | |
| | rovision of all of the expenses described above | | | 1b | | <u> </u> | | |
| • | require substantiation prior to reimbursing or | | | | | | | |
| trustees, and office | rs, including the CEO/Executive Director, regard | ding the items checked in line 1a? | | 2 | | <u> </u> | | |
| | | | | | | | | |
| | y, of the following the filing organization used | | | | | | | |
| CEO/Executive Dire | ctor. Check all that apply. Do not check any bo | oxes for methods used by a related organization | on to | | | | | |
| establish compensa | tion of the CEO/Executive Director, but explain | n in Part III. | | | | | | |
| Compensatior | committee | Written employment contract | | | | | | |
| Independent o | | X Compensation survey or study | | | | | | |
| Form 990 of o | her organizations | X Approval by the board or compensation co | ommittee | | | | | |
| | | | | | | | | |
| | any person listed on Form 990, Part VII, Section | on A, line 1a, with respect to the filing | | | | | | |
| organization or a re | | | | | | | | |
| | | | | 4a | | X | | |
| | ceive payment from, a supplemental nonqualifie | | | 4b | | X | | |
| | ceive payment from, an equity-based compensation | | | 4c | | X | | |
| If "Yes" to any of lir | es 4a-c, list the persons and provide the applic | cable amounts for each item in Part III. | | | | | | |
| . | | | | | | | | |
| • |)(3), 501(c)(4), and 501(c)(29) organizations n | - | | | | | | |
| | n Form 990, Part VII, Section A, line 1a, did the | e organization pay or accrue any compensation | n | | | | | |
| contingent on the r | | | | _ | | v | | |
| | | | | 5a | | X | | |
| | ation? | | | 5b | | X | | |
| | 5b, describe in Part III. | | | | | | | |
| | n Form 990, Part VII, Section A, line 1a, did the | e organization pay or accrue any compensation | n | | | | | |
| contingent on the r | | | | | | v | | |
| | | | | 6a | | X | | |
| | ation? | | | 6b | | X | | |
| | r 6b, describe in Part III. | | | | | | | |
| | n Form 990, Part VII, Section A, line 1a, did the | | | | | | | |
| | es 5 and 6? If "Yes," describe in Part III | | | 7 | | X | | |
| | reported on Form 990, Part VII, paid or accrued | | e | | | | | |
| | ption described in Regulations section 53.4958 | | | 8 | | X | | |
| | d the organization also follow the rebuttable pro | | | | | | | |
| | 53.4958-6(c)? | | | 9 | | <u> </u> | | |
| LHA For Paperwork R | eduction Act Notice, see the Instructions for | Form 990. | Schedule . | J (Forn | 1 990) | 2015 | | |

Schedule J (Form 990) 2015 DEVELOPMENT

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

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Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

| | (B) Breakdown of | W-2 and/or 1099-MI | SC compensation | (C) Retirement and other deferred | (D) Nontaxable benefits | (E) Total of columns (B)(i)-(D) | (F) Compensation in column (B) | |
|--------------------------|------------------|--------------------------|---|---|-------------------------|------------------------------------|-----------------------------------|---|
| (A) Name and Title | | (i) Base compensation | (ii) Bonus & incentive compensation | (iii) Other reportable compensation | compensation | Denents | (B)(I)-(D) | reported as deferred on prior Form 990 |
| (1) SUZANNE M. KLAHR | (i) | 195,000. | 38,000. | 0. | 3,983. | 12,524. | 249,507. | 0. |
| CEO & FOUNDER | (ii) | Ο. | ٥. | 0. | 0. | 0. | 0. | 0. |
| (2) CHARLES SALTER | (i) | 195,000. | 28,500. | 0. | 4,275. | 9,072. | 236,847. | 0. |
| PRESIDENT | (ii) | Ο. | 0. | 0. | 0. | 0. | 0. | 0. |
| (3) CHRISTOPHER BROWN | (i) | 140,994. | 16,800. | 0. | 0. | 9,332. | 167,126. | 0. |
| VP OF ORIGINAL MGMT. | (ii) | Ο. | ٥. | 0. | 0. | 0. | 0. | 0. |
| (4) JUDY MADDEN | (i) | 143,152. | 7,000. | 0. | 0. | 0. | 150,152. | 0. |
| VP OF PROGRAMS AND EVAL. | (ii) | Ο. | 0. | 0. | 0. | 0. | 0. | 0. |
| | (i) | | | | | | | |
| | (ii) | | | | | | | |
| | (i) | | | | | | | |
| | (ii) | | | | | | | |
| | (i) | | | | | | | |
| | (ii) | | | | | | | |
| | (i) | | | | | | | |
| | (ii) | | | | | | | |
| | (i) | | | | | | | |
| | (ii) | | | | | | | |
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Page 2

Schedule J (Form 990) 2015

DEVELOPMENT

Page 3

Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

Schedule J (Form 990) 2015

SCHEDULE M (Form 990)

Noncash Contributions

OMB No. 1545-0047

| Department of the Treasury |
|----------------------------|
| Internal Revenue Service |

Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30. Attach to Form 990.

15 ZU **Open To Public** Inspection

| Name of the | organization |
|-------------|--------------|

Information about Schedule M (Form 990) and its instructions is at www.irs.gov/form990. BUSINESS UNITED IN INVESTING LENDING &

Employer identification number 94-3386695

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| Par | TTT Types of Property | | | | • | | | |
|----------|--|---------------------------------|---|--|---|-----|-----|----------|
| | | (a) Check if applicable | (b) Number of contributions or items contributed | (c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g | (d) Method of de noncash contribu | | • | s |
| 1 | Art - Works of art | | | | | | | |
| 2 | Art - Historical treasures | | | | | | | |
| 3 | Art - Fractional interests | | | | | | | |
| 4 | Books and publications | X | | 9,873. | FMV | | | |
| 5 | Clothing and household goods | | | | | | | |
| 6 | Cars and other vehicles | | | | | | | |
| 7 | Boats and planes | | | | | | | |
| 8 | Intellectual property | | | | | | | |
| 9 | Securities - Publicly traded | X | 8 | 679,530. | | | | |
| 9 10 | Securities - Closely held stock | | | | | | | |
| 11 | Securities - Closely field stock | | | | | | | |
| | | | | | | | | |
| 10 | trust interests | | | | | | | |
| 12 | Securities - Miscellaneous | | | | | | | |
| 13 | Qualified conservation contribution - | | | | | | | |
| | Historic structures | | | | | | | |
| 14 45 | Qualified conservation contribution - Other | | | | | | | |
| 15 | Real estate - Residential | | | | | | | |
| 16 | Real estate - Commercial | | | | | | | |
| 17 | Real estate - Other | v | 2 | 701 | E-MT 7 | | | |
| 18 | | Collectibles X 2 791. FMV | | | | | | |
| 19 | | X 11 6,544. FMV | | FMV | | | | |
| 20 | Drugs and medical supplies | | | | | | | |
| 21 | Taxidermy | | | | | | | |
| 22 | Historical artifacts | | | | | | | |
| 23 | Scientific specimens | | | | | | | |
| 24 | Archeological artifacts | | | | | | | |
| 25 | Other (AUCTION SUPPL) | X | 3 | 9,709. | FMV | | | |
| 26 | Other () | | | | | | | |
| 27 | Other ► () | | | | | | | |
| 28 | Other 🕨 () | | | | | | | |
| 29 | Number of Forms 8283 received by the organiz | | , , | | | | | |
| | for which the organization completed Form 828 | 33, Part IV, I | Donee Acknowledg | gement 29 | | | | |
| | | | | | 1 | | Yes | No |
| 30a | a During the year, did the organization receive by contribution any property reported in Part I, lines 1 through 28, that it must hold for at least three years from the date of the initial contribution, and which is not required to be used for | | | | | | | |
| | | | | | | | | |
| | exempt purposes for the entire holding period? | | | | | 30a | | X |
| b | | | | | | | | |
| 31 | Does the organization have a gift acceptance policy that requires the review of any non-standard contributions? | | | | | 31 | X | <u> </u> |
| 32a | Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash | | | | | | | |
| | contributions? | | | | | 32a | | X |
| b | | | | | | | | |
| 33 | If the organization did not report an amount in | column (c) f | or a type of proper | ty for which column (a) is ch | ecked, | | | |
| | describe in Part II. | | | | | | | |
| | | | | | | _ | | |

For Paperwork Reduction Act Notice, see the Instructions for Form 990. LHA

| Supplemental Information. Provide the information required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part I, column (b), the number of contributions, the number of items received, or a combination of both. Also complete this part for any additional information. CHEDULE M, PART I, COLUMN (B): HE NUMBER REPORTED IN COLUMN (B) REPRESENTS THE NUMBER OF | BUSINESS UNITED IN INVESTING LENDING & | |
|--|--|--|
| Supplemental Information. Provide the information required by Part I, lines 30b, 32b, and 33, and whether the organization is reporting in Part I, column (b), the number of contributions, the number of items received, or a combination of both. Also complete this part for any additional information. CHEDULE M, PART I, COLUMN (B): HE NUMBER REPORTED IN COLUMN (B) REPRESENTS THE NUMBER OF | Schedule M (Form 990) (2015) DEVELOPMENT | 94-3386695 Page 2 |
| HE NUMBER REPORTED IN COLUMN (B) REPRESENTS THE NUMBER OF | Part II Supplemental Information. Provide the information required by Part I, lines 30b, 32b, a is reporting in Part I, column (b), the number of contributions, the number of items received, or a | and 33, and whether the organization a combination of both. Also complete |
| | SCHEDULE M, PART I, COLUMN (B): | |
| | THE NUMBER REPORTED IN COLUMN (B) REPRESENTS THE NUMBER OF | |
| | CONTRIBUTORS. | |
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| SCHEDULE O (Form 990 or 990-EZ) | Supplemental Information to Form 990 or 990 Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information. | -EZ | OMB No. 1545-0047 |
|--|---|----------|--------------------------------|
| Department of the Treasury Internal Revenue Service | Attach to Form 990 or 990-EZ. Information about Schedule O (Form 990 or 990-EZ) and its instructions is at <u>www.irs.gov/</u> | form990. | Open to Public Inspection |
| Name of the organization | BUSINESS UNITED IN INVESTING LENDING & DEVELOPMENT | | identification number 86695 |
| FORM 990, PART I, L | INE 1, DESCRIPTION OF ORGANIZATION MISSION: | | |
| THROUGH HIGH SCHOOL | TO COLLEGE SUCCESS. BUILD IS COMMITTED TO HELPING | | |
| DISADVANTAGED YOUTH | IN AMERICA'S MOST UNDERSERVED COMMUNITIES GAIN THE | | |
| KNOWLEDGE AND ABILI | TY TO PERSEVERE IN COLLEGE AND BEYOND. WHILE | | |
| ACADEMIC PROFICIENC | Y IS NECESSARY, IT IS NOT SUFFICIENT TO PREPARE | | |
| STUDENTS FOR COLLEG | E AND THEIR CAREERS. THE MISSING PIECE IS FOR OUR | | |
| YOUTH TO ACQUIRE 21 | ST CENTURY SKILLS - CRITICAL THINKING AND | | |
| PROBLEM-SOLVING, SE | LF-DIRECTED LEARNING AND COLLABORATION - ALL OF | | |
| WHICH ARE BEST LEAR | NED THROUGH A HANDS-ON, REAL-LIFE EXPERIENCE LIKE | | |
| STARTING A BUSINESS | • | | |
| | | | |
| FORM 990, PART III, | LINE 1, DESCRIPTION OF ORGANIZATION MISSION: | | |
| COLLEGE AND BEYOND. | WHILE ACADEMIC PROFICIENCY IS NECESSARY, IT IS NOT | | |
| SUFFICIENT TO PREPA | RE STUDENTS FOR COLLEGE AND THEIR CAREERS. THE | | |
| MISSING PIECE IS FO | R OUR YOUTH TO ACQUIRE 21ST CENTURY SKILLS, CRITICAL | | |
| THINKING AND PROBLE | M-SOLVING, SELF-DIRECTED LEARNING AND COLLABORATION | | |
| - ALL OF WHICH ARE | BEST LEARNED THROUGH A HANDS-ON, REAL-LIFE | | |
| EXPERIENCE LIKE STA | RTING A BUSINESS. | | |
| | | | |
| FORM 990, PART III, | LINE 4D, OTHER PROGRAM SERVICES: | | |
| ENTREPRENEURS 4 (E4 |) - SENIOR YEAR - SELECTING AND APPLYING FOR | | |
| COLLEGE. SENIORS WO | RK WITH BUILD MENTORS AND STAFF TO IDENTIFY THEIR | | |
| SCHOOLS, WRITE AND | PREPARE COLLEGE ADMISSION ESSAYS AND APPLICATIONS, | | |
| AND PACKAGE THEIR B | UILD EXPERIENCE INTO A PORTFOLIO. STUDENTS CONTINUE | | |
| TO HONE THEIR INTER | VIEWING AND PRESENTATION SKILLS, IN PREPARATION FOR | | |
| COMMUNICATING WITH | COLLEGE ADMISSIONS OFFICERS. WHEN POSSIBLE, BUILD | | |

| Name of the organization BUSINESS UNITED IN INVESTING LENDING & DEVELOPMENT | Employer identification number 94-3386695 |
|--|--|
| DEVELOPMENT | 94-3300093 |
| ASSISTS IN ARRANGING FOR COMMUNICATING WITH LOCAL BUILD ALUMNI. BUILD | |
| STAFF PROVIDES STUDENTS' PARENTS WITH INFORMATION ABOUT SCHOLARSHIPS | |
| AND FINANCIAL AID RESOURCES THROUGH WORKSHOPS AND MEETINGS. | |
| EXPENSES \$ 2,306,627. INCLUDING GRANTS OF \$ 76,187. REVENUE \$ 0. | |
| | |
| FORM 990, PART VI, SECTION B, LINE 11: | |
| COPIES OF THE COMPLETED FORM 990 ARE FORWARDED TO ALL BOARD MEMBERS. THE | |
| | |
| MANAGING DIRECTOR REVIEWS KEY AREAS WITH THE BOARD BEFORE THE FORM IS | |
| FINALIZED AND FILED. | |
| | |
| FORM 990, PART VI, SECTION B, LINE 12C: | |
| THE CONFLICT OF INTEREST POLICY IS DISTRIBUTED TO ALL OFFICERS, DIRECTORS, | |
| TRUSTEES AND KEY EMPLOYEES ON AN ANNUAL BASIS. | |
| | |
| FORM 990, PART VI, SECTION B, LINE 15: | |
| THE BOARD PRESIDENT REVIEWS THE CEO'S COMPENSATION AND ANY CHANGES IN THE | |
| CEO'S SALARY MUST BE APPROVED BY THE ORGANIZATION'S BOARD OF DIRECTORS. | |
| | |
| THE HUMAN RESOURCES MANAGER REVIEWS ALL STAFF POSITIONS AND SALARIES ON AN | |
| ANNUAL BASIS. DURING THE SURVEY THREE INDEPENDENT DATA SOURCES ARE | |
| REVIEWED: PAYSCALE, GUIDESTAR AND NORTHERN CALIFORNIA SURVEY FOR | |
| · | |
| NON-PROFITS. THE COMPENSATION DATA IS THEN REVIEWED WITH THE MANAGING | |
| DIRECTOR. | |
| | |
| FORM 990, PART VI, SECTION C, LINE 19: | |
| THE GOVERNING DOCUMENTS AND CONFLICT OF INTEREST POLICY IS AVAILABLE UPON | |
| REQUEST. THE ORGANIZATION'S AUDITED FINANCIAL STATEMENTS AND FORM 990 IS | |
| | |

AVAILABLE ON BUILD'S WEBSITE. INFORMATION IS ALSO AVAILABLE ON GUIDESTAR

| Schedule O (Form 990 or | | Page 2 |
|--------------------------|---|--|
| Name of the organization | BUSINESS UNITED IN INVESTING LENDING & DEVELOPMENT | Employer identification number 94-3386695 |
| WEBSITE. | | |
| | | |
| FORM 990, PART XII, | LINE 2C: | |
| THE PROCESS HAS NOT | CHANGED FROM THE PRIOR YEAR. | |
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