PUBLIC DISCLOSURE COPY

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ARMANINO LLP

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** PUBLIC DISCLOSURE COPY **

Return of Organization Exempt From Income Tax
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

▶ Do not enter social security numbers on this form as it may be made public. ► Go to www.irs.gov/Form990 for instructions and the latest information. Inspection JUL 1, 2017 and ending JUN 30, 2018 A For the 2017 calendar year, or tax year beginning

В	Check if applicab	C Name of organization BUSINESS UNITED IN INVESTING LENDING &		D Employ	er iden	tificati	on number	
	Addre chang	SS DEVEL COMPANY						
	Name chang	D DIITID			94	-3386	695	
	Initial return		n/suite	E Telepho	ne num	ber		
	Final return	P O BOX 3316			3-5840			
	termir	City or town, state or province, country, and ZIP or foreign postal code	eipts\$		10,973,	170.		
	Amen return	ded PEDWOOD CTTV CA 94064	ľ	H(a) Is this	a grou	p returi		
	Applic				bordina	-		No
	pendi	SAME AS C ABOVE		H(b) Are all s				No
ī	Tax-ex		. (see instructions					
	Websi		umber >	,				
		·		f formation:			ate of legal domici	le: CA
	art I	Summary					<u> </u>	
	1	Briefly describe the organization's mission or most significant activities: BUILD'S MI	SSION	IS TO US	E			
Governance	3	ENTREPRENEURSHIP TO EXCITE AND PROPEL LOW-INCOME, DISENGAGED YOU						
2	2	Check this box if the organization discontinued its operations or disposed of	f more t	:han 25% o	its net	assets		
ē	3	Number of voting members of the governing body (Part VI, line 1a)			L	3		13
Ğ	4	Number of independent voting members of the governing body (Part VI, line 1b)				4		12
ο V	5 5	Total number of individuals employed in calendar year 2017 (Part V, line 2a)				5		232
ij	6	Total number of volunteers (estimate if necessary)				6		1484
Activities &	7 a	Total unrelated business revenue from Part VIII, column (C), line 12				7a		0.
٥	b	Net unrelated business taxable income from Form 990-T, line 34				7b	24,	973.
				Prior Ye			Current Year	
ď	8	Contributions and grants (Part VIII, line 1h)	11,0	07,11	4.	10,014,	925.	
Revenue	9	Program service revenue (Part VIII, line 2g)		:	.93,00	0.	167,	799.
Ą	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)			9,94	1.	-14,	549.
ď	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		- (49,35	3.	-302,	054.
	12	Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)		10,5	60,70	2.	9,866,	121.
	13	Grants and similar amounts paid (Part IX, column (A), lines 1-3)		-	.20,90	0.	46,	764.
	14	Benefits paid to or for members (Part IX, column (A), line 4)	0.		0.			
ď	15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	1.	7,419,743.				
98	16a	Professional fundraising fees (Part IX, column (A), line 11e)		:	.78,65	7.	128,	356.
Fxnenses	b	Total fundraising expenses (Part IX, column (D), line 25) 1,827,406.						
ŭ	17	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)		2,855,643.			1,740,	860.
		Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)		13,5	14,30	1.	9,335,	723.
		Revenue less expenses. Subtract line 18 from line 12		-2,9	53,59	9.	530,	398.
20	3 4			inning of Cu	rrent Ye	ar	End of Year	
sets	20	Total assets (Part X, line 16)			85,24		3,007,	259.
Assets C	21	Total liabilities (Part X, line 26)		į	73,30	1.	364,	921.
Set .		Net assets or fund balances. Subtract line 21 from line 20		2,3	.11,94	0.	2,642,	338.
Р	art II	Signature Block						
		alties of perjury, I declare that I have examined this return, including accompanying schedules and s				f my kno	owledge and belief,	it is
true	e, corre	ct, and complete. Declaration of preparer (other than officer) is based on all information of which pr	reparer h	nas any know	ledge.			
		Cianatura of affinar						
Sig	jn	Signature of officer		Da	te			
He	re	AYELE SHAKUR, CEO						
		Type or print name and title						
		Print/Type preparer's name Preparer's signature		ate	Check if		PTIN	
Pai		KATY BROWN KATY BROWN	05	/11/19	self-er	nployed	P00650274	
	parer	Firm's name ARMANINO LLP		Fir	n's EIN		94-6214841	
Use	Only	Firm's address 12657 ALCOSTA BLVD.						
		SAN RAMON, CA 94583-4600		Ph	one no. ⁹	25-79	00-2600	
Ma	y the I	RS discuss this return with the preparer shown above? (see instructions)					X Yes	No

-orm	1 990 (2017) DEVELOPMENT	94-3386695	Page 4
Pa	rt III Statement of Program Service Accomplishments		-
	Check if Schedule O contains a response or note to any line in this Part III		X
1	Briefly describe the organization's mission:		
	BUILD'S MISSION IS TO USE ENTREPRENEURSHIP TO EXCITE AND PROPEL		
	LOW-INCOME, DISENGAGED YOUTH THROUGH HIGH SCHOOL TO COLLEGE SUCCESS.		
	BUILD IS COMMITTED TO HELPING DISADVANTAGED YOUTH IN AMERICA'S MOST		
	UNDERSERVED COMMUNITIES GAIN THE KNOWLEDGE AND ABILITY TO PERSEVERE IN		
2	Did the organization undertake any significant program services during the year which were not listed on the	_	. —
	prior Form 990 or 990-EZ?	L	Yes X No
	If "Yes," describe these new services on Schedule O.	_	
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services?		JYes LX No
	If "Yes," describe these changes on Schedule O.		
4	Describe the organization's program service accomplishments for each of its three largest program services, as m	• •	
	Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others	, the total expens	ses, and
	revenue, if any, for each program service reported.		00 512
4a	(Code:) (Expenses \$1,432,077. including grants of \$46,764.) (Revenue	e \$	89,713.
	ENTREPRENEURS 1 (E1) - FRESHMAN YEAR - PLANNING A BUSINESS, FRESHMEN		
	ENROLL IN RIGOROUS, CREDIT BEARING CLASS FOR THE ENTIRE ACADEMIC YEAR. STUDENTS LEARN THE TENETS OF TIME MANAGEMENT, GOAL SETTING AND		
	PROFESSIONAL COMMUNICATION ETIQUETTES. IN TEAMS OF 3-5 MEMBERS.		
	STUDENTS DEVELOP COMPREHENSIVE 20-30 PAGE BUSINESS PLANS BASED ON IDEAS		
	THEY CREATE. THE YEAR CULMINATES WITH PARTICIPATION IN BUILD'S YOUTH		
	BUSINESS PLAN COMPETITION HELD AT UNIVERSITY GRADUATE SCHOOLS OF		
	BUSINESS IN OUR THREE REGIONS.		
	BOSINESS IN OUR THREE REGIONS.		
4b	(Code:) (Expenses \$ 567,755. including grants of \$) (Revenue		36,368.
TD	ENTREPRENEURS 2 (E2) - SOPHOMORE YEAR - RUNNING A BUSINESS. SOPHOMORES	ε Φ	
	MEET AFTER SCHOOL FOR UP TO 6 HOURS PER WEEK, FOR THE ENTIRE ACADEMIC		
	YEAR. IN BUILD'S YOUTH BUSINESS AND ACADEMIC INCUBATOR, THEY BEGIN TO		
	OPERATE SMALL BUSINESSES WHILE LEARNING NEGOTIATION, BUSINESS ETHICS,		
	VENTURE CAPITAL, AND MORE, TEAMS ARE ASSIGNED VENTURE CAPITAL ADVISORS.		
	WHO ACT ON BUILD'S BEHALF TO FINANCE STUDENT BUSINESS WITH FUNDING FROM		
	BUILD, SIMULTANEOUSLY, SOPHOMORES RECEIVE ACADEMIC COACHING, ADVISING		
	AND TUTORING TO ENSURE THEY GET ON TRACK TO GRADUATE HIGH SCHOOL		
	ELIGIBLE FOR COLLEGE.		
4c	(Code:) (Expenses \$ 398,561. including grants of \$) (Revenue	e \$	
	ENTREPRENEURS 3 (E3) - JUNIOR YEAR - PREPARING FOR COLLEGE, JUNIORS		
	MEET AFTER SCHOOL AND ARE TRAINED ON ADVANCED TOPICS RELATING TO		
	COLLEGE SELECTION. STUDENTS CONTINUE TO OPERATE THEIR BUSINESSES, BUT		
	NOW FOCUS MORE ON DEVELOPING COLLEGE READINESS SKILLS SO THEY WILL BE		
	PREPARED TO ATTEND THE COLLEGE OF THEIR CHOICE. IN PREPARATION FOR		
	COLLEGE, STUDENTS ARE TRAINED ON ESSAY WRITING, INTERVIEWING, FINANCIAL		
	AID, AND STANDARDIZED TESTING. TO ASSIST STUDENTS IN THE COLLEGE		
	SELECTION PROCESS, BUILD STAFF MEMBERS ACCOMPANY STUDENTS ON COLLEGE		
	TOURS IN VARIOUS PARTS OF THE COUNTRY.		
4d	Other program services (Describe in Schedule O.)		
	(Farance 6 3 793 557 including appets of 6) (Farance 6	47 336 \	

6,191,950.

4e Total program service expenses ▶

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Form 990 (2017) DEVELOPMENT Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?			
	If "Yes," complete Schedule A	1	Х	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	Х	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for			
	public office? If "Yes," complete Schedule C, Part I	3		Х
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect			
	during the tax year? If "Yes," complete Schedule C, Part II	4		Х
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or			
	similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		х
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to			
	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		х
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		х
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete			
	Schedule D, Part III	8		х
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for			
	amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services?			
	If "Yes," complete Schedule D, Part IV	9		х
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent			
	endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10	Х	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X			
	as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,			
	Part VI	11a	Х	
b	Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		х
С	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		Х
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in			
	Part X, line 16? If "Yes," complete Schedule D, Part IX	11d		х
е	51111 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	11e		Х
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses			
	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	Х	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes." complete			
	Schedule D, Parts XI and XII	12a	Х	
b	Was the organization included in consolidated, independent audited financial statements for the tax year?			
	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		х
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		Х
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		х
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,			
	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000			
	or more? If "Yes," complete Schedule F, Parts I and IV	14b		х
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any			
	foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		х
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to			
	or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		х
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,			
	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17	Х	
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines			
	1c and 8a? If "Yes," complete Schedule G, Part II	18	Х	
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"			
	complete Schedule G. Part III	19		Х
			000	

Form 990 (2017)

Part IV Checklist of Required Schedules (continued)

			Yes	No
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		Х
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or			
	domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		Х
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on			
	Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	Х	
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete			
	Schedule J	23	Х	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete			
	Schedule K. If "No", go to line 25a	24a		Х
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease			
	any tax-exempt bonds?	24c		
	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit			
	transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		Х
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			
	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete			
	Schedule L, Part I	25b		Х
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or			
	former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes,"			x
07	complete Schedule L, Part II	26		
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial			
	contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member	07		x
20	of any of these persons? If "Yes," complete Schedule L, Part III	27		A
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV			
_	instructions for applicable filing thresholds, conditions, and exceptions): A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		х
a b	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		x
C	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer,	200		
·	director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		x
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29	Х	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			
	contributions? If "Yes," complete Schedule M	30		x
31	Did the organization liquidate, terminate, or dissolve and cease operations?			
	If "Yes," complete Schedule N, Part I	31		x
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete			
	Schedule N, Part II	32		х
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			
	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		х
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and			
	Part V, line 1	34		х
35a		35a		Х
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity			
	within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?			
	If "Yes," complete Schedule R, Part V, line 2	36		Х
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		Х
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?			
	Note, All Form 990 filers are required to complete Schedule O	38	X	I

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Form 990 (2017) Part V Statements Regarding Other IRS Filings and Tax Compliance

	Check if Schedule O contains a response or note to any line in this Part V							
			Yes	No				
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable							
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable							
С	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming							
	(gambling) winnings to prize winners?	1c	Х					
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,							
	filed for the calendar year ending with or within the year covered by this return 232							
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	Х					
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)							
За	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a	Х					
b If "Yes," has it filed a Form 990-T for this year? If "No," to line 3b, provide an explanation in Schedule O								
4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a								
	financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		х				
b	If "Yes," enter the name of the foreign country:							
	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).							
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		х				
	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		Х				
	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?	5c						
	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit							
	any contributions that were not tax deductible as charitable contributions?	6a		x				
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts							
_	were not tax deductible?	6b						
7	Organizations that may receive deductible contributions under section 170(c).							
a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a	х					
	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b	Х					
	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required							
·	to file Form 8282?	7с		x				
Ь	If "Yes," indicate the number of Forms 8282 filed during the year							
e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?								
f Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?								
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7 f 7g						
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h						
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the							
_	sponsoring organization have excess business holdings at any time during the year?	8						
9	Sponsoring organizations maintaining donor advised funds.							
	Did the sponsoring organization make any taxable distributions under section 4966?	9a						
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b						
0	Section 501(c)(7) organizations. Enter:							
а	Initiation fees and capital contributions included on Part VIII, line 12							
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b							
1	Section 501(c)(12) organizations. Enter:							
· a	Gross income from members or shareholders							
	Gross income from other sources (Do not net amounts due or paid to other sources against							
-	amounts due or received from them.)							
2a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a						
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year							
3	Section 501(c)(29) qualified nonprofit health insurance issuers.							
	Is the organization licensed to issue qualified health plans in more than one state?	13a						
u	Note. See the instructions for additional information the organization must report on Schedule O.	.54						
h	Enter the amount of reserves the organization is required to maintain by the states in which the							
	organization is licensed to issue qualified health plans							
r	Enter the amount of reserves on hand							
	Did the examination receive any neumants for indeer tenning convices during the tay year?	14a		х				
	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	14b						
		I TO						

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DEVELOPMENT

Page 6 Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.

	Check if Schedule O contains a response or note to any line in this Part VI			Х				
Sec	tion A. Governing Body and Management							
			Yes	No				
1a	Enter the number of voting members of the governing body at the end of the tax year							
	If there are material differences in voting rights among members of the governing body, or if the governing							
	body delegated broad authority to an executive committee or similar committee, explain in Schedule O.							
b	Enter the number of voting members included in line 1a, above, who are independent							
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other							
	officer, director, trustee, or key employee?	2		Х				
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision							
	of officers, directors, or trustees, or key employees to a management company or other person?	3		Х				
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		Х				
5	Did the organization become aware during the year of a significant diversion of the organization's assets?							
6	Did the organization have members or stockholders?	6		Х				
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or							
	more members of the governing body?	7a		Х				
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or							
	persons other than the governing body?	7b		Х				
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:							
а	The governing body?	8a	Х					
b	Each committee with authority to act on behalf of the governing body?	8b	Х					
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the							
	organization's mailing address? If "Yes." provide the names and addresses in Schedule O	9		Х				
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)							
			Yes	No				
10a	Did the organization have local chapters, branches, or affiliates?	10a	Х					
	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates,							
	and branches to ensure their operations are consistent with the organization's exempt purposes?	10b	Х					
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Х					
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.							
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Х					
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Х					
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe							
	in Schedule O how this was done	12c	Х					
13	Did the organization have a written whistleblower policy?	13	Х					
14	Did the organization have a written document retention and destruction policy?	14	Х					
15	Did the process for determining compensation of the following persons include a review and approval by independent							
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?							
а	The organization's CEO, Executive Director, or top management official	15a	Х					
b	Other officers or key employees of the organization	15b	Х					
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).							
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a							
	taxable entity during the year?	16a		Х				
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation							
	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's							
	exempt status with respect to such arrangements?	16b						
Sec	tion C. Disclosure							
17	List the states with which a copy of this Form 990 is required to be filed ▶CA,MD,MA,NY,PA,VA,DC							
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) as	ailable	e					
	for public inspection. Indicate how you made these available. Check all that apply.							
	X Own website Another's website X Upon request Other (explain in Schedule O)							
19	Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and	financ	ial					
	statements available to the public during the tax year.							
20	State the name, address, and telephone number of the person who possesses the organization's books and records:							
	DALE LEMKE - (617) 600-0532							
	P.O. BOX 3316, REDWOOD CITY, CA 94064							

Form 990 (2017) DEVELOPMENT 94-3386695 Page **7**

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Check this box if neither the organization		orga I	niza			npen	sate			
(A)	(B)				C) ition	,		(D)	(E)	(F)
Name and Title	Average		Position (do not check more than one			Reportable	Reportable	Estimated		
	hours per					n is both an ctor/trustee)		compensation	compensation from related	amount of other
	week (list any	tor						from the	organizations	compensation
	hours for	Individual trustee or director				p		organization	(W-2/1099-MISC)	from the
	related	ee or	stee			nsate		(W-2/1099-MISC)		organization
	organizations	trust	Institutional trustee		oyee	Highest compensated employee				and related
	below	/idua	tution	er	Key employee	est c loyee	ner			organizations
	line)	Indiv	Insti	Officer	Key	High	Former			
(1) DAVID MARSTON	2.00									
CHAIRMAN		Х		Х				0.	0.	0.
(2) AJAY AGARWAL	1.00									
BOARD TREASURER		Х		Х				0.	0.	0.
(3) BRANDEE BARKER	1.00									
MEMBER		Х						0.	0.	0.
(4) DOUG BRIEN	1.00									
MEMBER		Х						0.	0.	0.
(5) EMILY CHANG	1.00									
MEMBER		Х						0.	0.	0.
(6) JOHN CHINA	1.00									
MEMBER		х						0.	0.	0.
(7) BRIAN COHEN	1.00									
MEMBER		Х						0.	0.	0.
(8) LIANE HORNSEY	1.00									
MEMBER		Х						0.	0.	0.
(9) KARL JACOB	1.00									
MEMBER		Х						0.	0.	0.
(10) DAVID KING	1.00									
MEMBER		Х						0.	0.	0.
(11) MIKE O'BRIEN	1.00									
MEMBER (THRU 06/18)		х						0.	0.	0.
(12) JOANNA REES	1.00									
MEMBER (THRU 10/17)		Х						0.	0.	0.
(13) BARATUNDE THURSTON	1.00									
MEMBER		Х						0.	0.	0.
(14) SUZANNE MCKECHNIE KLAHR	50.00									
CEO & FOUNDER		х		х				215,745.	0.	17,568.
(15) CHARLES SALTER	50.00							,		,
PRESIDENT		1		х				227,522.	0.	15,216.
(16) GREGORY R. COX	50.00							,		,
VP OF REGIONS	-	1				x		148,755.	0.	9,842.
(17) ANGELICA JUAREZ	50.00									,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
SENIOR DIRECTOR OF FINANCE		1				x		140,853.	0.	10,172.
700007 44 00 47							_			Form 990 (2017

732007 11-28-17 Form **990** (2017)

94-3386695 DEVELOPMENT

	990 (2017) BEVEROTHERT									7 - 7 - 7 - 7 - 7 - 7 - 7 - 7 - 7 - 7 -	70007		Г	aye •
Par	t VII Section A. Officers, Directors, Trus	tees, Key Em	oloy	ees,	and	jH t	ghes	t C	ompensated Employee	s (continued)				
	(A)	(B)				C)			(D)	(E)			(F)	
	Name and title	Average	(do		Pos			nne	Reportable	Reportable	•	Es	stimate	ed
	hours pe			(do not check more than one box, unless person is both an officer and a director/trustee)				an	compensation	compensation	วท	ar	nount	of
		week	offi	cer ar	nd a d	lirecto	r/trus	tee)	from	from related	d		other	
		(list any	ector						the	organizatior		com	pensa	ation
		hours for	or dir	au au			rted		organization	(W-2/1099-MI	SC)	l	rom th	
		related	stee	ruste			bens		(W-2/1099-MISC)			ı ~	anizat	
		organizations below	al tru	onal t		loyee	00 e					l	d relat	
		line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former				orga	anizati	ons
(10)	awarawa or powar		트	Ĕ	₽	Xe.	<u>= </u>	9						
	CHYMEKA OLFONSE	50.00	4											
	ONAL EXECUTIVE DIRECTOR						Х		136,548.		0.		11,	127.
(19)	JAIME UZETA	50.00	1											
	F INNOVATION AND PARTNERSHIPS						Х		130,291.		0.		12,	537.
	AYELE SHAKUR	50.00	1											
REGI	ONAL EXECUTIVE DIRECTOR						Х		126,481.		0.		17,	539.
			1											
			1											
			1											
1h	Sub-total	1	I						1,126,195.		0.		94	001.
	Sub-total Total from continuation sheets to Part VI	I Section A							0.		0.			0.
									1,126,195.		0.		94	001.
	Total (add lines 1b and 1c)								•	000 of resortable			,	
2	Total number of individuals (including but n	ot limited to th	iose	liste	ed at	oove	e) wn	o re	eceived more than \$100,	000 of reportable	Э			16
	compensation from the organization												Yes	No
_	5.11	е											163	NO
3	Did the organization list any former officer,	•		•	•	•								
_	line 1a? If "Yes," complete Schedule J for s											3		Х
4	For any individual listed on line 1a, is the su	•		•					·	•				
	and related organizations greater than \$150											4	Х	
5	Did any person listed on line 1a receive or a					•			•					
	rendered to the organization? If "Yes," com	plete Schedul	e J f	or su	ıch į	oers	on .				<u></u>	5		Х
Sec	tion B. Independent Contractors													
1	Complete this table for your five highest co	mpensated inc	depe	nde	nt co	ontra	actor	s th	hat received more than \$	100,000 of com	pensa	tion fr	om	
	the organization. Report compensation for	the calendar y	ear e	endir	ng w	ith c	or wi	thin	the organization's tax y	ear.				
(A)									(B)			(C)		
	Name and business	address							Description of services			Compensation		n
IMPA	CT LIGHTING INC										1			
70 W	EST OHIO AVE STE E, RICHMOND, CA	94804							AUDIO AND VISUAL S	ERVICES			101,	703.

2 Total number of independent contractors (including but not limited to those listed above) who received more than

\$100,000 of compensation from the organization

Contributions, Gifts, Grants and Other Similar Amounts

Program Service Revenue

4

5

Other Revenue

Part VIII

BUSINESS UNITED IN INVESTING LENDING & 94-3386695 Page 9 Statement of Revenue Check if Schedule O contains a response or note to any line in this Part VIII (**D**)
Revenue excluded from tax under (B) (C) Related or Unrelated Total revenue exempt function business sections 512 - 514 revenue revenue 6,982. 1 a Federated campaigns **b** Membership dues 1b 2,128,555. c Fundraising events 1c d Related organizations 1d 174,657. e Government grants (contributions) f All other contributions, gifts, grants, and similar amounts not included above 7,704,731 562,061. g Noncash contributions included in lines 1a-1f: \$ 10,014,925. h Total. Add lines 1a-1f **Business Code** 2 a PROGRAM SERVICE FEES 900099 167,799 167,799 b С f All other program service revenue 167,799. g Total. Add lines 2a-2f Investment income (including dividends, interest, and other similar amounts) 913 913 Income from investment of tax-exempt bond proceeds Royalties (i) Real (ii) Personal 6 a Gross rents **b** Less: rental expenses c Rental income or (loss) **d** Net rental income or (loss) \triangleright (ii) Other 7 a Gross amount from sales of (i) Securities 546,226. assets other than inventory b Less: cost or other basis 551,367. 10,321. and sales expenses -10,321. -5,141. c Gain or (loss) -15,462. -15,462. d Net gain or (loss) 8 a Gross income from fundraising events (not including \$ 2,128,555. of contributions reported on line 1c). See 146,318. Part IV, line 18 a 455,195. **b** Less: direct expenses _____ -308,877 -308,877. c Net income or (loss) from fundraising events 9 a Gross income from gaming activities. See Part IV, line 19 a **b** Less: direct expenses **c** Net income or (loss) from gaming activities \triangleright 10 a Gross sales of inventory, less returns 95,784. and allowances 90,166. **b** Less: cost of goods sold 5,618. 5,618. c Net income or (loss) from sales of inventory Miscellaneous Revenue **Business Code**

900099

1,205

1,205.

173,417.

9,866,121.

1,205.

b

11 a OTHER REVENUE

d All other revenue

Total revenue. See instructions.

e Total. Add lines 11a-11d

Page 10

Part IX | Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) Check if Schedule O contains a response or note to any line in this Part IX (D) (A) (B) Do not include amounts reported on lines 6b. Program service expenses Management and general expenses Total expenses Fundraising 7b, 8b, 9b, and 10b of Part VIII. expenses Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21 Grants and other assistance to domestic 46,764 46,764 individuals. See Part IV, line 22 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16 Benefits paid to or for members Compensation of current officers, directors, 476,052 trustees, and key employees 182,739. 217,522, 75,791. Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) 5,771,091. 413,822. Other salaries and wages 4,230,912. 1,126,357. 7 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions) 590,248 296,448, 98,496 195,304. Other employee benefits 9 111,182 582,352 313,582 157,588. 10 Payroll taxes 11 Fees for services (non-employees): Management Legal 34,525. 34,525. С Accounting Lobbying 128,356. 128,356. Professional fundraising services. See Part IV, line 17 Investment management fees Other. (If line 11g amount exceeds 10% of line 25, 375,162 228,736, 130,697 15,729. column (A) amount, list line 11g expenses on Sch O.) 1,564 822 742. Advertising and promotion 12 82,874. 13,486 108,740. 12,380. Office expenses 13 42,339. 28,552 89,188, 18,297. Information technology 14 15 Royalties 356,504 341,149 2,249 13,106. 16 Occupancy 120,515. 15,598. 150,526, 14,413. 17 18 Payments of travel or entertainment expenses for any federal, state, or local public officials 150,319. 136,592. 9,157. 4,570. Conferences, conventions, and meetings 19 39,104. 39,104. 20 Payments to affiliates _____ 21 43,703. 30,366. 4,428 8,909. Depreciation, depletion, and amortization 22 2,205 31,857. 26,108 3,544. 23 Other expenses. Itemize expenses not covered 24 above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.) OTHER OPERATING EXPENSE 222,923. 107,229, 100,789 14,905. APPLICATION LICENSES AN 136,745 4,775 94,555 37,415. С d All other expenses е 9,335,723, 6,191,950, 1,316,367 1,827,406. Total functional expenses. Add lines 1 through 24e 25 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.

Check here

if following SOP 98-2 (ASC 958-720)

Page **11**

Part X Balance Sheet

Check if Schedule O contains a response or note to any line in this Part X (A) Beginning of year (B) End of year 841,691. 1 203,205. Cash - non-interest-bearing 297,332. 1,064,716. Savings and temporary cash investments 2 1,321,475. 1,610,102. 3 Pledges and grants receivable, net 3 98,650. 36,750. Accounts receivable, net 4 Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete 5 Part II of Schedule L Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instr). Complete Part II of Sch L 6 7 Notes and loans receivable, net 7 8 Inventories for sale or use 7,490. 9 Prepaid expenses and deferred charges **10a** Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D ______ 10a b Less: accumulated depreciation 10b 294,609. 71,261. 10c 58,695. Investments - publicly traded securities 11 11 Investments - other securities. See Part IV, line 11 12 12 Investments - program-related. See Part IV, line 11 13 13 14 Intangible assets 14 47,342. 33,791. 15 Other assets. See Part IV, line 11 15 **Total assets.** Add lines 1 through 15 (must equal line 34) 2,685,241. 3,007,259. 16 16 573,301. 364,921. Accounts payable and accrued expenses 17 17 18 18 Grants payable 19 Deferred revenue 19 20 Tax-exempt bond liabilities 20 Escrow or custodial account liability. Complete Part IV of Schedule D 21 Loans and other payables to current and former officers, directors, trustees, Liabilities key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L 22 Secured mortgages and notes payable to unrelated third parties 23 23 Unsecured notes and loans payable to unrelated third parties 24 24 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D 25 364,921. 573,301. **Total liabilities.** Add lines 17 through 25 26 Organizations that follow SFAS 117 (ASC 958), check here

X
and complete lines 27 through 29, and lines 33 and 34. Net Assets or Fund Balances 560,051. 471,048. 27 27 Unrestricted net assets 1,551,889. 2,171,290. 28 Temporarily restricted net assets 28 29 Permanently restricted net assets 29 Organizations that do not follow SFAS 117 (ASC 958), check here and complete lines 30 through 34. Capital stock or trust principal, or current funds 30 30 Paid-in or capital surplus, or land, building, or equipment fund 31 32 Retained earnings, endowment, accumulated income, or other funds 32 2,642,338. Total net assets or fund balances 2,111,940. 33 33 2,685,241. 3,007,259. 34 Total liabilities and net assets/fund balances

Form 990 (2017)

DEVELOPMENT 94-3386695 Page **12**

Pa	rt XI Reconciliation of Net Assets							
	Check if Schedule O contains a response or note to any line in this Part XI							
1	Total revenue (must equal Part VIII, column (A), line 12)	1	9,	866,	121.			
2	Total expenses (must equal Part IX, column (A), line 25)	2	9,	335,	723.			
3	Revenue less expenses. Subtract line 2 from line 1	3		530,	398.			
4	4 Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))4							
5								
6	Donated services and use of facilities	6						
7	Investment expenses	7						
8	Prior period adjustments	8						
9	Other changes in net assets or fund balances (explain in Schedule O)	9			0.			
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33,							
	column (B))	10	2,	642,	338.			
Pa	rt XII Financial Statements and Reporting							
	Check if Schedule O contains a response or note to any line in this Part XII				X			
				Yes	No			
1	Accounting method used to prepare the Form 990: Cash X Accrual Other							
	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule	Ο.						
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		Х			
	If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed	on a						
	separate basis, consolidated basis, or both:							
	Separate basis Consolidated basis Both consolidated and separate basis							
b	Were the organization's financial statements audited by an independent accountant?		2b	Х				
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate	basis,						
	consolidated basis, or both:							
	X Separate basis Consolidated basis Both consolidated and separate basis							
c If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit,								
review, or compilation of its financial statements and selection of an independent accountant?								
If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.								
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Sin							
Act and OMB Circular A-133?								
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required	red audit						
or audits, explain why in Schedule O and describe any steps taken to undergo such audits								

Form **990** (2017)

Form 990 (2017)

SCHEDULE A

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

Total

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2017

Open to Public Inspection

BUSINESS UNITED IN INVESTING LENDING & Name of the organization **Employer identification number** DEVELOPMENT 94-3386695 Reason for Public Charity Status (All organizations must complete this part.) See instructions Part I The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.) A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990 or 990-EZ).) 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state: An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.) 6 A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). X An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) An agricultural research organization described in section 170(b)(1)(A)(ix) operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or 10 An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) An organization organized and operated exclusively to test for public safety. See section 509(a)(4). 11 12 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g. Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. You must complete Part IV, Sections A and B. Type II. A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). You must complete Part IV, Sections A and C. Type III functionally integrated. A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). You must complete Part IV, Sections A, D, and E. Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). You must complete Part IV, Sections A and D, and Part V. Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization. Enter the number of supported organizations Provide the following information about the supported organization(s). (i) Name of supported (ii) EIN (iii) Type of organization (v) Amount of monetary (vi) Amount of other your governing document? (described on lines 1-10 organization support (see instructions) support (see instructions) No above (see instructions))

Schedule A (Form 990 or 990-EZ) 2017 DEVELOPMENT

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	ction A. Public Support						
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2013	(b) 2014	(c) 2015	(d) 2016	(e) 2017	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received. (Do not						
	include any "unusual grants.")	7,801,054.	9,302,362.	12,422,056.	11,046,123.	10,014,925.	50,586,520.
2	Tax revenues levied for the organ-						
	ization's benefit and either paid to						
	or expended on its behalf						
3	The value of services or facilities						
	furnished by a governmental unit to						
	the organization without charge						
4	Total. Add lines 1 through 3	7,801,054.	9,302,362.	12,422,056.	11,046,123.	10,014,925.	50,586,520.
5	The portion of total contributions						
	by each person (other than a						
	governmental unit or publicly						
	supported organization) included						
	on line 1 that exceeds 2% of the						
	amount shown on line 11,						
	column (f)						6,002,410.
6	Public support. Subtract line 5 from line 4.						44,584,110.
Sec	ction B. Total Support						
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2013	(b) 2014	(c) 2015	(d) 2016	(e) 2017	(f) Total
7	Amounts from line 4	7,801,054.	9,302,362.	12,422,056.	11,046,123.	10,014,925.	50,586,520.
8	Gross income from interest,						
	dividends, payments received on						
	securities loans, rents, royalties,						
	and income from similar sources	617.	21,419.	2,402.	5,382.	913.	30,733.
9	Net income from unrelated business						
	activities, whether or not the						
	business is regularly carried on						
10	Other income. Do not include gain						
	or loss from the sale of capital						
	assets (Explain in Part VI.)					147,523.	147,523.
11	Total support. Add lines 7 through 10						50,764,776.
12	Gross receipts from related activities,	etc. (see instruction	ns)			12	681,985.
13	First five years. If the Form 990 is for	the organization's	first, second, third	d, fourth, or fifth ta	x year as a sectior	1 501(c)(3)	
_	organization, check this box and stor	here)
Sec	etion C. Computation of Publi	c Support Per	centage			Г	
	Public support percentage for 2017 (li			* * * * * * * * * * * * * * * * * * * *		14	87.82 %
	Public support percentage from 2016					15	89.28 %
16a	33 1/3% support test - 2017. If the o				14 is 33 1/3% or m	ore, check this box	
	stop here. The organization qualifies		-				
b	33 1/3% support test - 2016. If the o						
	and stop here. The organization qual						
17a	10% -facts-and-circumstances test	-					
	and if the organization meets the "fac			-	· · · · · · · · · · · · · · · · · · ·	~	
	meets the "facts-and-circumstances"						
b	10% -facts-and-circumstances test	ū				•	
	more, and if the organization meets th		•				
	organization meets the "facts-and-circ						>
18	Private foundation. If the organization	n did not check a l	oox on line 13, 16a	a, 16b, 17a, or 17b	, check this box a	nd see instructions	

Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Se	ction A. Public Support	elow, please comp	Diete Part II.)				
	ndar year (or fiscal year beginning in)	(a) 2013	(b) 2014	(c) 2015	(d) 2016	(e) 2017	(f) Total
	Gifts, grants, contributions, and			,			
	membership fees received. (Do not include any "unusual grants.")						
2	Gross receipts from admissions, merchandise sold or services per- formed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3	Gross receipts from activities that are not an unrelated trade or business under section 513						
4	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5	The value of services or facilities furnished by a governmental unit to the organization without charge						
6	Total. Add lines 1 through 5						
78	Amounts included on lines 1, 2, and 3 received from disqualified persons						
k	Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
(Add lines 7a and 7b						
8	Public support. (Subtract line 7c from line 6.)						
Cale	ndar year (or fiscal year beginning in)	(a) 2013	(b) 2014	(c) 2015	(d) 2016	(e) 2017	(f) Total
	Amounts from line 6				, ,		. ,
10a	Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources						
k	Unrelated business taxable income						
	(less section 511 taxes) from businesses acquired after June 30, 1975						
	Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
13	Total support. (Add lines 9, 10c, 11, and 12.)						
	First five years. If the Form 990 is for	the organization's	s first, second, thir	d, fourth, or fifth ta	ax year as a sectio	n 501(c)(3) organiza	ation,
	check this box and stop here						
Se	ction C. Computation of Publi						
15	Public support percentage for 2017 (li	ine 8, column (f) di	ivided by line 13, c	olumn (f))		15	%
	Public support percentage from 2016					16	%
	ction D. Computation of Inves						
17	Investment income percentage for 20	117 (line 10c, colu	mn (f) divided by lir	ne 13, column (f))		17	%
	Investment income percentage from 2					18	%
	33 1/3% support tests - 2017. If the						
	more than 33 1/3%, check this box ar						▶ □
k	33 1/3% support tests - 2016. If the	organization did r	not check a box on	line 14 or line 19a	a, and line 16 is mo	ore than 33 1/3%, a	
20	line 18 is not more than 33 1/3%, che Private foundation. If the organizatio						. \square
<u>~U</u>	i ilvate loundation. Il the organizatio	TI GIG HOL CHECK A	DOA OH IIIIE 14, 19	a, or 130, crieck if	iio box aliu 500 Ilis		·····

Part IV | Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer (b) and (c) below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in **Part VI** when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? *If* "Yes." and if you checked 12a or 12b in Part I, answer (b) and (c) below.
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in **Part VI** how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b Type I or Type II only.** Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- **c** Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes." provide detail in **Part VI.**
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer 10b below.
 - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

	Yes	No
1		
2		
3a		
3b		
0-		
3c		
4a		
4b		
4c		
5a		
5b		
5c		
6		
7		
8		
9a		
O.		
9b		
9c		
10a		
10b		

Par	t IV	Supporting Organizations (continued)			
				Yes	No
11	Has th	ne organization accepted a gift or contribution from any of the following persons?			
а	A pers	son who directly or indirectly controls, either alone or together with persons described in (b) and (c)			
	below	, the governing body of a supported organization?	11a		
b	A fam	ily member of a person described in (a) above?	11b		
С	A 35%	6 controlled entity of a person described in (a) or (b) above? If "Yes" to a, b, or c, provide detail in Part VI.	11c		
Sec	tion E	3. Type I Supporting Organizations			
				Yes	No
1	Did th	e directors, trustees, or membership of one or more supported organizations have the power to			
	regula	arly appoint or elect at least a majority of the organization's directors or trustees at all times during the			
	tax ye	ar? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or			
	contro	olled the organization's activities. If the organization had more than one supported organization,			
	descri	ibe how the powers to appoint and/or remove directors or trustees were allocated among the supported			
	-	izations and what conditions or restrictions, if any, applied to such powers during the tax year.	1		
2		e organization operate for the benefit of any supported organization other than the supported			
		ization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in			
		how providing such benefit carried out the purposes of the supported organization(s) that operated,			
800		vised, or controlled the supporting organization. C. Type II Supporting Organizations	2		
Sec	lion C	5. Type ii Supporting Organizations		Vaa	Na
	More	a majority of the organization's directors or trustees during the tax year also a majority of the directors		Yes	No
1		stees of each of the organization's supported organization(s)? If "No," describe in Part VI how control			
		·			
		nagement of the supporting organization was vested in the same persons that controlled or managed upported organization(s).	1		
Sect		D. All Type III Supporting Organizations	•		
				Yes	No
1	Did th	e organization provide to each of its supported organizations, by the last day of the fifth month of the			
	organi	ization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax			
	year, ((ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the			
	organi	ization's governing documents in effect on the date of notification, to the extent not previously provided?	1		
2	Were	any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported			
	organi	ization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how			
	the or	ganization maintained a close and continuous working relationship with the supported organization(s).	2		
3	-	ason of the relationship described in (2), did the organization's supported organizations have a			
	•	cant voice in the organization's investment policies and in directing the use of the organization's			
		ne or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's			
Sact	suppo	orted organizations played in this regard. E. Type III Functionally Integrated Supporting Organizations	3		
-					
1 a		the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions). The organization satisfied the Activities Test. Complete line 2 below.			
b		The organization is the parent of each of its supported organizations. Complete line 3 below.			
c		The organization supported a governmental entity. Describe in Part VI how you supported a government entity (see instr	uctions)		
2		ties Test. Answer (a) and (b) below.	uotionis,	Yes	No
а		ubstantially all of the organization's activities during the tax year directly further the exempt purposes of			
	the su	ipported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify			
	those	supported organizations and explain how these activities directly furthered their exempt purposes,			
		he organization was responsive to those supported organizations, and how the organization determined			
	that th	nese activities constituted substantially all of its activities.	2 a		
b	Did th	e activities described in (a) constitute activities that, but for the organization's involvement, one or more			
	of the	organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the			
	reasor	ns for the organization's position that its supported organization(s) would have engaged in these			
		ies but for the organization's involvement.	2b		
3		t of Supported Organizations. Answer (a) and (b) below.			
а		e organization have the power to regularly appoint or elect a majority of the officers, directors, or			
I.		es of each of the supported organizations? <i>Provide details in Part VI</i> .	3a		
α		e organization exercise a substantial degree of direction over the policies, programs, and activities of each	3b		
	OI ILS S	supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard.	JU		

Schedule A (Form 990 or 990-EZ) 2017 DEVELOPMENT

Pa	rt V Type III Non-Functionally Integrated 509(a)(3) Supportin	ng Organi:	zations	
1	Check here if the organization satisfied the Integral Part Test as a qualifying	ng trust on N	ov. 20, 1970 (explain in F	Part VI.) See instructions. A
	other Type III non-functionally integrated supporting organizations must co	omplete Sec	tions A through E.	
Sect	ion A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1		
2	Recoveries of prior-year distributions	2		
3	Other gross income (see instructions)	3		
4	Add lines 1 through 3	4		
5	Depreciation and depletion	5		
6	Portion of operating expenses paid or incurred for production or			
	collection of gross income or for management, conservation, or			
	maintenance of property held for production of income (see instructions)	6		
7	Other expenses (see instructions)	7		
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8		
Sect	ion B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see			
	instructions for short tax year or assets held for part of year):			
a	Average monthly value of securities	1a		
b	Average monthly cash balances	1b		
с	Fair market value of other non-exempt-use assets	1c		
d	Total (add lines 1a, 1b, and 1c)	1d		
е	Discount claimed for blockage or other			
	factors (explain in detail in Part VI):			
2	Acquisition indebtedness applicable to non-exempt-use assets	2		
3	Subtract line 2 from line 1d	3		
4	Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount,			
	see instructions)	4		
_5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
_6	Multiply line 5 by .035	6		
7	Recoveries of prior-year distributions	7		
8	Minimum Asset Amount (add line 7 to line 6)	8		
Sect	ion C - Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, Column A)	1		
2	Enter 85% of line 1	2		
3	Minimum asset amount for prior year (from Section B, line 8, Column A)	3		
4	Enter greater of line 2 or line 3	4		
5	Income tax imposed in prior year	5		
6	Distributable Amount. Subtract line 5 from line 4, unless subject to			
	emergency temporary reduction (see instructions)	6		
7	Check here if the current year is the organization's first as a non-functiona	lly integrated	d Type III supporting orga	anization (see
	inchwations)			

Schedule A (Form 990 or 990-EZ) 2017

Schedule A (Form 990 or 990-EZ) 2017 DEVELOPMENT

Par	^ব V │ Type III Non-Functionally Integrated 509	(a)(3) Supporting Orga	nizations _(continued)	
Secti	ion D - Distributions	•	Current Year	
1	Amounts paid to supported organizations to accomplish exe			
2	Amounts paid to perform activity that directly furthers exemple			
	organizations, in excess of income from activity			
3	Administrative expenses paid to accomplish exempt purpos	3		
4	Amounts paid to acquire exempt-use assets			
5	Qualified set-aside amounts (prior IRS approval required)			
6	Other distributions (describe in Part VI). See instructions.			
7	Total annual distributions. Add lines 1 through 6.			
8	Distributions to attentive supported organizations to which t	he organization is responsive		
	(provide details in Part VI). See instructions.			
9	Distributable amount for 2017 from Section C, line 6			
10	Line 8 amount divided by line 9 amount			
Secti	ion E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2017	(iii) Distributable Amount for 2017
1	Distributable amount for 2017 from Section C, line 6			
2	Underdistributions, if any, for years prior to 2017 (reason-			
	able cause required- explain in Part VI). See instructions.			
3	Excess distributions carryover, if any, to 2017			
а				
b	From 2013			
С	From 2014			
d	From 2015			
е	From 2016			
f	Total of lines 3a through e			
g	Applied to underdistributions of prior years			
h	Applied to 2017 distributable amount			
i	Carryover from 2012 not applied (see instructions)			
j	Remainder. Subtract lines 3g, 3h, and 3i from 3f.			
4	Distributions for 2017 from Section D,			
	line 7: \$			
а	Applied to underdistributions of prior years			
b	Applied to 2017 distributable amount			
С	Remainder. Subtract lines 4a and 4b from 4.			
5	Remaining underdistributions for years prior to 2017, if			
	any. Subtract lines 3g and 4a from line 2. For result greater			
	than zero, explain in Part VI. See instructions.			
6	Remaining underdistributions for 2017. Subtract lines 3h			
	and 4b from line 1. For result greater than zero, explain in			
	Part VI. See instructions.			
7	Excess distributions carryover to 2018. Add lines 3j			
	and 4c.			
8	Breakdown of line 7:			
а	Excess from 2013			
b	Excess from 2014			
С	Excess from 2015			
d	Excess from 2016			
е	Excess from 2017			

Schedule A (Form 990 or 990-EZ) 2017

BUSINESS UNITED IN INVESTING LENDING &

DEVELOPMENT

Schedule B (Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service

Name of the organization

Schedule of Contributors

► Attach to Form 990, Form 990-EZ, or Form 990-PF.

► Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2017

Employer identification number

94-3386695

Organiza	organization type (check one):						
Filers of	:	Section:					
Form 99	0 or 990-EZ	$\boxed{\mathbb{X}}$ 501(c)(3) (enter number) organization					
		4947(a)(1) nonexempt charitable trust not treated as a private foundation					
		527 political organization					
Form 99	O-PF	501(c)(3) exempt private foundation					
		4947(a)(1) nonexempt charitable trust treated as a private foundation					
		501(c)(3) taxable private foundation					
		s covered by the General Rule or a Special Rule. 7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.					
General	Rule						
		filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.					
Special	Rules						
X	sections 509(a)(1) a any one contributo	n described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from r, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; line 1. Complete Parts I and II.					
	For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I, II, and III.						
	year, contributions is checked, enter h purpose. Don't cor	described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box here the total contributions that were received during the year for an exclusively religious, charitable, etc., applete any of the parts unless the General Rule applies to this organization because it received nonexclusively e, etc., contributions totaling \$5,000 or more during the year					
but it mu	ıst answer "No" on	at isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to ne filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).					

LHA For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF. Schedule B (Form 990, 990-EZ, or 990-PF) (2017)

Name of organization
BUSINESS UNITED IN INVESTING LENDING &

DEVELOPMENT

94-3386695

Part I	Contributors (see instructions). Use duplicate copies of Part I if additional additional contributors.	tional space is needed.
(a) No.	(b) Name, address, and ZIP + 4	(c) (d) Total contributions Type of contribution
1		Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) (d) Total contributions Type of contribution
2		Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) (d) Total contributions Type of contribution
3		Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) (d) Total contributions Type of contribution
4	Name, address, and ZIF + +	Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) (d) Total contributions Type of contribution
5		Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) (d) Total contributions Type of contribution
6		Person X Payroll Noncash (Complete Part II for noncash contributions.)

Name of organization
BUSINESS UNITED IN INVESTING LENDING &

DEVELOPMENT

94-3386695

Part II	Noncash Property (see instructions). Use duplicate copies of Part II if additional space is needed.					
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received			
		- - - - - \$				
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received			
		- - - - - \$				
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received			
		- - - - - \$				
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received			
		- - - - - \$				
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received			
		- - - - - \$				
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received			
		- - - - \$				

Name of orga	nization		Employer identification number					
	UNITED IN INVESTING LENDING &							
Developme	EXClusively religious, charitable, etc., cont	ributions to organizations describ	ad in acation 501(a)(7)	94-3386695				
Part III	the year from any one contributor. Complete	columns (a) through (e) and the f	ollowina line entry. For a	organizations				
	completing Part III, enter the total of exclusively religious Use duplicate copies of Part III if addition	s, charitable, etc., contributions of \$1,00	O or less for the year. (Enter	this info. once.)				
(a) No.	Ose duplicate copies of Part III II addition	ai space is needed.						
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift		(d) Description of how gift is held				
- raiti								
		(e) Transfer of	gift					
	Transferes's name address a	nd 7 ID + 4	Polotionohi	in of transferor to transferoe				
	Transferee's name, address, a	III ZIP + 4	neiationsii	ip of transferor to transferee				
())								
(a) No. from	(b) Purpose of gift	(c) Use of gift		(d) Description of how gift is held				
Part I								
		-	_					
	(e) Transfer of gift							
\vdash	Transferee's name, address, a	nd ZIP + 4	Relationsh	ip of transferor to transferee				
(a) No. from	(b) Purpose of gift	(c) Use of gift		(d) Description of how gift is held				
Part I		,,,,						
		-						
			_					
		(e) Transfer of	gift					
\vdash	Transferee's name, address, a	nd ZIP + 4	Relationsh	p of transferor to transferee				
(a) No. from	(b) Purpose of gift	(c) Use of gift		(d) Description of how gift is held				
Part I	(2). 2. post c. g	(0, 000 0. g		(a, 2				
			—— ——					
	(e) Transfer of gift							
<u> </u>	Transferee's name, address, a	nd ZIP + 4	Relationship of transferor to transferee					
				·				

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

▶ Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

▶ Attach to Form 990.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Inspection

OMB No. 1545-0047

Name of the organization

BUSINESS UNITED IN INVESTING LENDING & DEVELOPMENT

Employer identification number 94 - 3386695

	organization answered "Yes" on Form 990, Part IV, line 6	(a) Donor advised funds	(b) Funds and other accounts
	Total number at and of year	(a) Donor advised funds	(b) Fullus and other accounts
	Total number at end of year		
	Aggregate value of contributions to (during year)		
	Aggregate value of grants from (during year)		
	Aggregate value at end of year	ting that the coasts hold in denot advi	
	Did the organization inform all donors and donor advisors in wri	-	
	are the organization's property, subject to the organization's ex		
	Did the organization inform all grantees, donors, and donor adv		
	for charitable purposes and not for the benefit of the donor or d		
Par		nization answered "Yes" on Form 990	
	Purpose(s) of conservation easements held by the organization		Tarriv, mo 7.
•	Preservation of land for public use (e.g., recreation or edu		storically important land area
	Protection of natural habitat	· —	rtified historic structure
	Preservation of open space	i reservation or a ce	Timed historic structure
2	Complete lines 2a through 2d if the organization held a qualified	d conservation contribution in the form	of a conservation easement on the last
	day of the tax year.	a conservation contribution in the form	Held at the End of the Tax Yea
	Number of conservation easements on a certified historic struct		
	Number of conservation easements included in (c) acquired after		
_	listed in the National Register	•	
3	Number of conservation easements modified, transferred, relea		
•	year ►	ood, extinguioned, or terminated by the	o organization daring the tax
4	Number of states where property subject to conservation easer	ment is located	
	Does the organization have a written policy regarding the period		-
	violations, and enforcement of the conservation easements it he		
	Staff and volunteer hours devoted to monitoring, inspecting, ha		
	>	, ,	3 ,
7	Amount of expenses incurred in monitoring, inspecting, handlin	a of violations, and enforcing conserva	ation easements during the vear
	▶ \$	3	3 ,
8	Does each conservation easement reported on line 2(d) above s	satisfy the requirements of section 170)(h)(4)(B)(i)
	and section 170(h)(4)(B)(ii)?	•	
	In Part XIII, describe how the organization reports conservation		
	include, if applicable, the text of the footnote to the organization	•	·
	conservation easements.		ğ ç
Par	t III Organizations Maintaining Collections of A	rt, Historical Treasures, or O	ther Similar Assets.
	Complete if the organization answered "Yes" on Form 99	90, Part IV, line 8.	
1a	If the organization elected, as permitted under SFAS 116 (ASC	958), not to report in its revenue state	ment and balance sheet works of art,
	historical treasures, or other similar assets held for public exhib	ition, education, or research in further	ance of public service, provide, in Part XIII,
	the text of the footnote to its financial statements that describe	s these items.	
b	If the organization elected, as permitted under SFAS 116 (ASC	958), to report in its revenue statemen	at and balance sheet works of art, historical
	treasures, or other similar assets held for public exhibition, educ	cation, or research in furtherance of pu	ublic service, provide the following amounts
	relating to these items:		
	(i) Revenue included on Form 990, Part VIII, line 1		> \$
	If the organization received or held works of art, historical treasi		
	the following amounts required to be reported under SFAS 116		
	Revenue included on Form 990, Part VIII, line 1		> \$
	Assets included in Form 990, Part X		

Sche	dule D (Form 990) 2017 DEVELOPMENT					94-338			age 2
Par	t III Organizations Maintaining C	ollections of Art	t, Historical Tre	asures, or Oth	er Similar	Assets	(contin	nued)	
3	Using the organization's acquisition, accessi	on, and other records	s, check any of the f	ollowing that are a	significant us	se of its c	ollection	items	
	(check all that apply):								
а	Public exhibition	d	Loan or exc	hange programs					
b	Scholarly research	е	Other						
С	Preservation for future generations								
4	Provide a description of the organization's co	•	•	•		e in Part	XIII.		
5	During the year, did the organization solicit o		•	•		_	_		,
	to be sold to raise funds rather than to be ma						Yes		No
Par	t IV Escrow and Custodial Arran		ete if the organizatio	n answered "Yes" o	on Form 990,	Part IV, I	ine 9, or		
	reported an amount on Form 990, Pa								
1a	Is the organization an agent, trustee, custodi		•				7		1
	on Form 990, Part X?					L	Yes		No
b	If "Yes," explain the arrangement in Part XIII	and complete the fol	lowing table:						
							Amount	<u> </u>	
	Beginning balance								
	Additions during the year								
e	Distributions during the year								
f O-	Ending balance						7 v		1 112
	Did the organization include an amount on Fo		•				Yes		│ No │
Par	If "Yes," explain the arrangement in Part XIII. T V Endowment Funds. Complete in								<u></u>
	T T T T T T T T T T T T T T T T T T T	(a) Current year	(b) Prior year	(c) Two years back		are hack	(e) Four	Veare	hack
10	Beginning of year balance	235,022.	221,002.	226,126		3,253.		217,	
1a b	Contributions	200,022.	15,000.	220,220	-	5,000.			945.
	Net investment earnings, gains, and losses	32.	195.	26	_	23.			27.
c d	Grants or scholarships	92.			•				
	Other expenditures for facilities								
C		3,000.	1,000.	5,000		2,000.		4	000.
f	and programs Administrative expenses	150.	175.	150	_	150.			150.
g	End of year balance	231,904.	235,022.	221,002	-	6,126.		223,	
2	Provide the estimated percentage of the curr	·		· · · · · · · · · · · · · · · · · · ·	-	,			
– a	Board designated or quasi-endowment	100.00	%	, 11014 40.					
b	Permanent endowment .00		_/*						
	Temporarily restricted endowment	.00 %							
_	The percentages on lines 2a, 2b, and 2c sho								
За	Are there endowment funds not in the posse	•	tion that are held ar	nd administered for	the organiza	tion			
	by:	3			3		ſ	Yes	No
	(i) unrelated organizations						3a(i)		Х
	(ii) related organizations						3a(ii)		Х
b	If "Yes" on line 3a(ii), are the related organiza						3b		
4	Describe in Part XIII the intended uses of the							•	
Par	t VI Land, Buildings, and Equipm								
	Complete if the organization answere	d "Yes" on Form 990	, Part IV, line 11a. S	ee Form 990, Part	X, line 10.				
	Description of property	(a) Cost or o	ther (b) Cost	or other (c)	Accumulate	d	(d) Bool	k value	
		basis (investn	nent) basis	(other)	depreciation				
1a	Land								
b	Buildings								
С	Leasehold improvements			5,478.	5,4	78.			0.
d	Equipment			321,116.	262,4	21.		58,	695.
<u>e</u>	Other	I		26,710.	26,7	10.			0.
	Add lines 1a through 1e (Column (d) must o		V saluman (D) line 1	20.1				58	695.

Schedule D (F	Form 990) 2017	DEVELOPMENT				94-3386695	Page 🕻
Part VII	Investments -	Other Securities.					
		anization answered "Yes"	on Form 990, Part IV, lin	e 11b. See Form 990	, Part X, line 12.		
(a) Description	on of security or categ	JOTY (including name of security)	(b) Book value	(c) Method of	valuation: Cost or e	end-of-year marke	t value
(1) Financial	derivatives						
(2) Closely-he	eld equity interests						
(3) Other _							
(A)							
(B)							
(C)							
(D)							
(E)							
(F)							
(G)							
(H)		Don't V. and (D) line 10)					
), Part X, col. (B) line 12.) ► Program Related.					
		•	on Form 000 Dort IV lin	o 11 o Coo Form 000	Dort V. line 10		
	(a) Description of	anization answered "Yes" investment	(b) Book value		valuation: Cost or e	end-of-vear marke	t value
(1)	(a) Becomption of	- Invocations	(b) Book value	(e) Mounda of	valuation: Goot of C	or your marks	
(2)							
(3)							
(4)							
(5)							
(6)							
(7)							
(8)							
(9)							
	must equal Form 990), Part X, col. (B) line 13.)					
Part IX	Other Assets.						
	Complete if the org	anization answered "Yes"		e 11d. See Form 990	, Part X, line 15.		
		(a)	Description			(b) Book	value
(1)							
(2)							
(3)							
(4)							
(5)							
(6)							
(7) (8)							
(9)							
	an (b) must squal Es	orm 990. Part X. col. (B) line	15)		<u> </u>		
Part X	Other Liabilitie	S.	<i>-</i> 13. <i>j</i>		·····		
	Complete if the org	anization answered "Yes"	on Form 990, Part IV, lin	e 11e or 11f. See For	m 990, Part X, line 2	25.	
1.		escription of liability	, ,	(b) Book value			
	ral income taxes						
(2)							
(3)							
(4)							
(5)							
(6)							
(7)							
(8)							
(9)							

Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.) 2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII

 \triangleright

DEVELOPMENT Page **4** Schedule D (Form 990) 2017 Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return. Complete if the organization answered "Yes" on Form 990, Part IV, line 12a. 9,943,986. 1 Total revenue, gains, and other support per audited financial statements Amounts included on line 1 but not on Form 990, Part VIII, line 12: 2 a Net unrealized gains (losses) on investments 2a 77 865 Donated services and use of facilities 2b Recoveries of prior year grants 2c С d Other (Describe in Part XIII.) 77,865. Add lines 2a through 2d 2e 9,866,121. Subtract line 2e from line 1 Amounts included on Form 990, Part VIII, line 12, but not on line 1: a Investment expenses not included on Form 990, Part VIII, line 7b 4a Other (Describe in Part XIII.) 0. c Add lines 4a and 4b 4c 9 866 121. Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12. 5 Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return. Complete if the organization answered "Yes" on Form 990, Part IV, line 12a. 9,413,588. Total expenses and losses per audited financial statements 1 1 2 Amounts included on line 1 but not on Form 990, Part IX, line 25: 77,865, a Donated services and use of facilities 2a **b** Prior year adjustments 2b 2c c Other losses d Other (Describe in Part XIII.) 2d 77,865. Add lines 2a through 2d 2e 9,335,723. Subtract line 2e from line 1 3 Amounts included on Form 990, Part IX, line 25, but not on line 1: a Investment expenses not included on Form 990, Part VIII, line 7b 4a **b** Other (Describe in Part XIII.) 0. c Add lines 4a and 4b 4c 9,335,723. Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.) | Part XIII | Supplemental Information. Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part XI, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information. PART X, LINE 2: BUSINESSES UNITED IN INVESTING. LENDING AND DEVELOPMENT IS EXEMPT FROM FEDERAL INCOME TAXES UNDER SECTION 501(C)(3) OF THE INTERNAL REVENUE CODE AND EXEMPT FROM STATE INCOME TAXES UNDER VARIOUS STATE CODES AND STATUES OF CALIFORNIA, MASSACHUSETTS, MARYLAND, VIRGINIA, NEW YORK, PENNSYLVANIA AND WASHINGTON D.C. ACCORDINGLY, NO PROVISION FOR INCOME TAXES HAS BEEN MADE IN THE ACCOMPANYING STUDENTS. GENERALLY ACCEPTED ACCOUNTING PRINCIPLES PROVIDE ACCOUNTING AND DISCLOSURE GUIDANCE ABOUT POSITIONS TAKEN BY AN ORGANIZATION IN ITS TAX RETURNS THAT MIGHT BE UNCERTAIN. MANAGEMENT HAS CONSIDERED ITS TAX POSITIONS AND

BELIEVES THAT ALL OF THE POSITIONS TAKEN BY THE ORGANIZATION IN ITS

Schedule D (Form 990) 2017 DEVELOPMENT	94-3386695	Page 5
Part XIII Supplemental Information (continued)		
FEDERAL AND STATE EXEMPT ORGANIZATION TAX RETURNS ARE MORE LIKELY THAN NOT		
TO BE SUSTAINED UPON EXAMINATION.		
THE ORGANIZATION FILES INFORMATION RETURNS IN THE U.S. FEDERAL		
JURISDICTION AND STATE OF CALIFORNIA. THE ORGANIZATION'S FEDERAL RETURNS		
FOR THE YEARS ENDED JUNE 30, 2015 AND BEYOND REMAIN SUBJECT TO POSSIBLE		
EXAMINATION BY THE INTERNAL REVENUE SERVICE. THE ORGANIZATION'S CALIFORNIA		
RETURNS FOR THE TAX YEARS ENDED JUNE 30, 2014 AND BEYOND REMAIN SUBJECT TO		
POSSIBLE EXAMINATION BY VARIOUS STATES TAX BOARD.		
PART V, LINE 4:		
THE ORGANIZATION'S POLICY IS TO BUILD THE ENDOWMENT AND ONLY TO PAY OUT		
FOR WILLIAM LAZIER SCHOLARSHIPS EACH YEAR OUT OF ITS BOARD DESIGNATED		
ENDOWMENT. ANNUALLY, ADDITIONAL FUNDS ARE DEPOSITED INTO THE ACCOUNT TO		
OFFSET THESE SCHOLARSHIP PAYMENTS TO ENSURE THE ORGANIZATION PROTECTS AND		
GROWS THE PRINCIPLE INVESTMENT. IN ESTABLISHING THIS POLICY, THE		
ORGANIZATION CONSIDERED THE LONG TERM EXPECTED RETURN ON ITS ENDOWMENT.		
ACCORDINGLY, OVER THE LONG TERM, THE ORGANIZATION EXPECTS TO GROW THE		
GENERAL ENDOWMENT FUND AT AN AVERAGE CONSERVATIVE RETURN OF 1% TO 3%		
ANNUALLY. THIS IS CONSISTENT WITH THE ORGANIZATION'S OBJECTIVE TO MAINTAIN		
THE PURCHASING POWER OF THE ENDOWMENT ASSETS AS WELL AS TO PROVIDE MODEST		
RETURNS ON INVESTMENT WITH THE GOAL OF CAPITAL PRESERVATION.		

SCHEDULE G

Department of the Treasury

Internal Revenue Service

(Form 990 or 990-EZ)

Supplemental Information Regarding Fundraising or Gaming Activities

Complete if the organization answered "Yes" on Form 990, Part IV, line 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

► Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for the latest instructions.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization BUSINESS UNITED IN INVESTING LENDING & Employer identification number DEVELOPMENT 94-3386695 Part I Fundraising Activities. Complete if the organization answered "Yes" on Form 990, Part IV, line 17. Form 990-EZ filers are not required to complete this part. 1 Indicate whether the organization raised funds through any of the following activities. Check all that apply. X Mail solicitations e X Solicitation of non-government grants X Internet and email solicitations f X Solicitation of government grants X Phone solicitations g X Special fundraising events X In-person solicitations 2 a Did the organization have a written or oral agreement with any individual (including officers, directors, trustees, or X Yes key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services? No b If "Yes," list the 10 highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization. (iii) Did fundraiser have custody or control of contributions? (v) Amount paid (vi) Amount paid (i) Name and address of individual (iv) Gross receipts to (or retained by) (ii) Activity to (or retained by) fundraiser or entity (fundraiser) from activity organization listed in col. (i)

VENTURE LEADERSHIP CONSULTING	PHONE, MAIL AND IN PERSON	Yes	No			
- 320 FRANKLIN STREET,	SOLICITATIONS		Х	855,450.	90,330.	765,120.
ELEVATE - 2424 18TH STREET	GOVERNMENT GRANT WRITING					
NW, C2, WASHINGTON, DC 20009	CONSULTANT		х	284,791.	36,925.	247,866.
	•					
Total			•	1,140,241.	127,255.	1,012,986.
3 List all states in which the organization			utions	or has been notified	it is exempt from req	
or licensing.						
CA,DC,MA,NY,PA,VA,MD						

Schedule G (Form 990 or 990-EZ) 2017 DEVELOPMENT 94-3386695 Pace

Part II Fundraising Events. Complete if the organization answered "Yes" on Form 990, Part IV, line 18, or reported more than \$15,000

		of fundraising event contributions and gro	oss income on Form 990	-EZ, lines 1 and 6b. List e	vents with gross receipt	s greater than \$5,000.
			(a) Event #1	(b) Event #2	(c) Other events	(d) Total events
						(add col. (a) through
			NATIONAL GALA	BOSTON FEST	5	col. (c))
Ф			(event type)	(event type)	(total number)	(-)/
Revenue						
ě	1	Gross receipts	1,227,503.	331,729.	715,641.	2,274,873.
	_		1 101 412	211 146	625 006	2 120 555
	2	Less: Contributions	1,181,413.	311,146.	635,996.	2,128,555.
	3	Gross income (line 1 minus line 2)	46,090.	20,583.	79,645.	146,318.
	<u>ა</u>	Gross income (line 1 minus line 2)	40,030.	20,303.	75,045.	140,310.
	4	Cash prizes				
	•	Cush p. 250				
	5	Noncash prizes	11,558.	13,320.	7,965.	32,843.
es						
Direct Expenses	6	Rent/facility costs				
Ä						
슳	7	Food and beverages	147,324.	76,995.	68,182.	292,501.
اةً						
	8	Entertainment			25,136.	
	9	Other direct expenses			37,756.	
		,			.	455,195. -308,877.
Pa	<u>11</u> rt l			990 Part IV line 19 or r	reported more than	-300,877.
		\$15,000 on Form 990-EZ, line 6a.	anowered res entrem	1000, 1 4111, 1110 10, 01 1	oported more than	
		,	() 5:	(b) Pull tabs/instant	() 011	(d) Total gaming (add
lle			(a) Bingo	bingo/progressive bingo	(c) Other gaming	col. (a) through col. (c))
Revenue						
۳	1	Gross revenue				
န	2	Cash prizes				
Expenses						
Ϋ́	3	Noncash prizes				
뒳	4	Pont/facility costs				
Direct	4	Rent/facility costs				
	5	Other direct expenses				
			Yes %	Yes %	Yes %	
	6	Volunteer labor	No No	No No	No No	
	7	Direct expense summary. Add lines 2 through	5 in column (d)		>	
	8	Net gaming income summary. Subtract line 7	from line 1, column (d)		>	
		ter the state(s) in which the organization condu				
		the organization licensed to conduct gaming ac				Yes No
b	IT "	No," explain:				
	_					
10a	\\\\	ere any of the organization's gaming licenses re	woked suspended or to	rminated during the tax v		Yes No
		Yes," explain:	· · · · · · · · · · · · · · · · · · ·			163 . 140
	_					_

BUSINESS UNITED IN INVESTING LENDING &

Sch	nedule G (Form 990 or 990-EZ) 2017 DEVELOPMENT 94	-3386695	Page 3
11	Does the organization conduct gaming activities with nonmembers?	. Yes	No No
12	Is the organization a grantor, beneficiary or trustee of a trust, or a member of a partnership or other entity formed		
	to administer charitable gaming?	Yes	☐ No
13	Indicate the percentage of gaming activity conducted in:		
;	The organization's facility	13a	%
	a An outside facility		%
	Enter the name and address of the person who prepares the organization's gaming/special events books and records:		
	Name		
	Address		
15	a Does the organization have a contract with a third party from whom the organization receives gaming revenue?	Yes	☐ No
	o If "Yes," enter the amount of gaming revenue received by the organization > \$ and the amount		
	of gaming revenue retained by the third party \$\bigs\\$		
	c If "Yes," enter name and address of the third party:		
•	Tes, entername and address of the tillid party.		
	Name		
	Address		
16	Gaming manager information:		
	Name ▶		
	Gaming manager compensation \$		
	Description of services provided		
	Director/officer Employee Independent contractor		
17	Mandatory distributions:		
	a Is the organization required under state law to make charitable distributions from the gaming proceeds to		
	retain the state gaming license?	Yes	☐ No
-	Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the		
	organization's own exempt activities during the tax year ▶ \$		
Pa	Supplemental Information. Provide the explanations required by Part I, line 2b, columns (iii) and (v); and Part III 15c, 16, and 17b, as applicable. Also provide any additional information. See instructions.	, lines 9, 9b, 10	b, 15b,
SCI	HEDULE G, PART I, LINE 2B, LIST OF TEN HIGHEST PAID FUNDRAISERS:		
<u>(</u> I)	NAME OF FUNDRAISER: VENTURE LEADERSHIP CONSULTING		
/ T	ADDRESS OF FUNDRAISER: 320 FRANKLIN STREET, MOUNTAIN VIEW, CA 94041		
<u>\ </u>	ADDITION OF TONDAMIDIN. SECTIONALIS DIRECT, MOUNTAIN VIEW, CA 74041		
_			
_			

BUSINESS UNITED IN INVESTING LENDING &

Schedule G (Form 990 or 990-EZ) DEVELOPMENT	94-3386695	Page 4
Schedule G (Form 990 or 990-EZ) Part IV Supplemental Information (continued)		
Continued)		

SCHEDULE I (Form 990)

Department of the Treasury Internal Revenue Service

Grants and Other Assistance to Organizations, Governments, and Individuals in the United States

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

► Attach to Form 990.

► Go to www.irs.gov/Form990 for the latest information.

2017
Open to Public Inspection

Name of the organization	BUSINESS UNITE	ED IN INVESTIN	G LENDING &					Employer identification number 94-3386695
Part I General Infor	mation on Grants a	nd Assistance						20 22222
2 Describe in Part IV th	d the grants or assis he organization's pro	tance?	oring the use of grant	funds in the United	States.			X Yes No
						anization answered "Y	es" on Form 990, Part	IV, line 21, for any
			be duplicated if addition	1		(f) Method of	T	T
1 (a) Name and addre or govern		(b) EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of non-cash assistance	valuation (book, FMV, appraisal, other)	(g) Description of noncash assistance	(h) Purpose of grant or assistance
2 Enter total number of	of section 501(c)(3) ar	nd government org	anizations listed in the	e line 1 table	<u> </u>	I	I	>
3 Enter total number of		-						

Schedule I (Form 990) (2017)

Part III

DEVELOPMENT

Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22. Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non- cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of noncash assistance
USINESS PLAN COMPETITION AWARDS & DIVIDEND AWARDS	326	14,242.	0.		COMPETITION AWARDS
UILD COLLEGE SCHOLARSHIP	346	6,600.	0.		SCHOLARSHIP
AZIER SCHOLARSHIP	4	4,000.	0.		SCHOLARSHIP
OUTH TEAM BUSINESS FUNDING	329	21,922.	0.		INCUBATOR TEAM FUNDING
YOUTH TEAM BUSINESS FUNDING Part IV Supplemental Information. Provide the information req				ditional information.	INCUBATOR TEAM FUNDING

PART I, LINE 2:

BUILD PROVIDES SCHOLARSHIPS TO QUALIFIED STUDENTS WHO PARTICIPATE IN THE

PROGRAM. EACH STUDENT IS REQUIRED TO COMPLETE AN APPLICATION AND MEET

CERTAIN CRITERIA BEFORE RECEIVING THE SCHOLARSHIP. BUILD ALSO PROVIDES

AWARDS TO STUDENT TEAMS PARTICIPATING IN THE PROGRAM IN ORDER FOR THE TEAM

TO EXPLORE AND EXPERIENCE OUR PROGRAM/CURRICULUM.

Schedule I (Form 990) (2017)

94-3386695

Page 2

SCHEDULE J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

Complete if the organization answered "Yes" on Form 990, Part IV, line 23.
 ► Attach to Form 990.
 ► Go to www.irs.gov/Form990 for instructions and the latest information.

201/
Open to Public

OMB No. 1545-0047

Inspection

Internal Revenue Service Name of the organization

Part I Questions Regarding Compensation

Department of the Treasury

BUSINESS UNITED IN INVESTING LENDING & DEVELOPMENT

Employer identification number 94-3386695

	Questions Regarding Compensation		Yes	No
1 a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990,		103	140
	Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.			
	First-class or charter travel Housing allowance or residence for personal use			
	Travel for companions Payments for business use of personal residence			
	Tax indemnification and gross-up payments Health or social club dues or initiation fees			
	Discretionary spending account Personal services (such as, maid, chauffeur, chef)			
	Discretionary Spending account if ersonal services (such as, maid, chauncur, cher)			
h	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or			
	reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b		
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors,			
-	trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?	2		
	trustees, and officers, including the OEO/Executive Director, regarding the items checked of fine has			
3	Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's			
3				
	CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to			
	establish compensation of the CEO/Executive Director, but explain in Part III.			
	Compensation committee Written employment contract			
	Independent compensation consultant X Compensation survey or study			
	Form 990 of other organizations X Approval by the board or compensation committee			
4	During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing			
	organization or a related organization:			
а	Receive a severance payment or change-of-control payment?	<u>4a</u>		X
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b		Х
С	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		Х
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.			
	Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.			
5	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the revenues of:			
а	The organization?	<u>5a</u>		X
b	Any related organization?	5b		Х
	If "Yes" on line 5a or 5b, describe in Part III.			
6	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the net earnings of:			
а	The organization?	6a		Х
b	Any related organization?	6b		Х
	If "Yes" on line 6a or 6b, describe in Part III.			
7	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments			
	not described on lines 5 and 6? If "Yes," describe in Part III	7	Х	
8	Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the			
	initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III	8		Х
9	If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in			
	Regulations section 53.4958-6(c)?	9		

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2017

DEVELOPMENT 94-3386695

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

(A) Name and Title		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation in column (B)	
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	compensation	Deficition	(5)(1)-(0)	reported as deferred on prior Form 990	
(1) SUZANNE MCKECHNIE KLAHR	(i)	215,745.	0.	0.	5,859.	11,709.	233,313.	0.	
CEO & FOUNDER	(ii)	0.	0.	0.	0.	0.	0.	0.	
(2) CHARLES SALTER	(i)	227,522.	0.	0.	4,377.	10,839.	242,738.	0.	
PRESIDENT	(ii)	0.	0.	0.	0.	0.	0.	0.	
(3) GREGORY R. COX	(i)	148,755.	0.	0.	0.	9,842.	158,597.	0.	
VP OF REGIONS	(ii)	0.	0.	0.	0.	0.	0.	0.	
(4) ANGELICA JUAREZ	(i)	128,663.	12,190.	0.	3,438.	6,734.	151,025.	0.	
SENIOR DIRECTOR OF FINANCE	(ii)	0.	0.	0.	0.	0.	0.	0.	
	(i)								
	(ii)								
	(i)								
	(ii)								
	(i)								
	(ii)								
	(i)								
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	(ii)								
	(i)								
	(ii)								
	(i)								
	(ii)								
	(i)								
	(ii)								

Page 2

DEVELOPMENT

Part III Supplemental Information
Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.
PART I, LINE 7:
THE ORGANIZATION PAID OUT A NON-FIXED PAYMENT TO A HIGHEST COMPENSATED
EMPLOYEE DUE TO A DELAYED PERFORMANCE EVALUATION.

SCHEDULE M (Form 990)

Noncash Contributions

OMB No. 1545-0047

Open To Public Inspection

Department of the Treasury Internal Revenue Service

Name of the organization

▶ Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

➤ Attach to Form 990.

► Go to www.irs.gov/Form990 for the latest information.

BUSINESS UNITED IN INVESTING LENDING &

DEVELOPMENT

Employer identification number 94-3386695

Pai	rt i Types of Property								
	·	(a) Check if applicable	(b) Number of contributions or items contributed	(c) Noncash contri amounts report Form 990, Part VII	ted on	(d) Method of de noncash contribu	etermin	_	S
1	Art - Works of art			,	, <u> </u>				
2	Art - Historical treasures								
3	Art - Fractional interests								
4	Books and publications								
5	Clothing and household goods								
6	Cars and other vehicles								
7	Boats and planes								
8	Intellectual property	X	10		10 702	EW17			
9	Securities - Publicly traded	Α	10	5	49,703.	r m v			
10	Securities - Closely held stock								
11	Securities - Partnership, LLC, or								
	trust interests								
12	Securities - Miscellaneous								
13	Qualified conservation contribution -								
	Historic structures								
14	Qualified conservation contribution - Other								
15	Real estate - Residential								
16	Real estate - Commercial								
17	Real estate - Other								
18	Collectibles								
19	Food inventory	Х	2		4,073.	FMV			
20	Drugs and medical supplies								
21	Taxidermy								
22	Historical artifacts								
23	Scientific specimens								
24	Archeological artifacts								
25	Other (OTHER VARIOUS)	Х	1		8,285.	FMV			
26	Other								
27	Other ()								
28	Other (
29	Number of Forms 8283 received by the organiz	ation during	the tax year for c	ontributions		•			
	for which the organization completed Form 828	33, Part IV, I	Donee Acknowledd	jement	29			0	
	· ·				•			Yes	No
30a	During the year, did the organization receive by	contributio	n any property rep	orted in Part I, lines	s 1 throug	h 28, that it			
	must hold for at least three years from the date								
	exempt purposes for the entire holding period?		,	•			30a		х
h	If "Yes," describe the arrangement in Part II.						000		
31	Does the organization have a gift acceptance p	olicy that re	equires the review	of any nonstandard	contribut	tions?	31	х	
	Does the organization hire or use third parties of	-	•	•			<u> </u>		
JZd							32a		х
L	contributions? If "Yes," describe in Part II.						SZd		
	If the organization didn't report an amount in co	olumo (a) fa	r a tuno of propert	for which column	(a) is obo	skod			
33	-	olullili (C) 10	a type of property	TOT WITHOUT COLUMN	(a) is cried	oneu,			
	describe in Part II.	Alba Instance	liana fau Farra 000	`		Schedule N	A /C	~ 000°	0047
LHA	For Paperwork Reduction Act Notice, see to	uie ilistruc	110115 TOT FORM 990	J.		Schedule N	n trorr	い シタリ)	ZU 1/

SCHEDULE O

Internal Revenue Service

(Form 990 or 990-EZ)

Department of the Treasury

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

► Attach to Form 990 or 990-EZ. ► Go to www.irs.gov/Form990 for the latest information. 2017 Open to Public

OMB No. 1545-0047

Open to Public Inspection

Name of the organization

BUSINESS UNITED IN INVESTING LENDING & DEVELOPMENT

Employer identification number 94-3386695

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION: THROUGH HIGH SCHOOL TO COLLEGE SUCCESS. BUILD IS COMMITTED TO HELPING DISADVANTAGED YOUTH IN AMERICA'S MOST UNDERSERVED COMMUNITIES GAIN THE KNOWLEDGE AND ABILITY TO PERSEVERE IN COLLEGE AND BEYOND. WHILE ACADEMIC PROFICIENCY IS NECESSARY, IT IS NOT SUFFICIENT TO PREPARE STUDENTS FOR COLLEGE AND THEIR CAREERS. THE MISSING PIECE IS FOR OUR YOUTH TO ACQUIRE 21ST CENTURY SKILLS - CRITICAL THINKING AND PROBLEM-SOLVING, SELF-DIRECTED LEARNING AND COLLABORATION - ALL OF WHICH ARE BEST LEARNED THROUGH A HANDS-ON, REAL-LIFE EXPERIENCE LIKE STARTING A BUSINESS. FORM 990, PART III, LINE 1, DESCRIPTION OF ORGANIZATION MISSION: COLLEGE AND BEYOND. WHILE ACADEMIC PROFICIENCY IS NECESSARY. IT IS NOT SUFFICIENT TO PREPARE STUDENTS FOR COLLEGE AND THEIR CAREERS. THE MISSING PIECE IS FOR OUR YOUTH TO ACQUIRE 21ST CENTURY SKILLS, CRITICAL THINKING AND PROBLEM-SOLVING, SELF-DIRECTED LEARNING AND COLLABORATION ALL OF WHICH ARE BEST LEARNED THROUGH A HANDS-ON, REAL-LIFE EXPERIENCE LIKE STARTING A BUSINESS. FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES: ENTREPRENEURS 4 (E4) SENIOR YEAR SELECTING AND APPLYING FOR COLLEGE. SENIORS WORK WITH BUILD MENTORS AND STAFF TO IDENTIFY THEIR SCHOOLS WRITE AND PREPARE COLLEGE ADMISSION ESSAYS AND APPLICATIONS, PACKAGE THEIR BUILD EXPERIENCE INTO A PORTFOLIO. STUDENTS CONTINUE TO HONE THEIR INTERVIEWING AND PRESENTATION SKILLS, IN PREPARATION FOR COMMUNICATING WITH COLLEGE ADMISSIONS OFFICERS, WHEN POSSIBLE, BUILD

Name of the organization BUSINESS UNITED IN INVESTING LENDING &	Employer identification number
DEVELOPMENT	94-3386695
ACCIONC IN ADDANGING FOR COMMINICANTNO WINU LOCAL DULLD ALUMNI DULLD	
ASSISTS IN ARRANGING FOR COMMUNICATING WITH LOCAL BUILD ALUMNI. BUILD	
STAFF PROVIDES STUDENTS' PARENTS WITH INFORMATION ABOUT SCHOLARSHIPS	
AND FINANCIAL AID RESOURCES THROUGH WORKSHOPS AND MEETINGS.	
EXPENSES \$ 3,793,557. INCLUDING GRANTS OF \$ 0. REVENUE \$ 47,336.	
TODY AND DIDE UT GROWN D. LTVD 11D	
FORM 990, PART VI, SECTION B, LINE 11B:	
COPIES OF THE COMPLETED FORM 990 ARE FORWARDED TO ALL BOARD MEMBERS. THE	
MANAGING DIRECTOR REVIEWS KEY AREAS WITH THE BOARD BEFORE THE FORM IS	
FINALIZED AND FILED.	
FORM 000 DARM VI GEOMION D. LINE 12G.	
FORM 990, PART VI, SECTION B, LINE 12C:	
THE CONFLICT OF INTEREST POLICY IS DISTRIBUTED TO ALL OFFICERS, DIRECTORS,	
TRUSTEES AND KEY EMPLOYEES ON AN ANNUAL BASIS.	
-	
FORM 990, PART VI, SECTION B, LINE 15:	
THE BOARD PRESIDENT REVIEWS THE CEO'S COMPENSATION AND ANY CHANGES IN THE	
CEO'S SALARY MUST BE APPROVED BY THE ORGANIZATION'S BOARD OF DIRECTORS.	
THE HUMAN RESOURCES MANAGER REVIEWS ALL STAFF POSITIONS AND SALARIES ON AN	
IND HOMEN RESOURCES MANIGEN REVIEWS THE STATE FOR THE SHEET FOR THE	
ANNUAL BASIS. DURING THE SURVEY THREE INDEPENDENT DATA SOURCES ARE	
REVIEWED: PAYSCALE, GUIDESTAR AND NORTHERN CALIFORNIA SURVEY FOR	
NON-PROFITS. THE COMPENSATION DATA IS THEN REVIEWED WITH THE MANAGING	
DIRECTOR.	
FORM 990, PART VI, SECTION C, LINE 19:	
THE GOVERNING DOCUMENTS AND CONFLICT OF INTEREST POLICY IS AVAILABLE UPON	
REQUEST. THE ORGANIZATION'S AUDITED FINANCIAL STATEMENTS AND FORM 990 IS	
MENOREST. THE ORGANIZATION S ROUTIED FINANCIAL STATEMENTS AND FORM 370 IS	
AVAILABLE ON BUILD'S WEBSITE. INFORMATION IS ALSO AVAILABLE ON GUIDESTAR	

Schedule O (Form 990 or 9	90-EZ) (2017)	Page 2
Name of the organization	BUSINESS UNITED IN INVESTING LENDING & DEVELOPMENT	Employer identification number 94-3386695
WEBSITE.		
FORM 990, PART XII,	LINE 2C:	
THE PROCESS HAS NOT	CHANGED.	

Form **8868**

(Rev. January 2017)

Department of the Treasury Internal Revenue Service

Application for Automatic Extension of Time To File an Exempt Organization Return

File a separate application for each return.

▶ Information about Form 8868 and its instructions is at www.irs.gov/form8868 .

OMB No. 1545-1709

Electronic filing (e-file). You can electronically file Form 8868 to request a 6-month automatic extension of time to file any of the forms listed below with the exception of Form 8870, Information Return for Transfers Associated With Certain Personal Benefit Contracts, for which an extension request must be sent to the IRS in paper format (see instructions). For more details on the electronic filing of this form, visit www.irs.gov/efile, click on Charities & Non-Profits, and click on e-file for Charities and Non-Profits.

Automatic 6-Month Extension of Time. Only submit original (no copies needed).

All corporations required to file an income tax return other than Form 990-T (including 1120-C filers), partnerships, REMICs, and trusts must use Form 7004 to request an extension of time to file income tax returns.

musi	use Form 7004 to request an extension of time to file incom	ie tax returi	ns.	Enter file	r's identifyin	g number	
Type print	or Name of exempt organization or other filer, see instruent BUSINESS UNITED IN INVESTING LENDING &	Employer	Employer identification number (EIN) or				
Tile by	DEVELOPMENT				94-3386	695	
File by due dat filing yo return.	e for Number, street, and room or suite no. If a P.O. box, sour P.O. BOX 3316	see instruct	ions.	Social se	curity number	(SSN)	
instruct		oreign addı	ress, see instructions.				
Enter	the Return Code for the return that this application is for (fil	le a separat	te application for each return)			0 1	
Appli	cation	Return	Application			Return	
ls Fo		Code	Is For			Code	
Form	990 or Form 990-EZ	01	Form 990-T (corporation)			07	
Form	990-BL	02	Form 1041-A			08	
Form	4720 (individual)	03	Form 4720 (other than individua	al)		09	
Form	990-PF	04	Form 5227	10			
Form	990-T (sec. 401(a) or 408(a) trust)	05	Form 6069				
Form	990-T (trust other than above)	06	Form 8870			12	
	DALE LEMKE						
	e books are in the care of P.O. BOX 3316 - REDWO	OD CITY,					
	lephone No. (617) 600-0532		Fax No.			. \square	
	he organization does not have an office or place of busines					▶ Ш	
	his is for a Group Return, enter the organization's four digit	_	•				
box	<u> </u>		ch a list with the names and EINs				
1	I request an automatic 6-month extension of time until		5, 2019 , to	file the exem	pt organization	n return	
	for the organization named above. The extension is for the	organizatio	on's return for:				
	▶ □						
	calendar year or		d ending JUN 30, 2018				
•	▼ X tax year beginning JUL 1, 2017		<u> </u>		- ·		
2	If the tax year entered in line 1 is for less than 12 months, o	cneck reaso	on: Initial return	Final retur	n		
 3a	Location is for Forms 990-BL, 990-PF, 990-T, 4720	0 or 6060 d	enter the tentative tax, less any				
Sa	nonrefundable credits. See instructions.	, 01 0009, 6	efficience territative tax, less any	3a	\$	0.	
b	If this application is for Forms 990-PF, 990-T, 4720, or 6069	anter any	refundable credits and	Ja	Ψ	<u>·</u>	
	estimated tax payments made. Include any prior year overg	•		3b	\$	0.	
С	Balance due. Subtract line 3b from line 3a. Include your pa			35	Ψ		
-	bullet cast act in c cs nom in c ca. molade your pe	~, WILL					

Caution: If you are going to make an electronic funds withdrawal (direct debit) with this Form 8868, see Form 8453-EO and Form 8879-EO for payment instructions.

LHA For Privacy Act and Paperwork Reduction Act Notice, see instructions.

Form 8868 (Rev. 1-2017)

MAIL TO: DEPARTMENT OF THE TREASURY

INTERNAL REVENUE SERVICE CENTER

OGDEN, UT 84201-0045